

SIES (NERUL) College of Arts, Science & Commerce

ADD-ON Committee 2015-16

Minutes of the Meeting

The Add-On Committee of our college was reconstituted in the year 2015 with the inclusion of following members -

1. Ms. Payal M.
2. Ms. Priyanka Dukhande
3. Ms. Surekha Kohle
4. Ms. Aarti Bansode

Convenor
Co-convenor
Member
Member

Payal
DD
S. Kohle
Aarti

A meeting of Add-On Committee members was held on 08/07/2015 at 11:00am.

The following aspects of the committee were discussed -

1. To organise certified capital market course for all under graduate students.
2. The coordinators of various courses suggested the committee to organise CFC Financial Markets Beginners Module for First Year students and CFC Banking Module for Second Year and Third Year students.
3. To continue with organising Tally course for all undergraduate commerce students.
4. To continue with organising TCS Campus to Corporate programme for all under graduate students.

Payal
(Convenor)



[Signature]

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S.I.E.S. (NERUL) COLLEGE OF
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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1 - C, Sector - V,
Nerul, Navi Mumbai - 400 706.

THE SOUTH INDIAN EDUCATION SOCIETY

SIES CENTRE FOR PROFESSIONAL & DISTANCE EDUCATION

- Location:**
- 1) SIES (Nerul) College of Arts, Science & Commerce
Sri Chandrasekarendra Saraswathy Vidyapuram,
Plot 1-C, Sector V, Nerul, Navi Mumbai – 400 706
Tel: 27708371 / 27708378
 - 2) SIES College of Arts, Science & Commerce
Sindhi Society, Sion(W), Mumbai – 400 022
Tel: 24072729/ 24096633
 - 3) SIES College of Commerce & Economics
71 / 72, T V Chidambaran Marg, Sion(E),
Mumbai – 400 022. Tel: 24074944/ 24015463

Dear Student/s,

The SIES Centre for Professional and Distance Education provides an opportunity to the student community to learn and perfect the use of "Tally Package". We offer an in-house programme to the students in our different institutions. This programme is done in conjunction and coordination with **TALLY ACADEMY** and would entail the certification by the **TALLY ACADEMY** after successful completion of the programme.

Those students who have opted for the Commerce stream or the Management stream should maximize their career progress by equipping themselves with an in-depth knowledge of Tally Package. With this in view, we are offering the course of tally 9.0 to all students from the Commerce and Management streams. The course can be taken at a comfortable pace, during the course of the year of the academic programme in the college. The course offers interactive learning through computer systems on one to one student machine ratio. The course will be delivered by well experienced professionals and will have a minimum of 75 hours of learning and training.

The salient features of the Tally programme are listed below:

- ⇒ You will join an empowered community of well-placed Tally Graduates worldwide.
- ⇒ Whether you are an Accounts Professional or a ready-to-work Commerce graduate, being a Tally Graduate through an authorized Tally Academy will accelerate the progress along your career path
- ⇒ Best for Simple Inventory / Stock Management
- ⇒ Best for Advanced Inventory / Stock Management
- ⇒ Best for Basic Inventory / Stock Management
- ⇒ Best for Simple Accounting
- ⇒ Best for Basic Financial Management
- ⇒ Best for Advanced Financial Management.

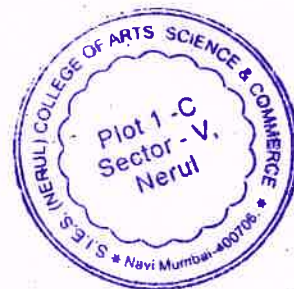
Tally is the best of packages to learn and use because of its:

- ⇒ Simplicity
- ⇒ Speed
- ⇒ Power
- ⇒ Flexibility
- ⇒ No codes
- ⇒ Real-Time
- ⇒ Online Help

Tally is also best for statutory returns because it is:

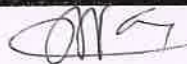
- ⇒ Designed to simplify VAT, Service Tax and TDS
- ⇒ VAT enabled with state specific statutory returns
- ⇒ Service Tax enabled which generates Returns / Challans
- ⇒ TDS enabled with e-TDS capability, printing of Certificates / Challans

Mail
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TALLY ERP.9

Learning from Accounting to ERP



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COURSE CONTENTS

Volume

1

Volume

2

Volume

3

Volume

4

Volume

5



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Volume 1

FUNDAMENTALS

- Setting up a company
- Company features: F11
- Configuration: F12

CREATION OF MASTERS

- Accounting masters creation: Groups, Ledgers
- Inventory masters creation: Units, Stocks, Godowns

VOUCHER ENTRY

- Walkthrough Accounting Vouchers: Recording transactions
- Walkthrough Inventory Vouchers: Entering inventory details

GENERATING REPORTS

- Financial statements
- Accounting books
- Inventory registers




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VOLUME 2

▶ **ADVANCED ACCOUNTING:**

- Activating & Maintaining Bill-wise details.
- Payment performance of debtors.
- Creating & applying cost categories & cost centres.

▶ **ADVANCED INVENTORY:**

- Processing of purchase and sales orders,
- Usage of tracking numbers.
- Maintaining Bills of Materials(BOM).
- Tracking additional cost on purchases.




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VOLUME 3

VALUE ADDED TAX (VAT)

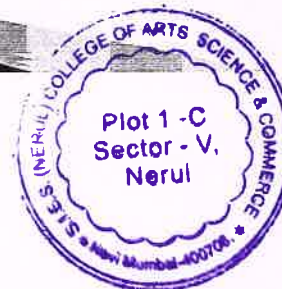
Creation of
purchase invoice
with VAT rates

Payment of
VAT

TAX DEDUCTED AT SOURCE (TDS)

Booking expenses
& TDS

TDS payments




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VOLUME 4

▶ EXCISE FOR DEALERS

- Recording excise purchases
- Excise invoicing
- Excise reports

▶ EXCISE FOR MANUFACTURERS

- Basic concepts of excise duty
- Registration of members

VOLUME 5

▶ PAYROLL ACCOUNTING & COMPLIANCE

- Creation of payroll masters
- Processing payroll vouchers
- Processing payment of salaries



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Tally content



Mr. Sheela Ravi

Contents

Chapter 1: Getting Started with Tally.ERP 9 & Elemental Features

1.1 Introduction	2
1.2 Features of Tally.ERP 9	2
1.2.1 Accounting	2
1.2.2 Inventory	3
1.2.3 Statutory & Taxation	3
1.2.4 Tally.NET	3
1.2.5 Audit & Compliance	3
1.3 Getting started with Tally.ERP 9	4
1.3.1 Components of Gateway of Tally	4
1.3.2 Keyboard Conventions	5
1.3.3 Switching between Screen Areas	5
1.3.4 Closing Tally.ERP 9	5
1.4 Creating a Company in Tally.ERP 9	6
1.5 Select a Company	10
1.6 Shut a Company	10
1.7 Alter Company Details	10
1.8 Features and Configurations	11
1.8.1 Features	11
1.8.2 Accounting Features	12
1.8.3 Inventory Features	13
1.8.4 Statutory & Taxation Features	13
1.8.5 Tally.NET Features	13
1.8.6 Add-On Features	14
1.9 Configurations	14
1.9.1 General	15
1.9.2 Numeric Symbols	15
1.9.3 Access / Inventory Info.	15
1.9.4 Voucher Entry	17
1.9.5 Invoice/Orders Entry	19

MS

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Contents

1.9.6 Payroll Configuration	19
1.9.7 Banking Configuration	19
1.9.8 Printing	19
1.9.9 E-Mailing	19
1.9.10 Data Configuration	19
1.9.11 Advanced Configuration	19
1.9.12 Message Centre	19
1.9.13 Product & Features	19
1.9.14 Licensing	20
Chapter 2: Creating Masters in Tally.ERP 9	20

2.1 Creating Chart of Accounts	
2.2 Ledgers and Groups	22
2.2.1 Ledger Creation	22
2.2.2 Group Creation	24
2.3 Inventory Masters in Tally.ERP 9	26
2.4 Creating Inventory Masters	31
2.4.1 Creating a Stock Group	32
2.4.2 Creating a Stock Category	33
2.4.3 Creating Multiple Stock Categories	34
2.4.4 Creating a Godown	34
2.4.5 Creating a Simple Unit of Measure	35
2.4.6 Creating a Compound Unit of Measure	36
2.4.7 Creating a Stock Item	36
2.4.8 Creating Stock Items with Advanced Configurations	37
2.5 Displaying and Altering Inventory Masters	38
2.5.1 Displaying and Altering Stock Categories	41
2.5.2 Displaying and Altering Units of Measure	41
2.5.3 Displaying and Altering Stock Items	42
2.5.4 Displaying and Altering Stock Godowns	42
Chapter 3: Voucher Entry & Invoicing	42

3.1 Introduction	
3.2 Accounting Vouchers	44
3.2.1 Contra Voucher (F4)	45
3.2.2 Payment Voucher (F5)	46
3.2.3 Receipt Voucher (F6)	47
3.2.4 Journal Voucher (F7)	49
3.2.5 Sales Voucher (F8)	50
	52

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3.2.6 Credit Note Voucher (CTRL+F8)	53
3.2.7 Purchase Voucher (F9)	54
3.2.8 Debit Note Voucher (CTRL+F9)	55
3.2.9 Reversing Journal Voucher (F10)	56
3.2.10 Memo Voucher (CTRL+F10)	56
3.2.11 Optional Vouchers	56
3.2.12 Post-dated Vouchers	57
3.3 Creating a New Voucher Type	57
3.3.1 Displaying and Altering a Voucher Type	58
3.4 Pure Inventory Transactions	59
3.5 Entering Inventory Details in Accounting Vouchers	60
3.6 Invoicing	64
3.6.1 Creating an Account Invoice	65
3.7 Voucher Class	66
3.7.1 Payment Voucher Class	67

Chapter 4: Bill-wise Details


4.1 Introduction	74
4.2 Activating Bill-wise Details	74
4.2.1 New Reference	76
4.2.2 Against Reference	81
4.2.3 Advance	89
4.2.4 On Account	90
4.3 Bill-wise Outstandings Report	92
4.4 Payment Performance of Debtors	93

Chapter 5: Credit Limits

5.1 Introduction	96
5.2 Activate Credit Limit	96
5.3 Setting Credit Limits	96
5.4 Exceeding Credit Limits	97
5.5 Exception to Credit Limits	99

Chapter 6: Basics of Banking

6.1 Introduction	102
6.2 Cheque Management	102
6.3 Cheque Printing	106
6.3.1 Single/Multi Cheque Printing	108
6.4 Deposit Slip	111


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Sri Chandrasekarendra Saraswathy,
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



6.4.1 Cheque Deposit Slip	112
6.5 Payment Advice	112
6.6 Bank Reconciliation	114
6.6.1 Auto Bank Reconciliation	116

Chapter 7: Interest Calculation - Simple Interest


7.1 Introduction	118
7.2 Activating Interest Calculations	118
7.2.1 Calculating Interest in Simple Mode	118
7.3 Booking Interest to Ledgers	120
7.3.1 Calculating Interest using Simple Parameters	121

Chapter 8: Cost Centres and Cost Categories

8.1 Introduction	126
8.2 Getting Starred with Cost Categories and Cost Centres	126
8.2.1 Creating Cost Categories	126
8.2.2 Creating Cost Centres	127
8.3 Applying Cost Centres to Ledger Accounts	127
8.4 Cost Centre Reports	131
8.4.1 Category Summary	131
8.4.1.1 Month-wise Cost Centre Statement	132
8.4.2 Cost Centre Break-up	132
8.4.3 Ledger Break-up	133
8.4.4 Group Break-up	134

Chapter 9: Reports in Tally.ERP 9

9.1 Introduction	136
9.2 Basic Features of Displaying Reports	136
9.3 Financial Statements	136
9.3.1 Balance Sheet	137
9.3.2 Profit and Loss Account	138
9.3.3 Trial Balance	139
9.3.4 Ratio Analysis	140
9.3.5 Books and Registers	140
9.3.5.1 Day Book	141
9.3.5.2 Purchase and Sales Registers	141
9.3.5.3 Cash/Bank Book(s)	143
9.3.6 Statements of Accounts	144
9.3.6.1 Outstandings	144
9.3.7 Statistics	148


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Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Chapter 10: Order Processing & Pre-closure of Orders

10.1	Order Processing	152
10.1.1	Purchase Order Processing	152
10.1.2	Sales Order Processing	157
10.1.3	Viewing Order Details	160
10.1.4	Display Columnar Orders & Stock Details	161
10.2	Pre-closure of Orders	163

Chapter 11: Price Levels and Price Lists

11.1	Price Levels and Price Lists	172
11.1.1	Activating Price Lists and Defining Price Levels	172
11.1.2	Using Price Lists	176

Chapter 12: Point of Sale (POS)

12.1	Introduction	180
12.2	Features of Point of Sale (POS) in Tally.ERP 9	180
12.3	Configuring Point of Sale in Tally.ERP 9	180
12.4	Creating Ledgers	183
12.4.1	Accounting Ledgers	183
12.4.2	Inventory Ledgers	183
12.5	Entering POS Transactions	184
12.5.1	Creating Purchase Invoice	184
12.5.2	Creating POS Invoice with Single Payment Mode	185
12.5.3	Creating POS Invoice with Multiple Payment Mode	188
12.5.4	Creating POS Invoice using Voucher Class	190
12.6	POS Reports	192
12.6.1	POS Register	192

Chapter 13: Zero-Valued Entries


13.1	Zero Valued Entries	196
13.1.1	Creating Zero Valued Entries	196

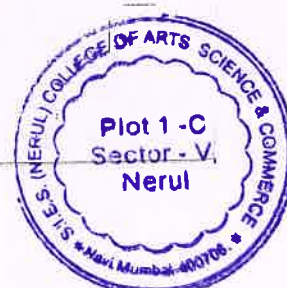
Chapter 14: Different Actual and Billed Quantities

14.1	Introduction	200
14.2	Enable Different Actual and Billed Quantities	200
14.3	Using different Actual and Billed Quantities	200

Chapter 15: Batch-wise Details

15.1	Introduction	206
15.2	Activating Batch-wise Details	206


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Nerul, Navi Mumbai - 400 706.



15.3 Using Batch-wise Details in Purchase Invoice	207
15.4 Using Batch-wise Details in Sales Invoice	209
Chapter 16: Bill of Materials	
16.1 Introduction	212
16.2 Creating Bill of Materials	212
16.2.1 Creating a Manufacturing Journal	214
16.2.2 Using Bill of Materials	215



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TIL FEE SCHEDULE

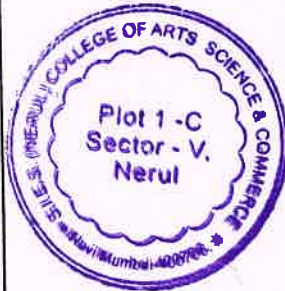
S.No	Course	Subjects Covered	Duration	Course Hrs	TEPL Share
1	CPFA (Placement)	Tally.ERP 9 (Vol. I, II & III) Basics of Accountancy Basics of Computers Basics of English Personality Development - I	3 Months	150 hrs	3511
2	ACPFAT (Placement)	Tally.ERP 9 (Vol. I, II, III, IV & V) Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	6 Months	300 hrs	4859
3	TALLY MODULAR (Basic / Advanced)	Basic - Tally.ERP 9 (Vol I, II & III) Advanced - Tally.ERP 9 (Vol IV & V)	2 Months	Basics - 90- hrs Advanced - 90 hrs	2430
4	TALLY COMPREHENSIVE (Basic + Advance)	Tally.ERP 9 (Vol I to V)	4 Months	180 hrs	3738
5	Learning Tally.ERP 9 Simplified	Tally.ERP 9 (Vol I, & II)	2 Months	60 hrs	1350 //
6	MODULAR COURSES (Tally Fundamental & Other Modular Courses)	Tally Fundamental - Tally.ERP - Vol I Other Modular Courses - Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	1 Month	30 hrs - Tally Fundamental 25 hrs - Other Modular Courses	945
7	Learn Tally.ERP 9	Separate Book for this course	1 Month	30 hrs	540

Feb. 2014
 r.1 20 B fash -
 delivery - -
 (1) Software
 (2) Books
 (3) Manual
 (4) Certificate
 (5) 3 days Teacher Training
 (6) application - available
 (7)

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VOL. 1	VOL. 2	VOL. 3	VOL. 4	VOL. 5
Fundamentals of Accounts & Inventory	Advanced Inventory & Technological Capabilities	Fundamentals of Taxation	Advanced Taxation	Payroll & Advanced Features
Basics of Accounting	Order processing & Pre-closure of orders	Getting Started with Value Added Tax (VAT)	Value Added Tax (VAT)	Banking (with Auto-Reconciliation)
Getting Started with Tally.ERP 9 & Elemental features	Price levels & Price Lists	Getting Started with Service Tax (S.T.)	Central Sales Tax (CST)	Interest Calculation - Advanced Interest Calculation
Creating masters in Tally.ERP 9	Point of Sale (POS)	Getting Started with Excise for Dealers	Service Tax (S.T.)	Cost Class
Voucher entry & Invoicing	Zero-Valued Entries	Getting Started with Excise for Manufactureres	Excise for Dealers	Multi - Currency
Voucher Class	Different Actual & Billed Quantities	Getting Started with Tax Deducted at Source (TDS)	Excise for Manugacturers	Budget & Scenarios
Bill-wise details	Batch-wise Details		Tax Deducted at Source (TDS)	Stock Ageing Analysis
Credit Limits	Bill of Materials		Tax Collected at Source	Reorder Level
Basics of Banking	Item Cost Tracking			Job Order Processing
Interest Calculation - Simple Interest	Additional Cost Details			Payroll
Cost centers & Cost Categories	Back up & Restore Company Data in Tally.ERP 9			Tally Vault
Multi Currency	Export & Import Data in Tally.ERP 9			Tally Audit
Report in Tally.ERP 9	E-mailing in Tally.ERP 9			Split Company Data
	Web publishing in Tally.ERP 9			Data Synchronisation
	Password policy in Tally.ERP 9			ODBC (Open Database Connectivity)
	Tally.NET			Live Updates
	Message Centre in Tally.ERP 9			Control Centre
	Local Help & Online Help in Tally.ERP 9			
	Support Centre in Tally.ERP 9			

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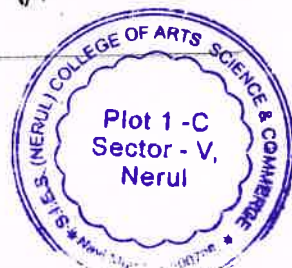
NERUL NAVI MUMBAI 400706

FYBCOM BATCH - I TALLY RESULT SHEET 2015 - 2016 (SEPTEMBER 2015)

SR NO	ROLL NO	NAME	INTERNALS (50)	EXTERNALS (50)	TOTAL	%	RESULT	REMARK
A 1	C.15.01	ABHISHEK MOHAN MINI	A	A				
A 2	C.15.02	AGARWAL RAJSHEKHAR SAKET	A	A				
A 3	C.15.03	ALKADEVI LALWANI	A	A				
A 4	C.15.04	AMANDEEP KAUR	A	A				
A 5	C.15.05	AMIN DHEERAJ ASHOK	A	A				
A 6	C.15.06	ANAND NAVDEEP SINGH JASBIR SINGH	A	A				
A 7	C.15.07	ANIES KOTTAM KAREEMULLA KHADERWALI	A	A				
A 8	C.15.08	APARNA VENKATESWARAN	A	A				
A 9	C.15.09	ARUNTHATHIYAR SINDHU RAMAN	32	36	68	68	Pass	
A 10	C.15.10	BAFNA CHIRAG SHANTILAL	A	A				
A 11	C.15.11	BANGAR AKSHAY NATHA	A	A				
A 12	C.15.12	BANSODE URVASHI NARENDRA	25	29	54	54	Pass	
A 13	C.15.13	BHAIYA KAILASH GAMBHIR CHAND	A	A				
A 14	C.15.14	BHOITE AKASH HANUMANT	A	A				
A 15	C.15.15	BODKE PRAJAKTA SOPAN	A	A				
A 16	C.15.16	BORCHATE MRUNAL SHANTARAM	20	17	37	37	Pass	
A 17	C.15.17	CHAURASIA SUPRIYA VIKASH	A	A				
A 18	C.15.18	CHAVAN SAGAR RAJU	A	A				
A 19	C.15.19	CHOUDHARY RUKHSAR NASIM AHMED	50	47	97	97	Pass	

M/S

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Curriculum

TABLE OF CONTENT		
Sr No	TOPIC	Page No.
1	Overview of Corporate and BPS Industry	2-13
2	Difference between Campus and Corporate	13-19
3	Grooming for Corporate	19-55
4	Professional Competencies	56-94
5	Elementary Level of English Communication	94-152
6	Intermediate Level of English Communication	152-168
7	Advance Level of English Communication	168-206

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TCS BPS ACADEMIC INTERFACE PROGRAM

CAMPUS TO CORPORATE – FACILITATOR MATERIAL

TOPIC: OVERVIEW OF CORPORATE

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Recd. On 30/6/15

RUB

SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai

From : Dr. Rita Basu

To : Shri M. Kalahasthi, Hon. Secretary, SIES

Date : 29.06.2015

Subject : **Permission** to conduct a course on Certified Financial Consultant

Respected Sir,

This is in continuation with our letter vide ref. no. SIES\OW\207 of 2015 please find below the details of the course. Certified Financial Consultant Course (CFCC) in association with Eminent Minds Business Consultancy. (Copy of previous letter attached)

Fee per student	College Share (30%) per student	Company Share	Duration of the Course
Rs. 2,000/-	Rs. 600/-	Rs. 1,400/-	2 months

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S. The total number of students cannot be mentioned as we have not yet started with the process.

As mentioned earlier, this course was successfully conducted in the last academic year 2014-2015 and was well attended and appreciated.


Kindly grant us the permission for the same.

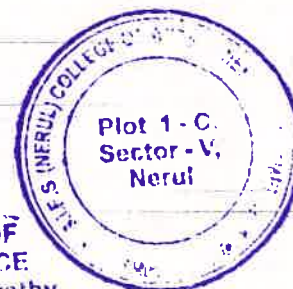
Thanking you

Yours sincerely


Dr. Rita Basu
Principal

OK
30/6/15


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ARTS, SCIENCE & COMMERCE
Sri Chandrasekhar Dasaswathy
Vidyapeeth, Plot 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



The next particular modules for both the batches are as follows:

- CFC FY - Basics Of Financial Market (For the new FY)
- CFC SY&TY - Banking Module (Existing Batches)

We have completed 2 Modules for each batch at present. Taking the association of Eminent Minds and SIES(Nerul) ahead, we would like to introduce CFC to the new batch of FYs who can start from Basic of Financial Markets and Current students moving onto important module - Banking.

For both the Module allotted hours would be 24 hours each, which will be completed in 8 sessions of 3 hours each. As we run this course on Sunday, the same will be completed in 8 Sundays i.e., 2 months.

We request you to allow us to start the Admission process of existing students in June 2015 as the college re-opens and introduction session for new FYs as they join in.

Sneak - Peek (Year 2014 - 2015)

SIES Nerul College of Arts, Science and Commerce has always been committed to provide best class knowledge to its students and work for their over-all development. With the same view, Eminent Minds In association with the esteemed institute introduced course called Certified Financial Consultant for the students across the commerce division.

We introduced CFC in September and registered 79 students in its first batch. We completed the following modules in the First Half

- | | |
|---------------------|---------------------------------------|
| • CFC - FY Batch | - Financial Markets - Beginner Module |
| • CFC - SY&TY Batch | - Financial Markets - Advanced Module |

The Second half of the year we saw 55 Students where completed,

- | | |
|---------------------|----------------------------|
| • CFC - FY Batch | - Capital Market Module |
| • CFC - SY&TY Batch | - Wealth Management Module |


Main motto of Eminent Minds has always been imparting practical knowledge by the people related to BFSI sectors. Hence, we always had professional from these areas conducting the sessions for our students. Live Trading Session and Virtual Trade Market was set up.

Association of Eminent Minds

Eminent Minds has had honour of getting associated with the SIES (Nerul) on following events,

- Title Sponsors for Synergy 2015
- NGO Activity partner for Synergy 2015




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Nerul, Navi Mumbai - 401 706.

What's new at Eminent Minds???

- It gives us pleasure to share with you that now Eminent Minds is registered and Incorporated as **Eminent Minds Business Consulting LLP**.
- Our main motto is to provide the Basic and Practical Knowledge of Corporate World, we started with Certified Financial Consultant specialising in Finance. We have designed a new Professional Course specialising in HR. **HRP – Human Resource Professional** would be available to Final Year Students. It will be 3 Months training session giving detailed insight of working HR today. We require your co-operation for introducing the same.
- We have activated **Eminent Minds School of Thought – CSR wing** that works proactively for the benefitting the society. Aspire is of the most talked project undertaken by our team. Through Aspire we provide free of cost training and guidance to the students from slums.

We had a very pleasant interaction and joyful working experience with faculties of SIES Nerul College of Arts, Science and Commerce. Especially with Principal Ma'am Mrs Rita Basu for Co-ordinating between Eminent Minds and College and initiating the course in college for benefit of students


Look ahead for same and cordial relation to work for the development of students together in Academic Year 2015 – 2016. We look ahead for continued and long term relation with the college and willing to participate in every development activities for the students.

Thanks and Regards

Saroj Sharma.

Designated Partner

Computer Generated Letter, Doesn't Require Signature.


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Sri Chandrasekharendra Saraswathy
Vidyanagar Plot 11, Sector-V,
Nerul, Mumbai - 400 706.



Mumbai

Dear Madam,

In the academic year 2014-15, in association with Eminent Minds Business Consulting LLP, our college had introduced Certified Financial Consultant Course. Under this certificate course, the students of our college completed following modules:-

- Financial market- Beginners module,
- Financial market - Advance module
- Capital market module
- Wealth Management module.

All the above mentioned certificate courses were well appreciated.

So, in the academic year 2015-16, we would like to continue the course further with Banking module (for 1Y and 1Y students) and Basic of financial markets module (new batch of FYs). For both the modules, allotted hours would be 24 hours each, ie, it would be completed in 8 Sundays (2 months).

I would request you to allow us to begin the admission procedure for the same so that we can start the course in the month of July'15.

Thanking you in anticipation,
Yours sincerely,

Bhumi

Bhumi More

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Sri Chandrasekharendra Saraswathi
Vidyapuram Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Priya, forward
Please - to Sect
in How Sect
Anasthi Sri
2015

MEMORANDUM OF UNDERSTANDING

The MEMORANDUM OF UNDERSTANDING is being executed on this 17th day of the month of July of the year 2015 at Mumbai (MAHARASHTRA) between.

The Party of the First Part

Eminent Minds Business Consulting LLP

Signing for Eminent Minds Business Consulting LLP

Designated Partner – Mrs Saroj Sharma

(hereinafter referred as Training Partner)

AND

The Party of the Second Part

SIES (Nerul) college of Arts, Science and Commerce

Navi Mumbai

through its Principal,

Dr.Rita Basu

(hereinafter referred as Beneficiary College)



Ok
AK

The MOU is hereby entered for conduct of Certified Financial Consultant course including modules(CFC -Financial Markets –Beginners Module (For FY's),CFC-Banking Module (For SY &TY'S)&Human Resource Professional -Basic & Advanced Level(For SY's & Ty's) by the training Partner in the beneficiary College.

NOW, THEREFORE, the Parties agree as henceforth:

Confidentiality

Either Party may disclose Confidential Information to the other Party in confidence provided that the disclosing Party identifies such information as proprietary and confidential either by marking it, in the case of written materials, or, in the case of information that is disclosed orally or written materials that are not marked, by notifying the other Party of the proprietary and confidential nature of the information, such notification to be done orally, by e-mail or written correspondence, or via other means of communication as might be appropriate.

1. Neither Party will, without prior approval of the other Party, make any public announcement of or otherwise disclose the existence or the terms of this Agreement.
2. This Agreement shall remain in effect for a period of one (1) year from the Effective Date unless otherwise terminated by either Party giving notice to the other of its desire to terminate this Agreement. The requirement to protect Confidential Information disclosed under this Agreement shall survive termination of this Agreement.


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Naradi, Navi Mumbai - 400 706.



Training Partner & Beneficiary College Responsibility

1. Training Partner is responsible for designing, implementing and executing Certified Financial Consultant course including modules(CFC -Financial

Markets –Beginners Module (For FY's),CFC-Banking Module (For SY &TY'S)&Human Resource Professional -Basic & Advanced Level(For SY's & Ty's) for Students and Faculties of the Institute.

2. Programs will be based on the inputs and practical industry requirement.
3. The Training programs introduced in the College will be jointly hosted by both, Training Partner and Beneficiary College; but will remain intellectual property of Training Partner.
4. Assigning of Trainers for different batches and topics will be responsibility of the Training Partner.
5. The Session Plan will always be shared in advance by the training Partner. Any changes in session from College should be intimated by E-Mail to training partner atleast 7 days prior.
6. Training Partner and College together may plan and undertake other projects related to student benefit too.

Support needed from College:

- Facilitating forms and fees collection from students
- Providing classroom infrastructure for approx 40 to 60 hours
- Providing computer lab for online examination
- The minimum size of batch is 30 & maximum batch size should be 45
- Fees of the above stated programmes are subject to change from time to time, which shall be mutually decided by both the parties.
- The MOU will be renewed every year (Term of this MOU shall be till July 17st 2016)
- Breach of terms & conditions of this agreement by any of the party, will make the agreement null & void.


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Nerul, East Mumbai - 400 706.

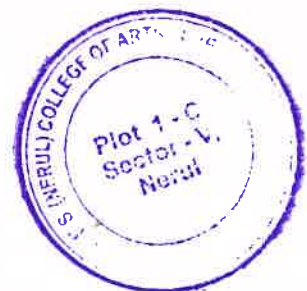


Billing and Finance

1. College will have 30 Percent Share in the total fees collected per student.
2. Training Partner will raise invoice within 7 days of commencement of the batch. The amount raised in invoice will be after deduction of beneficiary college share.
3. Payment has to be made in name of Eminent Minds Business Consulting LLP.



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Nerul, Navi Mumbai - 400 706.



IN WITNESS WHEREOF:

**TRAINING PARTNER-EMINENT MINDS BUSINESS CONSULTING
LLP,**

Mrs Saroj Sharma

Designated Partner

Saroj

Date: 11/07/15 Place: Mumbai

**BENEFICIARY COLLEGE – THE SIES (NERUL) COLLEGE OF ARTS
,SCIENCE & COMMERCE**

Dr. Rita Basu

Principal

R. Basu

Date: 11/02/15 Place: Mumbai

[Signature]
PRINCIPAL
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Nerul, Navi Mumbai - 400 706.



CFC- Course Structure

Financial Markets

Outline of Financial Markets

- Market and Financial Instruments
- Primary Markets
- Secondary Markets
- Derivatives

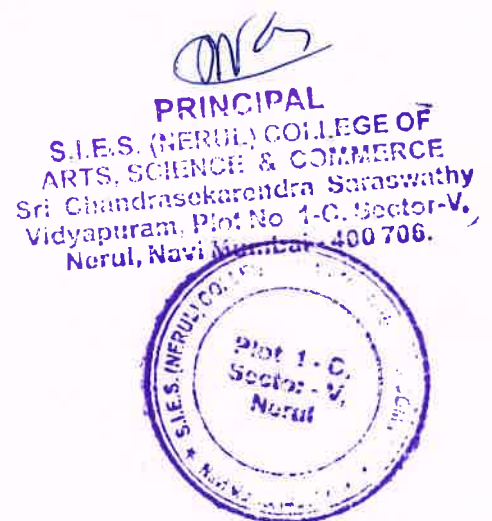
➤ Financial Markets: A Beginners' Module

1. Investment Basics
2. Securities :
 - 2.1. Regulator
 - 2.2. Participants
3. Primary Market :
 - 3.1. Issue of shares
 - 3.2. Foreign Capital Insurance
4. Secondary Market :
 - 4.1. Introduction
 - 4.1.1 Stock Exchange
 - 4.1.2 Stock Trading
 - 4.2. Products in the secondary markets
 - 4.2.1 Equity Investment
 - 4.2.2 Debt Investment
5. Derivatives
6. Depository
7. Mutual Funds
8. Miscellaneous
 - 8.1. Corporate Actions
 - 8.2. Index
 - 8.3. Clearing & settlement and redressal
9. Concepts & modes of analysis
10. Ratio Analysis

Guest Lecture – Senior Manager from Stock Broking Companies

Examination – NCFM Online Exam - 50%

CFA – Case study based exam followed by Viva. - 50%



➤ **Financial Markets – Advance Level**

- Financial Markets, Products & Institutions
- Quantitative Background to Debt
- Debt – Investment Drivers & Approaches
- Financial Statements: Analysis & Projections for Equity
- Equity – Valuation & Investment Decisions (Part 1)
- Equity – Valuation & Investment Decisions (Part 2)
- Derivatives
- Alternate Assets & Structured Products
- International Markets
- New Paradigms in Regulation of Financial Markets

Guest Lecture – Professional from BFSI

Examination – NCFM Online Exam

- 50%

CFA – Case study based exam followed by Viva.

- 50%

➤ **Capital Markets Module**

Outline of Capital Markets

- Overview of Indian Securities Market
- Trading Membership
- Trading
- Clearing and Settlement
- Legal framework
- Time Value of Money

they would be able to invest virtual money and learn the tricks of the trade


Guest Lecture – VP/ AVP from Stock Broking Company – (Related to Trading)

Examination – NCFM Online Exam

- 50%

CFA – Case study based exam followed by Viva.

- 50%


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Nerul, Navi Mumbai - 400 706.



➤ **Wealth Managers Module**

Outline of Course

- Introduction to Wealth Management
- Planning in Wealth Management
- Need Based Planning
- Equity Analysis in Planning
- Know Your Customer
- Calculation of the Net Worth
- Taxation
- Tax Saving Investment
- Estate Planning

Practical Session – Real time Clients will be allotted and they would have to do wealth planning.

Guest Lecture – Professional from Wealth Industry

Examination – NCFM Online Exam - 50%

CFA – Case study based exam followed by Viva. - 50%

➤ **Securities Market Module**

Outline of Course

- Securities Market in India – Overview
- Primary Market & Secondary Market
- Government Securities Market & Products
- Derivatives
- Mathematical Calculations – Risk & Returns.

Guest Lecture – Professional from BFSI

Examination – NCFM Online Exam - 50%

CFA – Case study based exam followed by Viva. - 50%


➤ **Debt Market – Module**

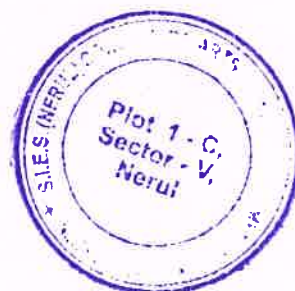
- Debt Instrument
- Indian Debt Market
- Debt Market and Products
- Debt Market Valuation

Guest Lecture – Professional from BFSI

Examination – NCFM Online Exam - 50%

CFA – Case study based exam followed by Viva. - 50%


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Nerul, Navi Mumbai - 400 706.



SIES (NERUL) COLLEGE OF ARTS, SCIENCE AND COMM**CFC (B) Add-on Course**

Roll List	2015-16
1	Niva Vincent
2	Gayatri Subramaniam
3	Antalina Saha
4	Ashutosh Balsubramanian
5	V. Haridhaarani
6	Meghana Parakkat
7	Pavitra Shetty
8	Roja Chandrayya Mehral
9	Nitija Mhatre
10	Yamini Upadhyaya
11	Amogh R Khot
12	Naik Renu
13	Rishika Nikam
14	Anita Budania
15	Sushmita Poojary
16	Priyanka Viswanath Kotian
17	Niddhi Pakhare
18	Chandeep Kalra
19	Neha Parikkar
20	Megha Mohan Baravkar
21	Yashasvini Salian
22	Shubham Pal
23	Pooja Ramdas Kad
24	Reshma Pillai
25	Tania Goel
26	Alisha Deshpande
27	Nimisha Castelino
28	Mrinmoyee Ghosh
29	Bhavi Jain
30	Manikandan Mohan
31	Siddhant Kesharwani
32	Pooja S Upadhyay
33	Bharti Dixit
34	Chandalika Pradhan
35	Ravina V. Salve
36	Rakshita V. Joshi
37	Priyanka Patil
38	Madhura Nadem Julsankar
39	Nithiya Murugan
40	Divya Salian
41	Jennifer Francis
42	Dhakshaini Mudaliar
43	Ashutosh R. Khare
44	Mansi Yadav
45	Komal Vaishya
46	Aishwarya M.
47	Surabhi Kiran Chandane


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Nerul, Navi Mumbai - 406 706.



10/09/2015
SIES/TA/162 of 2015

SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai

From : Dr. Rita Basu
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 10.09.2015
Subject : Permission to conduct a course on Capital Market

Respected Sir,

Kindly find attached the letter from the Convenor-Add-on-Committee, Ms. Payal Madhok, seeking permission to conduct a course – Capital Market for this academic year 2015-2016 in association with Frontline Advisors. who had already conducting this course successfully in our College last year.

Fee per student	College Share (31%) per student	Company Share	Duration of the Course
Rs. 1,600/-	Rs. 500/-	Rs. 1,100/-	5 days (6 hrs daily) OR 10 days (3hrs daily)

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F);-B.Com (F.M) and B.M.S. The total number of students cannot be mentioned as we have not yet started with the process.

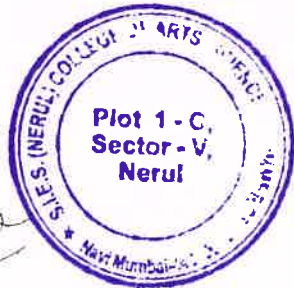
As mentioned earlier, this course was successfully conducted in the last academic year 2014-2015 and was well attended and appreciated.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Dr. Rita Basu
Principal



PRINCIPAL

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
Nerul, Navi Mumbai - 401 006

15/9/15

(MOU)

The Principal,
SIES (Mou) College of Arts
Nerul - Mumbai

Respected Madam,

In association with Frontline Advisor

the Add-on committee would like to initiate
and introduce a certificate course on capital
market for our First year, second year & third
year students.

The details for the course are as follows,

1) Duration of course - 5 days (approx. 30 hours)
[5 days x 6]
or
10 days (approx. 30 hours)
[10 days x 3]

2) Fees charged from students would be ₹ 1600/-
per student (out of which revenue to college
would be ₹ 500/- per student (approx. 31%).

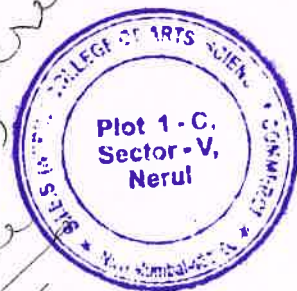
We request you to give permission for the same.
Thanking You in anticipation.

Ms. Payal Madhok
Convener, Add-On Committee

MS

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SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vidyanagar, Plot No. 1, Sector-V,
Nerul, Mumbai - 400 700

O.K.
Please forward
to Secy
20/01/15



Payal Kapoor <spayal08@gmail.com>
cc: dhanendra gupta <dkg1944@gmail.com>, shivani shirsat <srshirsat@gmail.com>
[Reply](#) | [Reply to all](#) | [Forward](#) | [Print](#) | [Delete](#) | [Show original](#)

Respected Madam,

Further to the trail mail, we confirm that we will charge Rs 1100/ per student.

Request for your confirmation.

With Warm Regards

Uday Tardalkar

09920805822

Respected Madam,

As per the discussion Shri D K Gupta you would like to start training course in Capital Market for your students, we are attaching our proposal for the same.

We are also attaching profile of few faculties for your perusal.

We will be keen to meet you in person to take this forward.

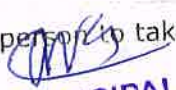
Frontline Advisors

Chief Executive officer

Frontline Advisors

Corporate Trainers & Facilitators.

Contact no 8080005822/9920805822


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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



FRONTLINE ADVISORS



Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunabhatti Sion, Mumbai 400022.

Date: 20th July, 2015.

The Principal
SIES College of Science, Commerce and Arts
Nerul
Navi Mumbai.

Subject: Training proposal for short term course "Certification in Capital Markets"

Respected Madam,

Greetings !

We take this opportunity to thank you for the continued support. We, Frontline Advisors are a growing service provider for learning and development solutions for Corporate & Management Institutes committed to BFSI sector. We have developed various short term/long term certified courses in various domains.

We refer to the meeting Shri D K Gupta had with you for a course for your students in Capital Market domain. We have customised certification course in this domain known as "Certification in Capital Markets", as per your needs to help increase the employability of career aspiring students of your prestigious institute. This is a part time knowledge packed course conducted over 10 days (half) or 5 full days and delivered as interactive sessions by industry experts.

On completing the course the student will have to clear a 100 marks MCQ assessment test post which they will be awarded a certificate, 'Certification in Capital Markets' This Certificate will be issued Frontline Advisors.

The Course outline is as follows:

1. Introduction to Capital Markets
2. Primary Market –Capital raising through IPO
3. Secondary Market ,Risk Management & Surveillance
4. Depository Services
5. Market Indices
6. Derivatives – Equity/ Currency/ Commodities
7. Fundamental Analysis
8. Mutual Funds
9. Forex Markets
10. Online Trading Session.
11. Investment Banking
12. Investors relations


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Vidyanagar, Nerul, Navi Mumbai - 401007.



Administrative Office: A-301, Anant, Tejpal Scheme Road No. 5, Vile Parle (East) Mumbai 400057.

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13. Financial Planning.
14. News paper reading and interpretation.

The students will be provided with Presentation material delivered by the faculties on CD.

We will be charging Rs 1300/ per student for a batch of 60 students out of which 50% will be payable in advance.

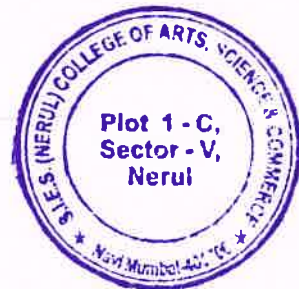
Looking forward for a meeting with you.

Warm regards

For Frontline Advisors

Chief Executive officer
Frontline Advisors
Corporate Trainers & Facilitators.
Contact no 8080005822.


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About Us

Frontline Advisors is a growing service provider for learning and development solutions for Corporate & Management Institutes committed to BFSI sector.

Frontline Advisors partners with organisations in achieving their critical goals through enhanced effectiveness of their people and processes, using proven methodologies in the professional domain, the concern offers programmes to enhance employability at each stage of career.

FRONTLINE ADVISORS - caters to the learning needs through programs catering specifically to BFSI sector in Functional training domain. We specialize in financial literacy trainings customized to suit the client requirement, blending the domain knowledge requirement along with softer aspects. We have a team of Market expert empanelled trainers and SME's to espouse in our endeavour.

Our mission is to be recognised as a one stop solution provider for holistic training solutions right from training need analysis to designing & developing content and delivery solutions pan India

Areas of specialization Include:

Functional Trainings-

- Financial Planning/ Wealth planning
- Wealth Management
- Financial Products & Process (Debt, Equity, MF's, Insurance etc.)
- Finance for Non Finance
- Fundamental Analysis
- Technical Analysis
- Capital Markets & Depositories functioning
- Risk Management
- Compliance including Sarbanes Oxley Act introduction
- Trading & Settlement of Equities

Non Functional Trainings.

- Personality Development Workshop
- Business Presentation Skills
- Effective Communication Skills
- Effective Time Management
- Basic & Advanced Selling Skills
- Change Management
- Team Building,
- Management & Mentoring
- Leadership Skills


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Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunarbhathi Sion, Mumbai 400022.

Negotiation Skills

Induction Trainings.

Speciality:

Financial / Wealth Planning & Management Development Programs.

About the Course

3 week Part time course "Certification in Capital Markets"

The Course:

The 3 week part time certified Course, "Certification in Capital Markets" organized by FLA is developed by experts in BFSI Sector and includes interactive and informative classroom sessions, discussions and presentations aimed at providing knowledge to students aspiring to gain knowledge of the financial markets. This course is jointly certified by **Indian Institute of Capital Markets** formerly known as **UTI Institute of Capital Market**, and Frontline Advisors:

Objective:

To attain Knowledge of the entire gamut of Equity market both Primary and Secondary and Foreign exchange market with a dual objective of making a career in capital market and simultaneously taking decisions on personal investments in capital market. *In one line make the person Employable.*

FLA aims to make and shape the professional careers of your students with a view to enabling them to work effectively in securities trading; risk management, financial management, Compliance and Back office operations discipline or function as intermediaries (viz. stock brokers, sub-brokers, merchant bankers, clearing bankers, etc.)

Participation:


The programme is designed for the under graduate and graduate students of management / commerce courses who intend to pursue their career in capital market.

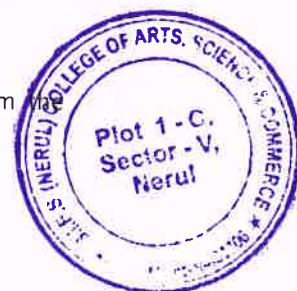
Faculty:

Faculty for the course consists of experts from the industry and leading professionals from capital market.

Course Contents:

1. Introduction to Capital Markets
2. Primary Market
3. Secondary Market, Risk Management & Surveillance
4. Depository Services
5. Market Indices


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Nerul, Navi Mumbai - 400706.



Administrative Office: A-301, Anant, Tejpal Scheme Road No. 5, Vile Parle (East) Mumbai 400057.

Details of the subjects for discussion for the 10 day Certificate Course on Capital Market

Overview of Indian Capital Market, Concepts and Terminology

- Need of Stock Market & Stock Exchanges
- Functions of Stock Exchange
- Regulatory framework
- Reforms in stock market
- Screen based trading system
- Shrinkage of Trading, Clearing & Settlement cycle
- Demat of shares
- DIP guidelines
- Introduction of derivatives
- Risk Management
- Investors Grievances & Redressal
- Demutualisation of stock exchanges

Primary Market

- Primary Market; Instruments and their features
- Disclosure and Investor Protection norms
- Procedures for issue of capital
- IPOs
- Book building Process

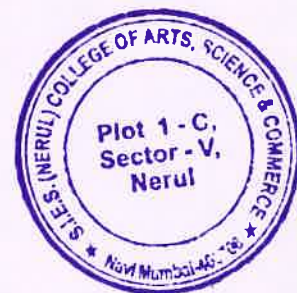
Depository Operations

- Introduction to Depository Participant
- Demat of Shares
- Procedure for opening of demat account
- Documents required

Stock Indices

- Meaning and utility of stock market index
- Construction of Index
- Market capitalization and Free float concept.
- Selection criteria for inclusion of scrips in index
- Movement and Maintenance of index
- Practical Exercise.

ONS
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Secondary Market Operations

- Process of Trading, Clearing & Settlement system
- Trading Mechanism, Day Trading, Market makers, Delivery based and Non- delivery Settlement
- Pay-in and Pay-out, Rights and Obligations of brokers
- Hedging, Speculation and arbitrage with practicals

Fundamental Analysis

- Financial statement analysis
- Ratio analysis
- Trend analysis
- Company and industry analysis

Equity Valuation Techniques

- Valuation theory
- price target and price projections

Derivatives – Futures & Options

- Definition, Products, participants & functions,
- Types of derivatives,
- Futures & Options,
- Futures – Stock Futures, Index Futures,
- Options – Call, Put , Premium,
- Pricing of Futures and Options
- Cost of Carry Model for Futures,
- Trading Strategies

Mutual Funds

- Mutual Funds – Concept, Role,
- Structure, Organisation and Constituents
- NAV Pricing

Online Live Trading

- NEAT, BOLT & ODIN Operations


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Date:- 19/09/15

To,
The Principal,
SIES (Nerul) College of
ASC

Subject:- Permission to Conduct Orientation for
Capital Market Course.

Respected Mam,

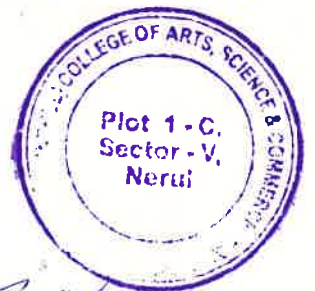
The Add-On Committee seeks permission to
conduct Orientation Program for the first year
Second year & third year students ^{for all commerce stream} on 21st Sept. 2015
regarding the Certified Capital Market Course.

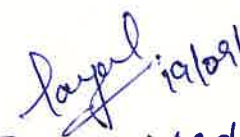
We request you to grant us the permission.
We assure you that the permission granted will
be taken most seriously and not misused in
anyway.


Thanking You,

Yours Sincerely,


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Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.




Ms. Payal Madhok
(Add-On Committee Convenor)

O.K.

19/9/15

MS

SIES/IW/135 of 2015

Recd & Cu 25/6
SIES/IW/208 of 2015-
R.D. C.E.

Priyanka Anil Gogri

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai**

From : Dr. Rita Basu
To : Shri M. Kalahasthi, Hon. Secretary, SIES
Date : 24.06.2015
Subject : Permission to conduct a course- Human Resource Professional

Respected Sir,

Kindly find attached the letter from the B.Com (B.I) co-ordinator, Ms. Bhumika Desai seeking permission to conduct a course - Human Resource Professional (HRP) from this academic year 2015-2016 in association with Eminent Minds Business Consultancy who are already conducting 1 short term course successfully in our College.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

R.D. C.E.

Dr. Rita Basu
Principal

Please find full budget

24/6/15



6000 as a fee charge
for students only
1800 per
student
to
(30%)

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Nerul, Navi Mumbai - 401103.

Navi Mumbai

Dear Madam,

In association with Eminent Minds Business Consulting LLP, we would like to initiate and introduce a certificate course - "Human Resource Professional (HRP)" for our second year students.

- The course would be divided into 2 levels.
Level 1 - Human Resource Professional (for SYs)
Level 2 - Human Resource Professional - Advance level (for TYs)
- Duration of course - 15 Sundays (4 months) + Internship / Project
- Fees charged from student would be RS 6000/- per level (out of which revenue to college would be RS 1800 per student (30%))

We request you to give permission for the same.

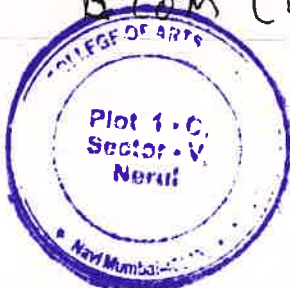
Thanking You in anticipation.

~~More~~

Mrs. Bhumi More

Co-ordinator

B.Com (Banking & Insurance)



For Mgmt decision

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OK
24/6/15

EMINENT MINDS

BUSINESS CONSULTING LLP

NL-5, Building – 7/16, Sec -11, Nerul, Navi Mumbai.

Mail - contactus@eminentminds.com Contact – 022 20391050.

Sir/ Ma'am,

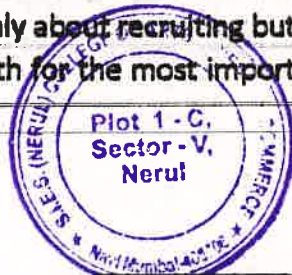
gives us great pleasure to introduce course which will help and develop Human Resource professional for tomorrow. The detailed structure for the course is mentioned below and we hope that we can together make it a big success for the development of our students.

Human Resource Professional (HRP)

Objective of the Course

Main objective behind initiation of this course is to provide the young graduates a platform to get skilled and first hand work experience in the field of HR. HRD plays an important and vital role in working of the company, as its not only about recruiting but finding a right match for right profile and finding down a career progression path for the most important asset of the organization i.e., Human source.

Working of the Course



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Nerul, Navi Mumbai

(Anon)

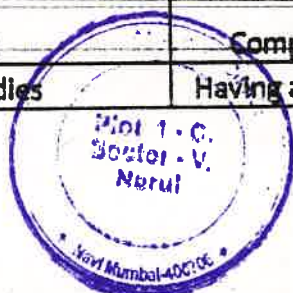
uration & Fees

- The Course is divided into 2 levels. Level 1 for SY and Level 2 for TY.
- Each level will go for 45 Hours, conducted in 3 Hours Session. In total we need 15 Sessions for one level.
- After completion of each level students will be given project/internship to work and experience real time HR working lifestyle.

tructure of the Course

Human Resource Professional		
Sr. No	Topics	Description
1	Introduction to HR	HR Policy and Processes
2	Organizational Behaviour	Understanding Organizational Structure and Hierarchy
3	Recruitment	1. Modes of Recruitment 2. Process of Recruitment 3. Importance of Recruitment
4	People Management Skills	Learn to Handle and Manage different set of people
5	Roleplays and Case Studies	Having a simulated work environment

Human Resource Professional - Advance Level		
Sr. No	Topics	Description
1	Joining Formalities & Induction	1. What is Joining Formality? 2. HR Operations
2	Leave and Attendance Management	Knowing about Leave and Attendance Management for Employees
3	Employee Engagement & Welfare	How to Wow your Employees and Keep a Healthy Environment
4	HR MIS	Usage of Advance Excel
5	Image Management	Complete Image Transformation
6	Roleplays and Case Studies	Having a simulated work environment



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Saillant Features of the Course

- Training Session as per the curriculum Practical Industry Scenario.
- Career Counselling – One to One career counselling with the students.
- Technical Speciality Trainer taking the courses and guiding the students throughout the year.
- In depth knowledge about HR makes them more employable.
- Additional Technical Qualifications for the student.
- Practical experience through different games and activities, Live Simulated Environment
- Each Level comes up Project/Assignment and Internship.

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Fees Structure

Fees Charged – Rs.6000 per Level.

College Share – Flat 30% on the Fees Charged.

We look ahead to get associated with your esteemed institute and work towards development of the Students.

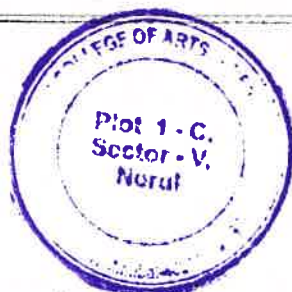
Kindly feel free to revert in case of any query.


Yours Faithfully,

Saroj

Saroj Sharma.

Designated Partner




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SIES (NERUL) College of Arts, Science & Commerce

ADD-ON Committee 2016-17

Minutes of the Meeting

The Add-On Committee of our college was reconstituted in the year 2016 with the inclusion of following members -

1. Ms. Payal M.
2. Mr. Mithun Pillai
3. Ms. Babita Kakkar
4. Mr. Girish Karnad
5. Ms. Aarti Bansode

Convenor

Co-convenor

Member

Member

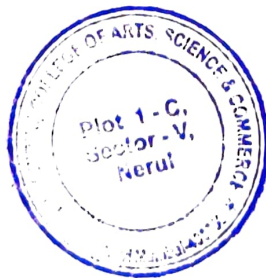
Member

A meeting of Add-On Committee members was held on 06/07/2016 at 11:00 am.

The following aspects of the committee were discussed -

1. To organise certified wealth planners course for all under graduate students.
2. The coordinators of various commerce courses suggested the committee to organise Excel based programme for the students.
3. BMM coordinator suggested to conduct programme related to digital content for all the students.
4. To continue with organising Tally course for all undergraduate commerce students.
5. To continue with organising TCS Campus to Corporate programme for all under graduate students.


(Convenor)





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THE SOUTH INDIAN EDUCATION SOCIETY

SIES CENTRE FOR PROFESSIONAL & DISTANCE EDUCATION

- Location:**
- 1) SIES (Nerul) College of Arts, Science & Commerce
Sri Chandrasekarendra Saraswathy Vidyapuram,
Plot 1-C, Sector V, Nerul, Navi Mumbai – 400 706
Tel: 27708371 / 27708378
 - 2) SIES College of Arts, Science & Commerce
Sindhi Society, Sion(W), Mumbai – 400 022
Tel: 24072729/ 24096633
 - 3) SIES College of Commerce & Economics
71 / 72, T V Chidambaran Marg, Sion(E),
Mumbai – 400 022. Tel: 24074944/ 24015463

Dear Student/s,

The SIES Centre for Professional and Distance Education provides an opportunity to the student community to learn and perfect the use of "Tally Package". We offer an in-house programme to the students in our different institutions. This programme is done in conjunction and coordination with **TALLY ACADEMY** and would entail the certification by the **TALLY ACADEMY** after successful completion of the programme.

Those students who have opted for the Commerce stream or the Management stream should maximize their career progress by equipping themselves with an in-depth knowledge of Tally Package. With this in view, we are offering the course of tally 9.0 to all students from the Commerce and Management streams. The course can be taken at a comfortable pace, during the course of the year of the academic programme in the college. The course offers interactive learning through computer systems on one to one student machine ratio. The course will be delivered by well experienced professionals and will have a minimum of 75 hours of learning and training.

The salient features of the Tally programme are listed below:

- ⇒ You will join an empowered community of well-placed Tally Graduates worldwide.
- ⇒ Whether you are an Accounts Professional or a ready-to-work Commerce graduate, being a Tally Graduate through an authorized Tally Academy will accelerate the progress along your career path
- ⇒ Best for Simple Inventory / Stock Management
- ⇒ Best for Advanced Inventory / Stock Management
- ⇒ Best for Basic Inventory / Stock Management
- ⇒ Best for Simple Accounting
- ⇒ Best for Basic Financial Management
- ⇒ Best for Advanced Financial Management.

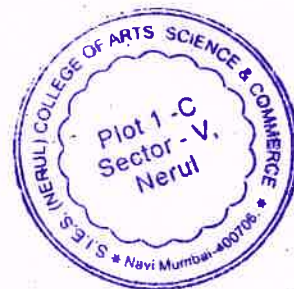
Tally is the best of packages to learn and use because of its:

- ⇒ Simplicity
- ⇒ Speed
- ⇒ Power
- ⇒ Flexibility
- ⇒ No codes
- ⇒ Real-Time
- ⇒ Online Help

Tally is also best for statutory returns because it is:

- ⇒ Designed to simplify VAT, Service Tax and TDS
- ⇒ VAT enabled with state specific statutory returns
- ⇒ Service Tax enabled which generates Returns / Challans
- ⇒ TDS enabled with e-TDS capability, printing of Certificates / Challans

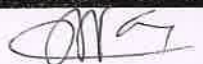
Maul
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TALLY ERP.9

Learning from Accounting to ERP




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COURSE CONTENTS

Volume
1

Volume
2

Volume
3

Volume
4

Volume
5




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Volume 1

FUNDAMENTALS

- Setting up a company
- Company features: F11
- Configuration: F12

CREATION OF MASTERS

- Accounting masters creation: Groups, Ledgers
- Inventory masters creation: Units, Stocks, Godowns

VOUCHER ENTRY

- Walkthrough Accounting Vouchers: Recording transactions
- Walkthrough Inventory Vouchers: Entering inventory details

GENERATING REPORTS

- Financial statements
- Accounting books
- Inventory registers




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VOLUME 2

▶ **ADVANCED ACCOUNTING:**

- Activating & Maintaining Bill-wise details.
- Payment performance of debtors.
- Creating & applying cost categories & cost centres.

▶ **ADVANCED INVENTORY:**

- Processing of purchase and sales orders,
- Usage of tracking numbers.
- Maintaining Bills of Materials(BOM).
- Tracking additional cost on purchases.




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VOLUME 3

VALUE ADDED TAX (VAT)

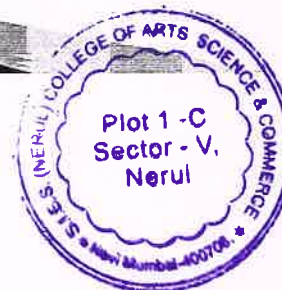
Creation of
purchase invoice
with VAT rates

Payment of
VAT

TAX DEDUCTED AT SOURCE (TDS)

Booking expenses
& TDS

TDS payments




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VOLUME 4

▶ EXCISE FOR DEALERS

- Recording excise purchases
- Excise invoicing
- Excise reports

▶ EXCISE FOR MANUFACTURERS

- Basic concepts of excise duty
- Registration of members

VOLUME 5

▶ PAYROLL ACCOUNTING & COMPLIANCE

- Creation of payroll masters
- Processing payroll vouchers
- Processing payment of salaries



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Tally content



Mr. Sheela Ravi

Contents

Chapter 1: Getting Started with Tally.ERP 9 & Elemental Features

1.1 Introduction	2
1.2 Features of Tally.ERP 9	2
1.2.1 Accounting	2
1.2.2 Inventory	3
1.2.3 Statutory & Taxation	3
1.2.4 Tally.NET	3
1.2.5 Audit & Compliance	3
1.3 Getting started with Tally.ERP 9	4
1.3.1 Components of Gateway of Tally	4
1.3.2 Keyboard Conventions	5
1.3.3 Switching between Screen Areas	5
1.3.4 Closing Tally.ERP 9	5
1.4 Creating a Company in Tally.ERP 9	6
1.5 Select a Company	10
1.6 Shut a Company	10
1.7 Alter Company Details	10
1.8 Features and Configurations	11
1.8.1 Features	11
1.8.2 Accounting Features	12
1.8.3 Inventory Features	13
1.8.4 Statutory & Taxation Features	13
1.8.5 Tally.NET Features	13
1.8.6 Add-On Features	14
1.9 Configurations	14
1.9.1 General	15
1.9.2 Numeric Symbols	15
1.9.3 Access / Inventory Info.	15
1.9.4 Voucher Entry	17
1.9.5 Invoice/Orders Entry	19

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Contents

1.9.6 Payroll Configuration	19
1.9.7 Banking Configuration	19
1.9.8 Printing	19
1.9.9 E-Mailing	19
1.9.10 Data Configuration	19
1.9.11 Advanced Configuration	19
1.9.12 Message Centre	19
1.9.13 Product & Features	19
1.9.14 Licensing	20
Chapter 2: Creating Masters in Tally.ERP 9	20

2.1 Creating Chart of Accounts	
2.2 Ledgers and Groups	22
2.2.1 Ledger Creation	22
2.2.2 Group Creation	24
2.3 Inventory Masters in Tally.ERP 9	26
2.4 Creating Inventory Masters	31
2.4.1 Creating a Stock Group	32
2.4.2 Creating a Stock Category	33
2.4.3 Creating Multiple Stock Categories	34
2.4.4 Creating a Godown	34
2.4.5 Creating a Simple Unit of Measure	35
2.4.6 Creating a Compound Unit of Measure	36
2.4.7 Creating a Stock Item	36
2.4.8 Creating Stock Items with Advanced Configurations	37
2.5 Displaying and Altering Inventory Masters	38
2.5.1 Displaying and Altering Stock Categories	41
2.5.2 Displaying and Altering Units of Measure	41
2.5.3 Displaying and Altering Stock Items	42
2.5.4 Displaying and Altering Stock Godowns	42
Chapter 3: Voucher Entry & Invoicing	42

3.1 Introduction	
3.2 Accounting Vouchers	44
3.2.1 Contra Voucher (F4)	45
3.2.2 Payment Voucher (F5)	46
3.2.3 Receipt Voucher (F6)	47
3.2.4 Journal Voucher (F7)	49
3.2.5 Sales Voucher (F8)	50
	52

[Signature]

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Nerul, Navi Mumbai - 400 706.



3.2.6 Credit Note Voucher (CTRL+F8)	53
3.2.7 Purchase Voucher (F9)	54
3.2.8 Debit Note Voucher (CTRL+F9)	55
3.2.9 Reversing Journal Voucher (F10)	56
3.2.10 Memo Voucher (CTRL+F10)	56
3.2.11 Optional Vouchers	56
3.2.12 Post-dated Vouchers	57
3.3 Creating a New Voucher Type	57
3.3.1 Displaying and Altering a Voucher Type	58
3.4 Pure Inventory Transactions	59
3.5 Entering Inventory Details in Accounting Vouchers	60
3.6 Invoicing	64
3.6.1 Creating an Account Invoice	65
3.7 Voucher Class	66
3.7.1 Payment Voucher Class	67

Chapter 4: Bill-wise Details


4.1 Introduction	74
4.2 Activating Bill-wise Details	74
4.2.1 New Reference	76
4.2.2 Against Reference	81
4.2.3 Advance	89
4.2.4 On Account	90
4.3 Bill-wise Outstandings Report	92
4.4 Payment Performance of Debtors	93

Chapter 5: Credit Limits

5.1 Introduction	96
5.2 Activate Credit Limit	96
5.3 Setting Credit Limits	96
5.4 Exceeding Credit Limits	97
5.5 Exception to Credit Limits	99

Chapter 6: Basics of Banking

6.1 Introduction	102
6.2 Cheque Management	102
6.3 Cheque Printing	106
6.3.1 Single/Multi Cheque Printing	108
6.4 Deposit Slip	111


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Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



6.4.1 Cheque Deposit Slip	112
6.5 Payment Advice	112
6.6 Bank Reconciliation	114
6.6.1 Auto Bank Reconciliation	116

Chapter 7: Interest Calculation - Simple Interest


7.1 Introduction	118
7.2 Activating Interest Calculations	118
7.2.1 Calculating Interest in Simple Mode	118
7.3 Booking Interest to Ledgers	120
7.3.1 Calculating Interest using Simple Parameters	121

Chapter 8: Cost Centres and Cost Categories

8.1 Introduction	126
8.2 Getting Starred with Cost Categories and Cost Centres	126
8.2.1 Creating Cost Categories	126
8.2.2 Creating Cost Centres	127
8.3 Applying Cost Centres to Ledger Accounts	127
8.4 Cost Centre Reports	131
8.4.1 Category Summary	131
8.4.1.1 Month-wise Cost Centre Statement	132
8.4.2 Cost Centre Break-up	132
8.4.3 Ledger Break-up	133
8.4.4 Group Break-up	134

Chapter 9: Reports in Tally.ERP 9

9.1 Introduction	136
9.2 Basic Features of Displaying Reports	136
9.3 Financial Statements	136
9.3.1 Balance Sheet	137
9.3.2 Profit and Loss Account	138
9.3.3 Trial Balance	139
9.3.4 Ratio Analysis	140
9.3.5 Books and Registers	140
9.3.5.1 Day Book	141
9.3.5.2 Purchase and Sales Registers	141
9.3.5.3 Cash/Bank Book(s)	143
9.3.6 Statements of Accounts	144
9.3.6.1 Outstandings	144
9.3.7 Statistics	148


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Nerul, Navi Mumbai - 400 706.



Chapter 10: Order Processing & Pre-closure of Orders

10.1	Order Processing	152
10.1.1	Purchase Order Processing	152
10.1.2	Sales Order Processing	157
10.1.3	Viewing Order Details	160
10.1.4	Display Columnar Orders & Stock Details	161
10.2	Pre-closure of Orders	163

Chapter 11: Price Levels and Price Lists

11.1	Price Levels and Price Lists	172
11.1.1	Activating Price Lists and Defining Price Levels	172
11.1.2	Using Price Lists	176

Chapter 12: Point of Sale (POS)

12.1	Introduction	180
12.2	Features of Point of Sale (POS) in Tally.ERP 9	180
12.3	Configuring Point of Sale in Tally.ERP 9	180
12.4	Creating Ledgers	183
12.4.1	Accounting Ledgers	183
12.4.2	Inventory Ledgers	183
12.5	Entering POS Transactions	184
12.5.1	Creating Purchase Invoice	184
12.5.2	Creating POS Invoice with Single Payment Mode	185
12.5.3	Creating POS Invoice with Multiple Payment Mode	188
12.5.4	Creating POS Invoice using Voucher Class	190
12.6	POS Reports	192
12.6.1	POS Register	192

Chapter 13: Zero-Valued Entries


13.1	Zero Valued Entries	196
13.1.1	Creating Zero Valued Entries	196

Chapter 14: Different Actual and Billed Quantities

14.1	Introduction	200
14.2	Enable Different Actual and Billed Quantities	200
14.3	Using different Actual and Billed Quantities	200

Chapter 15: Batch-wise Details

15.1	Introduction	206
15.2	Activating Batch-wise Details	206


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Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



15.3 Using Batch-wise Details in Purchase Invoice	207
15.4 Using Batch-wise Details in Sales Invoice	209
Chapter 16: Bill of Materials	
16.1 Introduction	212
16.2 Creating Bill of Materials	212
16.2.1 Creating a Manufacturing Journal	214
16.2.2 Using Bill of Materials	215



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TIL FEE SCHEDULE

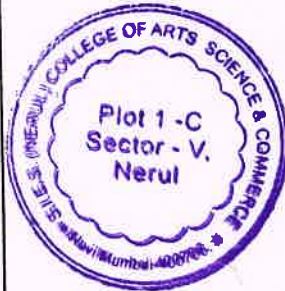
S.No	Course	Subjects Covered	Duration	Course Hrs	TEPL Share
1	CPFA (Placement)	Tally.ERP 9 (Vol. I, II & III) Basics of Accountancy Basics of Computers Basics of English Personality Development - I	3 Months	150 hrs	3511
2	ACPFAT (Placement)	Tally.ERP 9 (Vol. I, II, III, IV & V) Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	6 Months	300 hrs	4859
3	TALLY MODULAR (Basic / Advanced)	Basic - Tally.ERP 9 (Vol I, II & III) Advanced - Tally.ERP 9 (Vol IV & V)	2 Months	Basics - 90- hrs Advanced - 90 hrs	2430
4	TALLY COMPREHENSIVE (Basic + Advance)	Tally.ERP 9 (Vol I to V)	4 Months	180 hrs	3738
5	Learning Tally.ERP 9 Simplified	Tally.ERP 9 (Vol I, & II)	2 Months	60 hrs	1350 //
6	MODULAR COURSES (Tally Fundamental & Other Modular Courses)	Tally Fundamental - Tally.ERP - Vol I Other Modular Courses - Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	1 Month	30 hrs - Tally Fundamental 25 hrs - Other Modular Courses	945
7	Learn Tally.ERP 9	Separate Book for this course	1 Month	30 hrs	540

Feb. 2014
 r.1 20 B fash -
 delivery - -
 (1) Software
 (2) Books
 (3) Manual
 (4) Certificate
 (5) 3 days Teacher Training
 (6) application - available
 (7)

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VOL. 1	VOL. 2	VOL. 3	VOL. 4	VOL. 5
Fundamentals of Accounts & Inventory	Advanced Inventory & Technological Capabilities	Fundamentals of Taxation	Advanced Taxation	Payroll & Advanced Features
Basics of Accounting	Order processing & Pre-closure of orders	Getting Started with Value Added Tax (VAT)	Value Added Tax (VAT)	Banking (with Auto-Reconciliation)
Getting Started with Tally.ERP 9 & Elemental features	Price levels & Price Lists	Getting Started with Service Tax (S.T.)	Central Sales Tax (CST)	Interest Calculation - Advanced Interest Calculation
Creating masters in Tally.ERP 9	Point of Sale (POS)	Getting Started with Excise for Dealers	Service Tax (S.T.)	Cost Class
Voucher entry & Invoicing	Zero-Valued Entries	Getting Started with Excise for Manufactureres	Excise for Dealers	Multi - Currency
Voucher Class	Different Actual & Billed Quantities	Getting Started with Tax Deducted at Source (TDS)	Excise for Manugacturers	Budget & Scenarios
Bill-wise details	Batch-wise Details		Tax Deducted at Source (TDS)	Stock Ageing Analysis
Credit Limits	Bill of Materials		Tax Collected at Source	Reorder Level
Basics of Banking	Item Cost Tracking			Job Order Processing
Interest Calculation - Simple Interest	Additional Cost Details			Payroll
Cost centers & Cost Categories	Back up & Restore Company Data in Tally.ERP 9			Tally Vault
Multi Currency	Export & Import Data in Tally.ERP 9			Tally Audit
Report in Tally.ERP 9	E-mailing in Tally.ERP 9			Split Company Data
	Web publishing in Tally.ERP 9			Data Synchronisation
	Password policy in Tally.ERP 9			ODBC (Open Database Connectivity)
	Tally.NET			Live Updates
	Message Centre in Tally.ERP 9			Control Centre
	Local Help & Online Help in Tally.ERP 9			
	Support Centre in Tally.ERP 9			

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SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE

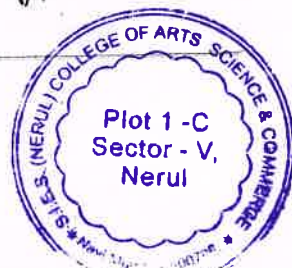
NERUL NAVI MUMBAI 400706

FYBCOM BATCH - I TALLY RESULT SHEET 2015 - 2016 (SEPTEMBER 2015)

SR NO	ROLL NO	NAME	INTERNALS (50)	EXTERNALS (50)	TOTAL	%	RESULT	REMARK
A 1	C.15.01	ABHISHEK MOHAN MINI	A	A				
A 2	C.15.02	AGARWAL RAJSHEKHAR SAKET	A	A				
A 3	C.15.03	ALKADEVI LALWANI	A	A				
A 4	C.15.04	AMANDEEP KAUR	A	A				
A 5	C.15.05	AMIN DHEERAJ ASHOK	A	A				
A 6	C.15.06	ANAND NAVDEEP SINGH JASBIR SINGH	A	A				
A 7	C.15.07	ANIES KOTTAM KAREEMULLA KHADERWALI	A	A				
A 8	C.15.08	APARNA VENKATESWARAN	A	A				
A 9	C.15.09	ARUNTHATHIYAR SINDHU RAMAN	32	36	68	68	Pass	
A 10	C.15.10	BAFNA CHIRAG SHANTILAL	A	A				
A 11	C.15.11	BANGAR AKSHAY NATHA	A	A				
A 12	C.15.12	BANSODE URVASHI NARENDRA	25	29	54	54	Pass	
A 13	C.15.13	BHAIYA KAILASH GAMBHIR CHAND	A	A				
A 14	C.15.14	BHOITE AKASH HANUMANT	A	A				
A 15	C.15.15	BODKE PRAJAKTA SOPAN	A	A				
A 16	C.15.16	BORCHATE MRUNAL SHANTARAM	20	17	37	37	Pass	
A 17	C.15.17	CHAURASIA SUPRIYA VIKASH	A	A				
A 18	C.15.18	CHAVAN SAGAR RAJU	A	A				
A 19	C.15.19	CHOUDHARY RUKHSAR NASIM AHMED	50	47	97	97	Pass	

Mes

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5

31-8/16/2016

9/16

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai**

From : Prof. Koel Roychoudhury
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 03.08.2016
Subject : Permission to conduct a add-on course on Digital Marketing

Respected Sir,

Please find attached the details of the add-on course on 'Digital Marketing' in association with i - Digital Learning for the academic year 2016-2017.

This course is open for the BMM students and the details are as follows

Fee per student	College Share per student	Company Share	Duration of the Course
Rs. 2,600/-	Rs. 600/-	Rs. 2,000/-	30 hours (for 2 months)

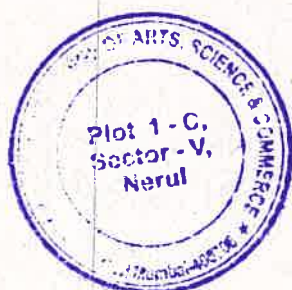
A detailed letter by Dr. Priyadarshini Poddar, BMM Course Co-ordinator is attached for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Koel RC
**Prof. Koel Roychoudhury
I/c Principal**



sh
8/8/16
PRINCIPAL
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Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

(MDU)

To,

Date: 01.08.2016

The Principal,

SIES (Nerul) College of Arts, Science and Commerce,
Navi Mumbai-400706.

Subject: **Proposal for Digital Marketing ADD –On Course for Media Students**

Respected Madam,

The Department of Mass Media is taking an initiative to start with an Add-On Course for the students in the field of Digital Marketing with the organization **i-Digital Learning**.

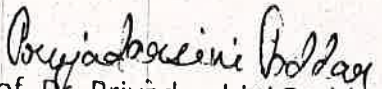
The students of mass media need to be well versed with the digital media to make themselves industry specific. The Mumbai University is planning to introduce a paper on Digital Marketing in semester Six. So this course will also throw light in the practical aspects of the subject.

The course is open to all BMM Students with the specific aim to enhance their practical skills too in the field of media.

The Course fee for the Add-on Course has been decided as 2,600 from individual students and was agreed upon with **i Digital Learning** to share 30% of its revenue generation with the college for using its various resources.

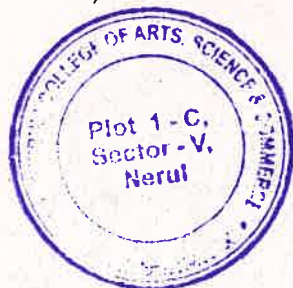
I hope management will support such add-on course for the department and will allow us to start the course as soon as possible.


Yours sincerely,


Prof. Dr. Priyadarshini Poddar,

Course Coordinator,

(B.M.M.)




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Nerul, Navi Mumbai - 400 706.

(Auri)

i-Digital Learning

29th July, 2016

About the Course

The last decade has been a complete roller-coaster for marketing, with newer marketing platforms the marketing managers are happy to explore them. One such revolutionary platform is 'Digital'

But, where to get the knowledge about digital, the courses offered by most institutes are very expensive and more often too bookish, they don't always have a practical outlook towards digital.

So after a lot of research, we have come up with 'i-Digital Learning.'

We bring across to you a program that has a more practical approach towards teaching digital. The trainers that will be teaching the same are people who have been working on digital day in and day out with an experience of more than 5 years.

August - September 2016, (Every Saturday)

Total 30 hours max.


Course Outline

The topics that will be covered;

Marketing - Evolution of Marketing	SEM & Display Marketing
Digital - Evolution of Digital	Mobile Marketing
Social Media Marketing	Content Marketing
ORM	Careers in Digital / Entrepreneurial
All About Websites	Student Presentation
SEO	Interview Sessions

The above flow is suggestive, there might be some sessions which might have to be shuffled before or after according to the availability of the trainers, but none of the topics will be left out, all the topics will be covered.




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Nerul, Navi Mumbai - 400 700.

Student Minimums and Maximums

Minimum: 30

Maximum: 80

Course Fee - Rs.2,600/- Per Student

The course fee is Rs.2,000/-

30% additional fees would be given to the college for utilizing the college facilities & resources.

Payment Arrangement

50% Payment before the commencement of the course and remaining after completion.

Post the final payment certificates will be issued to the students

Contact:


Harshad Bhoir - 9833222934

harshadbhoir87@gmail.com

Dhara Gandhi - 9833222936

dharapg@gmail.com




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3

SIES/00/05 of 2016

SIES/TL/03/01/2016

Recd
Koel
16/6/16

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai**

From : Prof. Koel Roychoudhury
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 08.06.2016
Subject : Permission to conduct a course on Certified Financial Consultant

Respected Sir,

Please find attached the details of the add-on course on Certified Financial Consultant Course (CFCC) in association with Eminent Minds Business Consultancy for the academic year 2016-2017.

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S. The total number of students cannot be mentioned as we have not yet started with the process.

This add-on course was successfully conducted from the past two academic years 2014-2015 and 2015-2016 which was well attended and appreciated.

A detailed letter by Asst. Prof. Ms. Bhumika More, B.Com (Banking Insurance) is attached for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Koel R
Prof. Koel Roychoudhury
I/c Principal

OK
Pl. to ahead
16/6/16



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Sri Chandrasekhar Road, Saraswati
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 401 106.

(MOU)

8-6-16

The Principal

SIES Nerul College of ASC

Navi Mumbai

Subject: Permission to continue with Certified Financial Consultant Course for all the commerce courses of our college in the academic year 2016-17

Dear Madam

The Certified Financial Consultant (CFC) course was introduced for all commerce courses of our college in the month of September'14 in association with Eminent Minds Business Consulting LLP. We had registration of 134 students for this add-on course in the year 2014-15 which increased to 263 students in the year 2015-16. Such add on courses are helping us to upgrade the practical knowledge of Finance along with people skills of our students and help them to understand the overall working of BFSI sector which in turn would make them better employable graduates. So, this year too, we would like to continue with CFC course in our college. Certified Financial Consultant (CFC) has now been upgraded to **Certified Wealth Planner™ (CWP) course**.

We would like to continue with the following add-on courses in this academic year:

Name of module	Class	Term	Fees charged from students	College share
CWP Financial Market	FYs	July-September'16	Regular pathway (Classroom training)- Rs 3000 Per Certificate Course	Rs.900 per student (30%)
			Direct Pathway (Correspondence Training) – Rs. 2000 per certificate course	Rs.600 per student (30%)
CWP Wealth Management	SYs & TYs	July-September'16	Regular pathway (Classroom training)- Rs 3000 Per Certificate Course	Rs.900 per student (30%)
			Direct Pathway (Correspondence Training) – Rs. 2000 per certificate course	Rs.600 per student (30%)
Human Resource Profession	SYs & TYs	July-September'16	Regular pathway (Classroom training)- Rs 3000 Per Certificate Course	Rs.900 per student (30%)



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Nerul, Navi Mumbai - 401 006.

12/6/16

Capital Market	F.Ys	December-February'17	Regular pathway (Classroom training) - Rs. 3000 Per Certificate Course Direct Pathway (Correspondence Training) - Rs. 2000 per certificate course	Rs. 900 per student (30%) Rs. 600 per student (30%)
CWP Practical Wealth Management	SYs & TYs	December-February'17	Regular pathway (Classroom training) - Rs 3000 Per Certificate Course Direct Pathway (Correspondence Training) - Rs. 2000 per certificate course	Rs. 900 per student (30%) Rs. 600 per student (30%)

I would request you to give permission to continue with above mentioned certificate courses.

Kindly do the needful.

Thanking you in anticipation

B. More

Bhumika More

Faculty- B.Com BBI

H. J. J. 13/6/16



[Signature]

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**S.I.E.S. (NERUL) COLLEGE OF
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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Eminent Minds**Business Consulting LLP**

NL-5, Room no 16, Building - 7,
 Nerul, Navi Mumbai, 400706
 Phone - +91 22 2772 1121
 E-mail - contactus@eminentminds.com

INVOICE

INVOICE No - 0006
 DATE: 15 October, 2016

Billing To:
 The Principal,
 SIES (Nerul) College of Arts, Science & Commerce
 Nerul,
 400706

Comments or special Instructions:

SR NO.	DESCRIPTION	UNIT PRICE	AMOUNT
1	CWP FY FEES (36 Students)	2100*36	75,600
2	CWP SYTY REGULAR (8 Students)	2100*8	16,800
3	CWP SYTY DISTANCE (6 Students)	1400*6	8,400
			1,00,800
TOTAL DUE			Rs 1,00,800

All cheques payable to Eminent Minds Business Consulting LLP
 PAN CARD NO - AAFPE1528E

If you have any questions concerning this invoice, contact on above mentioned contact details.



For EMINENT MINDS BUSINESS CONSULTING LLP

For EMINENT MINDS BUSINESS CONSULTING LLP

DESIGNATED PARTNER

2100 * 36

= 75600/-

Release 36 Students of 50 students. THANK YOU FOR YOUR BUSINESS!

24/10/16



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 S.I.E.S. (NERUL) COLLEGE OF
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 Sri Chandrasekarandra Saraswathy
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 Nerul, Navi Mumbai - 400 706.

24/10/16

OK (only first 36 relea)
 20/10/16

SIES/IW/520/2016

SIES/OW/590/2016

Recd
16/12/16

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Prof. Koel Roychoudhury
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 28.11.2016
Subject : Permission to conduct an add-on course on 'Short Term Certified Course on Capital Markets'.

Respected Sir,

Please find attached the details of the add-on course on '**Short Term Certified Course on Capital Markets**' in association with **Frontline Advisors** for the academic year 2016-2017.

This course has been introduced in our College in 2013-2014 and every year we have a batch size of 80 students who had enrolled for this course. We have got positive response for this course and so we would like to continue with the same.

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S. The total number of students cannot be mentioned as we have not yet started with the process.

Fee per student	College Share per student	Company Share	Duration of the Course
Rs. 2,200/-	Rs. 1,100/-	Rs. 1,100/-	40 hours (on weekends)

A detailed letter by Prof, Payal Madhok, Add-on Committee Convenor is attached along with the details of Frontline Advisors Co. for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Koelc.
Prof. Koel Roychoudhury
I/c Principal



Ok
Shri S. Ganesh
20/11/16

[Signature]
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ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Date : 28TH NOV,2016

The Principal

SIES(Nerul) College of ASC,

Navi Mumbai

Respected Madam

In association with "FRONTLINE ADVISORS" the Add-on committee would like to initiate and introduce " **Short Term Certified Course on Capital Markets** " for our First Year ,Second year and Third Year Students. The program would enhance students capability to pursue their career in Financial Markets which has tremendous job opportunity today.

The details for the course are as follows:

Duration of the Course:	40 hours approx
Course Fees	Rs. 2,200/-
Course Timings (Day & Date)	Only on weekends (Tentative)
College Revenue	50% approx (2200 * 50% =1100 approx per student)

We request you to give permission for the same.


Thanking you in anticipation.

Prof. Payal Madhok

Add-on Committee

Convenor




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Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1 - C, Sector - V,
Nerul, Navi Mumbai - 400 706.

(MOU)

Payal Kapoor <spayal08@gmail.com>
cc: dhanendra gupta <dkg1944@gmail.com>, shivani shirsat <srshirsat@gmail.com>
Reply | Reply to all | Forward | Print | Delete | Show original

Respected Madam,

Further to the trail mail, we confirm that we will charge Rs 1100/ per student.

Request for your confirmation.

With Warm Regards

Uday Tardalkar

09920805822

Respected Madam,

As per the discussion Shri D K Gupta you would like to start training course in Capital Market for your students, we are attaching our proposal for the same.

We are also attaching profile of few faculties for your perusal.

We will be keen to meet you in person to take this forward.

Frontline Advisors

Chief Executive officer

Frontline Advisors

Corporate Trainers & Facilitators.

Contact no 8080005822/9920805822




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Sri Chandrasekarendra Saraswathi
Vidyapuram, Plot No. 1 C, Sector-V
Nerul, East, Mumbai - 400 706.

FRONTLINE ADVISORS



Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunabhatti Sion, Mumbai 400022.

Date: 20th July, 2015.

The Principal
SIES College of Science, Commerce and Arts
Nerul
Navi Mumbai.

Subject: Training proposal for short term course "Certification in Capital Markets"

Respected Madam,

Greetings !

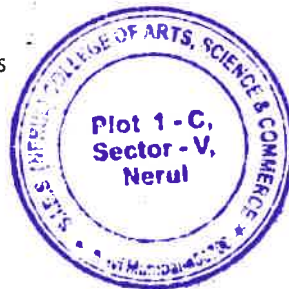
We take this opportunity to thank you for the continued support. We, Frontline Advisors are a growing service provider for learning and development solutions for Corporate & Management Institutes committed to BFSI sector. We have developed various short term/long term certified courses in various domains.

We refer to the meeting Shri D K Gupta had with you for a course for your students in Capital Market domain. We have customised certification course in this domain known as "Certification in Capital Markets", as per your needs to help increase the employability of career aspiring students of your prestigious institute. This is a part time knowledge packed course conducted over 10 days (half) or 5 full days and delivered as interactive sessions by industry experts.

On completing the course the student will have to clear a 100 marks MCQ assessment test post which they will be awarded a certificate, 'Certification in Capital Markets'. This Certificate will be issued Frontline Advisors.

The Course outline is as follows:

1. Introduction to Capital Markets
2. Primary Market –Capital raising through IPO
3. Secondary Market ,Risk Management & Surveillance
4. Depository Services
5. Market Indices
6. Derivatives – Equity/ Currency/ Commodities
7. Fundamental Analysis
8. Mutual Funds
9. Forex Markets
10. Online Trading Session.
11. Investment Banking
12. Investors relations




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Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunabhatti Sion, Mumbai 400022.

13. Financial Planning.
14. News paper reading and interpretation.

The students will be provided with Presentation material delivered by the faculties on CD.

We will be charging Rs 1300/ per student for a batch of 60 students out of which 50% will be payable in advance.

Looking forward for a meeting with you.

Warm regards

For Frontline Advisors
Chief Executive officer
Frontline Advisors
Corporate Trainers & Facilitators.
Contact no 8080005822.



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Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunarbhathi Sion, Mumbai 400022.

About Us

Frontline Advisors is a growing service provider for learning and development solutions for Corporate & Management Institutes committed to BFSI sector.

Frontline Advisors partners with organisations in achieving their critical goals through enhanced effectiveness of their people and processes, using proven methodologies in the professional domain, the concern offers programmes to enhance employability at each stage of career.

FRONTLINE ADVISORS - caters to the learning needs through programs catering specifically to BFSI sector in Functional training domain. We specialize in financial literacy trainings customized to suit the client requirement, blending the domain knowledge requirement along with softer aspects. We have a team of Market expert empanelled trainers and SME's to espouse in our endeavour.

Our mission is to be recognised as a one stop solution provider for holistic training solutions right from training need analysis to designing & developing content and delivery solutions pan India

Areas of specialization include:

Functional Trainings-

- Financial Planning/ Wealth planning
- Wealth Management
- Financial Products & Process (Debt, Equity, MF's, Insurance etc.)
- Finance for Non Finance
- Fundamental Analysis
- Technical Analysis
- Capital Markets & Depositories functioning
- Risk Management
- Compliance including Sarbanes Oxley Act introduction
- Trading & Settlement of Equities

Non Functional Trainings.

- Personality Development Workshop
- Business Presentation Skills
- Effective Communication Skills
- Effective Time Management
- Basic & Advanced Selling Skills
- Change Management
- Team Building,
- Management & Mentoring
- Leadership Skills



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Sri Chandrasekarendra Saraswathi
Vidyapeetham, Plot No. C-C, Sector-V,
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Administrative Office: A-301, Anant, Tejpal Scheme Road No. 5, Vile Parle (East) Mumbai 400057.

FRONTLINE ADVISORS



Registered Office: 403, Sumangal Towers, V. N. Purav Marg, Chunabhatti Sion, Mumbai 400022.

Negotiation Skills

Induction Trainings.

Speciality:

Financial / Wealth Planning & Management Development Programs.

✦ About the Course

3 week Part time course "Certification in Capital Markets"

The Course:

The 3 week part time certified Course, "Certification in Capital Markets" organized by FLA is developed by experts in BFSI Sector and includes interactive and informative classroom sessions, discussions and presentations aimed at providing knowledge to students aspiring to gain knowledge of the financial markets. This course is jointly certified by **Indian Institute of Capital Markets** formerly known as **UTI Institute of Capital Market**, and Frontline Advisors:

Objective:

To attain Knowledge of the entire gamut of Equity market both Primary and Secondary and Foreign exchange market with a dual objective of making a career in capital market and simultaneously taking decisions on personal investments in capital market. *In one line make the person Employable.*

FLA aims to make and shape the professional careers of your students with a view to enabling them to work effectively in securities trading; risk management, financial management, Compliance and Back office operations discipline or function as intermediaries (viz. stock brokers, sub-brokers, merchant bankers, clearing bankers, etc.)

Participation:

The programme is designed for the under graduate and graduate students of management / commerce courses who intend to pursue their career in capital market.

Faculty:

Faculty for the course consists of experts from the industry and leading professionals from the capital market.

Course Contents:

1. Introduction to Capital Markets
2. Primary Market
3. Secondary Market, Risk Management & Surveillance
4. Depository Services
5. Market Indices



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S.I.E.S. (NERUL) COLLEGE OF

ARTS, SCIENCE & COMMERCE

Chandrasekharandra Saraswathi

Indrapuram, Plot No. 1-C, Sector - V, Nerul, Navi Mumbai - 400 706

Administrative Office: A-301, Anant, Tejpal Scheme Road No. 5, Vile Parle (East) Mumbai 400057.

18/7

SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai

From : Prof. Koel Roychoudhury
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 13.07.2016
Subject : **Permission to conduct a course on Advanced Microsoft Excel**

Respected Sir,

Kindly find attached the letter from the Convenor-Add on Committee, Ms. Payal Madhok, seeking permission to conduct a course – 'Advanced Microsoft Excel' for this academic year 2016-2017 in association with ATS Learning Solutions.

Fee per student	College Share (15%) per student	Company Share	Duration of the Course
Rs. 3,000/-	Rs. 450/-	Rs. 2,550/-	18 hours approx (only on weekends)

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M), B.M.S, BMM, B.Sc.I.T and B.Sc.C.S. The total number of students cannot be mentioned as we have not yet started with the process.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Koel R
Prof. Koel Roychoudhury
I/c Principal



Shri
June 16/7/16
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ARTS, SCIENCE & COMMERCE
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Vidyapuram, Plot No 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

(MOU)

Date : 13TH JULY, 2016

The Principal

SIES(Nerul) College of ASC,

Navi Mumbai

Respected Madam

In association with "ATS Learning Solution" the Add-on committee would like to initiate and introduce Microsoft Certification Course on "Advanced Microsoft Excel " for our Second year and Third Year Students.

The details for the course are as follows:

Duration of the Course:	18 hours approx
Course Fees	3000
Course Timings (Day & Date)	Only on weekends (Tentative)
College Revenue	15% (3000 * 15% =450 per student)

We request you to give permission for the same.

Thanking You in anticipation.


Prof. Payal Madhok

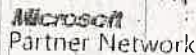
Add-on Committee

Convenor

16/7/16
13/7/16




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ATS Infotech Pvt Ltd
L-197, 1st Floor, Lajpat Nagar II
New Delhi 110024, INDIA
Tel: (+91) 11 2381 9891
www.atsinfotech.in

CUM

(Debit/Credit Memo)

TO	(Debit/Credit Memo)	Date : 12-08-2016
SIES (Nerul) College of Arts Science & Commerce		
Sri Chandrasekarendra Saraswati Vidyapuram, Plot 1-C		
Sector-V, Nerul, New Mumbai-400706		
INVOICE No. ATS/SIES/2016-17/1		

Serial No.	Programme/Training	No. Of Student	Fee	Amount
001	MOS certification	93	3000.00	279,000.00

SERVICE TAX REG. NO. AADCA4848CST002

Less College RUF @30%	
-----------------------	--

83700.00

Amount In words (INR) One Lakh Ninety Five Thousand Three Hundred 0

Net Payable

195,300

THIS BEING A COMPUTER GENERATED INVOICE, DOES NOT REQUIRE ANY SIGNATURE

WE LOOK FORWARD TO YOUR CONTINUED PATRONAGE
Cheques / DD may be issued favouring ATS Infotech Pvt. Ltd.

Okunev!



Final payment has been released
(Final 50-1.)

Cor-11c
16/9/16

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ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Sarabhai
Vidyaparam, P.O. Nerul, Navi Mumbai
Nerul, Navi Mumbai

Advance Excel Syllabus

Course Description

Excel is a complex, yet easy-to-use spreadsheet program that contains a multitude of much-needed tools with very advanced options. While it's true that you can create an attractive spreadsheet and use simple formulas in Excel with very little experience, that is just the tip of the iceberg when it comes to what Excel can truly do. In order to be able to successfully use the program to create spreadsheets, enter data, and maintain that data, you must have more than basic knowledge. This course gives you the advanced skills you need to be able to fully use the program.

This course was designed for the student who has already mastered the basic skills needed to use Excel 2016 and wants to gain more advanced skills to put to work in a business environment or for personal use. This course goes in-depth, using step-by-step instructions to teach advanced techniques to broaden all students' knowledge and use of the program.

In this course, you will learn how to:

- Create your own templates
- Work with spark lines
- Create and manage scenarios
- Use Goal Seek and Solver
- Create, manage, and format pivot tables and pivot charts
- Use the Excel mathematical functions
- Create and write complex formulas
- Perform data lookups
- Create and use IF statements
- Use Excel's data functions
- Create and use data validation rules
- Apply custom and prebuilt conditional formatting
- Work with functions to manipulate strings of text and data
- Create and use macros
- Troubleshoot and audit formulas
- Create pivot tables and pivot charts
- Use queries to import external data
- Import and clean data
- Link and consolidate worksheets and workbooks
- Troubleshoot errors



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THE SOUTH INDIAN EDUCATION SOCIETY

SIES CENTRE FOR PROFESSIONAL & DISTANCE EDUCATION

- Location:**
- 1) SIES (Nerul) College of Arts, Science & Commerce
Sri Chandrasekarendra Saraswathy Vidyapuram,
Plot 1-C, Sector V, Nerul, Navi Mumbai – 400 706
Tel: 27708371 / 27708378
 - 2) SIES College of Arts, Science & Commerce
Sindhi Society, Sion(W), Mumbai – 400 022
Tel: 24072729/ 24096633
 - 3) SIES College of Commerce & Economics
71 / 72, T V Chidambaran Marg, Sion(E),
Mumbai – 400 022. Tel: 24074944/ 24015463

Dear Student/s,

The SIES Centre for Professional and Distance Education provides an opportunity to the student community to learn and perfect the use of "Tally Package". We offer an in-house programme to the students in our different institutions. This programme is done in conjunction and coordination with **TALLY ACADEMY** and would entail the certification by the **TALLY ACADEMY** after successful completion of the programme.

Those students who have opted for the Commerce stream or the Management stream should maximize their career progress by equipping themselves with an in-depth knowledge of Tally Package. With this in view, we are offering the course of tally 9.0 to all students from the Commerce and Management streams. The course can be taken at a comfortable pace, during the course of the year of the academic programme in the college. The course offers interactive learning through computer systems on one to one student machine ratio. The course will be delivered by well experienced professionals and will have a minimum of 75 hours of learning and training.

The salient features of the Tally programme are listed below:

- ⇒ You will join an empowered community of well-placed Tally Graduates worldwide.
- ⇒ Whether you are an Accounts Professional or a ready-to-work Commerce graduate, being a Tally Graduate through an authorized Tally Academy will accelerate the progress along your career path
- ⇒ Best for Simple Inventory / Stock Management
- ⇒ Best for Advanced Inventory / Stock Management
- ⇒ Best for Basic Inventory / Stock Management
- ⇒ Best for Simple Accounting
- ⇒ Best for Basic Financial Management
- ⇒ Best for Advanced Financial Management.

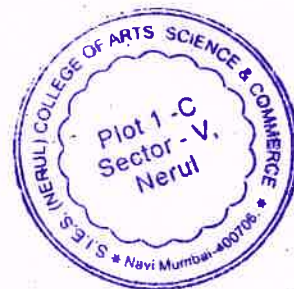
Tally is the best of packages to learn and use because of its:

- ⇒ Simplicity
- ⇒ Speed
- ⇒ Power
- ⇒ Flexibility
- ⇒ No codes
- ⇒ Real-Time
- ⇒ Online Help

Tally is also best for statutory returns because it is:

- ⇒ Designed to simplify VAT, Service Tax and TDS
- ⇒ VAT enabled with state specific statutory returns
- ⇒ Service Tax enabled which generates Returns / Challans
- ⇒ TDS enabled with e-TDS capability, printing of Certificates / Challans

Maul
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TALLY ERP.9

Learning from Accounting to ERP



A handwritten signature in blue ink, appearing to be "ON 5".

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COURSE CONTENTS

Volume

1

Volume

2

Volume

3

Volume

4

Volume

5



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Volume 1

FUNDAMENTALS

- Setting up a company
- Company features: F11
- Configuration: F12

CREATION OF MASTERS

- Accounting masters creation: Groups, Ledgers
- Inventory masters creation: Units, Stocks, Godowns

VOUCHER ENTRY

- Walkthrough Accounting Vouchers: Recording transactions
- Walkthrough Inventory Vouchers: Entering inventory details

GENERATING REPORTS

- Financial statements
- Accounting books
- Inventory registers




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VOLUME 2


▶ **ADVANCED ACCOUNTING:**

- Activating & Maintaining Bill-wise details.
- Payment performance of debtors.
- Creating & applying cost categories & cost centres.

▶ **ADVANCED INVENTORY:**

- Processing of purchase and sales orders,
- Usage of tracking numbers.
- Maintaining Bills of Materials(BOM).
- Tracking additional cost on purchases.




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VOLUME 3

VALUE ADDED TAX (VAT)

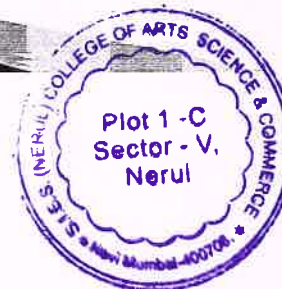
Creation of
purchase invoice
with VAT rates

Payment of
VAT

TAX DEDUCTED AT SOURCE (TDS)

Booking expenses
& TDS

TDS payments




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VOLUME 4

▶ EXCISE FOR DEALERS

- Recording excise purchases
- Excise invoicing
- Excise reports

▶ EXCISE FOR MANUFACTURERS

- Basic concepts of excise duty
- Registration of members

VOLUME 5

▶ PAYROLL ACCOUNTING & COMPLIANCE

- Creation of payroll masters
- Processing payroll vouchers
- Processing payment of salaries



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Tally content



Mr Sheela Ravi

Contents

Chapter 1: Getting Started with Tally.ERP 9 & Elemental Features

1.1 Introduction	2
1.2 Features of Tally.ERP 9	2
1.2.1 Accounting	2
1.2.2 Inventory	3
1.2.3 Statutory & Taxation	3
1.2.4 Tally.NET	3
1.2.5 Audit & Compliance	3
1.3 Getting started with Tally.ERP 9	4
1.3.1 Components of Gateway of Tally	4
1.3.2 Keyboard Conventions	5
1.3.3 Switching between Screen Areas	5
1.3.4 Closing Tally.ERP 9	5
1.4 Creating a Company in Tally.ERP 9	6
1.5 Select a Company	10
1.6 Shut a Company	10
1.7 Alter Company Details	10
1.8 Features and Configurations	11
1.8.1 Features	11
1.8.2 Accounting Features	12
1.8.3 Inventory Features	13
1.8.4 Statutory & Taxation Features	13
1.8.5 Tally.NET Features	13
1.8.6 Add-On Features	14
1.9 Configurations	14
1.9.1 General	15
1.9.2 Numeric Symbols	15
1.9.3 Access / Inventory Info.	15
1.9.4 Voucher Entry	17
1.9.5 Invoice/Orders Entry	19

MS

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Contents

1.9.6 Payroll Configuration	19
1.9.7 Banking Configuration	19
1.9.8 Printing	19
1.9.9 E-Mailing	19
1.9.10 Data Configuration	19
1.9.11 Advanced Configuration	19
1.9.12 Message Centre	19
1.9.13 Product & Features	19
1.9.14 Licensing	20
Chapter 2: Creating Masters in Tally.ERP 9	20

2.1 Creating Chart of Accounts	22
2.2 Ledgers and Groups	22
2.2.1 Ledger Creation	24
2.2.2 Group Creation	26
2.3 Inventory Masters in Tally.ERP 9	31
2.4 Creating Inventory Masters	32
2.4.1 Creating a Stock Group	33
2.4.2 Creating a Stock Category	34
2.4.3 Creating Multiple Stock Categories	34
2.4.4 Creating a Godown	35
2.4.5 Creating a Simple Unit of Measure	36
2.4.6 Creating a Compound Unit of Measure	36
2.4.7 Creating a Stock Item	37
2.4.8 Creating Stock Items with Advanced Configurations	38
2.5 Displaying and Altering Inventory Masters	41
2.5.1 Displaying and Altering Stock Categories	41
2.5.2 Displaying and Altering Units of Measure	42
2.5.3 Displaying and Altering Stock Items	42
2.5.4 Displaying and Altering Stock Godowns	42

Chapter 3: Voucher Entry & Invoicing

3.1 Introduction	44
3.2 Accounting Vouchers	45
3.2.1 Contra Voucher (F4)	46
3.2.2 Payment Voucher (F5)	47
3.2.3 Receipt Voucher (F6)	49
3.2.4 Journal Voucher (F7)	50
3.2.5 Sales Voucher (F8)	52

[Signature]

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3.2.6 Credit Note Voucher (CTRL+F8)	53
3.2.7 Purchase Voucher (F9)	54
3.2.8 Debit Note Voucher (CTRL+F9)	55
3.2.9 Reversing Journal Voucher (F10)	56
3.2.10 Memo Voucher (CTRL+F10)	56
3.2.11 Optional Vouchers	56
3.2.12 Post-dated Vouchers	57
3.3 Creating a New Voucher Type	57
3.3.1 Displaying and Altering a Voucher Type	58
3.4 Pure Inventory Transactions	59
3.5 Entering Inventory Details in Accounting Vouchers	60
3.6 Invoicing	64
3.6.1 Creating an Account Invoice	65
3.7 Voucher Class	66
3.7.1 Payment Voucher Class	67

Chapter 4: Bill-wise Details


4.1 Introduction	74
4.2 Activating Bill-wise Details	74
4.2.1 New Reference	76
4.2.2 Against Reference	81
4.2.3 Advance	89
4.2.4 On Account	90
4.3 Bill-wise Outstandings Report	92
4.4 Payment Performance of Debtors	93

Chapter 5: Credit Limits

5.1 Introduction	96
5.2 Activate Credit Limit	96
5.3 Setting Credit Limits	96
5.4 Exceeding Credit Limits	97
5.5 Exception to Credit Limits	99

Chapter 6: Basics of Banking

6.1 Introduction	102
6.2 Cheque Management	102
6.3 Cheque Printing	106
6.3.1 Single/Multi Cheque Printing	108
6.4 Deposit Slip	111


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6.4.1 Cheque Deposit Slip	112
6.5 Payment Advice	112
6.6 Bank Reconciliation	114
6.6.1 Auto Bank Reconciliation	116

Chapter 7: Interest Calculation - Simple Interest


7.1 Introduction	118
7.2 Activating Interest Calculations	118
7.2.1 Calculating Interest in Simple Mode	118
7.3 Booking Interest to Ledgers	120
7.3.1 Calculating Interest using Simple Parameters	121

Chapter 8: Cost Centres and Cost Categories

8.1 Introduction	126
8.2 Getting Starred with Cost Categories and Cost Centres	126
8.2.1 Creating Cost Categories	126
8.2.2 Creating Cost Centres	127
8.3 Applying Cost Centres to Ledger Accounts	127
8.4 Cost Centre Reports	131
8.4.1 Category Summary	131
8.4.1.1 Month-wise Cost Centre Statement	132
8.4.2 Cost Centre Break-up	132
8.4.3 Ledger Break-up	133
8.4.4 Group Break-up	134

Chapter 9: Reports in Tally.ERP 9

9.1 Introduction	136
9.2 Basic Features of Displaying Reports	136
9.3 Financial Statements	136
9.3.1 Balance Sheet	137
9.3.2 Profit and Loss Account	138
9.3.3 Trial Balance	139
9.3.4 Ratio Analysis	140
9.3.5 Books and Registers	140
9.3.5.1 Day Book	141
9.3.5.2 Purchase and Sales Registers	141
9.3.5.3 Cash/Bank Book(s)	143
9.3.6 Statements of Accounts	144
9.3.6.1 Outstandings	144
9.3.7 Statistics	148


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Nerul, Navi Mumbai - 400 706.



Chapter 10: Order Processing & Pre-closure of Orders

10.1 Order Processing	152
10.1.1 Purchase Order Processing	152
10.1.2 Sales Order Processing	157
10.1.3 Viewing Order Details	160
10.1.4 Display Columnar Orders & Stock Details	161
10.2 Pre-closure of Orders	163

Chapter 11: Price Levels and Price Lists

11.1 Price Levels and Price Lists	172
11.1.1 Activating Price Lists and Defining Price Levels	172
11.1.2 Using Price Lists	176

Chapter 12: Point of Sale (POS)

12.1 Introduction	180
12.2 Features of Point of Sale (POS) in Tally.ERP 9	180
12.3 Configuring Point of Sale in Tally.ERP 9	180
12.4 Creating Ledgers	183
12.4.1 Accounting Ledgers	183
12.4.2 Inventory Ledgers	183
12.5 Entering POS Transactions	184
12.5.1 Creating Purchase Invoice	184
12.5.2 Creating POS Invoice with Single Payment Mode	185
12.5.3 Creating POS Invoice with Multiple Payment Mode	188
12.5.4 Creating POS Invoice using Voucher Class	190
12.6 POS Reports	192
12.6.1 POS Register	192

Chapter 13: Zero-Valued Entries


13.1 Zero Valued Entries	196
13.1.1 Creating Zero Valued Entries	196

Chapter 14: Different Actual and Billed Quantities

14.1 Introduction	200
14.2 Enable Different Actual and Billed Quantities	200
14.3 Using different Actual and Billed Quantities	200

Chapter 15: Batch-wise Details

15.1 Introduction	206
15.2 Activating Batch-wise Details	206


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Nerul, Navi Mumbai - 400 706.



15.3 Using Batch-wise Details in Purchase Invoice	207
15.4 Using Batch-wise Details in Sales Invoice	209
Chapter 16: Bill of Materials	
16.1 Introduction	212
16.2 Creating Bill of Materials	212
16.2.1 Creating a Manufacturing Journal	214
16.2.2 Using Bill of Materials	215



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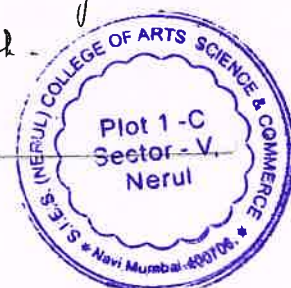
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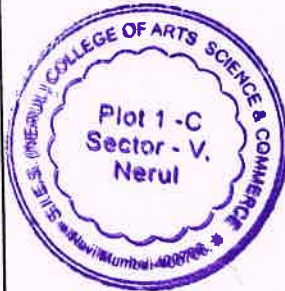
S.No	Course	Subjects Covered	Duration	Course Hrs	TEPL Share
1	CPFA (Placement)	Tally.ERP 9 (Vol. I, II & III) Basics of Accountancy Basics of Computers Basics of English Personality Development - I	3 Months	150 hrs	3511
2	ACPFAT (Placement)	Tally.ERP 9 (Vol. I, II, III, IV & V) Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	6 Months	300 hrs	4859
3	TALLY MODULAR (Basic / Advanced)	Basic - Tally.ERP 9 (Vol I, II & III) Advanced - Tally.ERP 9 (Vol IV & V)	2 Months	Basics - 90- hrs Advanced - 90 hrs	2430
4	TALLY COMPREHENSIVE (Basic + Advance)	Tally.ERP 9 (Vol I to V)	4 Months	180 hrs	3738
5	Learning Tally.ERP 9 Simplified	Tally.ERP 9 (Vol I, & II)	2 Months	60 hrs	1350 //
6	MODULAR COURSES (Tally Fundamental & Other Modular Courses)	Tally Fundamental - Tally.ERP - Vol I Other Modular Courses - Basics of Accountancy Accounts & Taxation Basics of Computers Advanced Computers Basics of English Business Communication Personality Development - I Personality Development - II Sales Management	1 Month	30 hrs - Tally Fundamental 25 hrs - Other Modular Courses	945
7	Learn Tally.ERP 9	Separate Book for this course	1 Month	30 hrs	540

Feb. 2014
 r.1 20 B fash -
 delivery - -
 (1) Software
 (2) Books
 (3) Manual
 (4) Certificate
 (5) 3 days Teacher Training
 (6) application - available
 (7)

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VOL. 1	VOL. 2	VOL. 3	VOL. 4	VOL. 5
Fundamentals of Accounts & Inventory	Advanced Inventory & Technological Capabilities	Fundamentals of Taxation	Advanced Taxation	Payroll & Advanced Features
Basics of Accounting	Order processing & Pre-closure of orders	Getting Started with Value Added Tax (VAT)	Value Added Tax (VAT)	Banking (with Auto-Reconciliation)
Getting Started with Tally.ERP 9 & Elemental features	Price levels & Price Lists	Getting Started with Service Tax (S.T.)	Central Sales Tax (CST)	Interest Calculation - Advanced Interest Calculation
Creating masters in Tally.ERP 9	Point of Sale (POS)	Getting Started with Excise for Dealers	Service Tax (S.T.)	Cost Class
Voucher entry & Invoicing	Zero-Valued Entries	Getting Started with Excise for Manufactureres	Excise for Dealers	Multi - Currency
Voucher Class	Different Actual & Billed Quantities	Getting Started with Tax Deducted at Source (TDS)	Excise for Manugacturers	Budget & Scenarios
Bill-wise details	Batch-wise Details		Tax Deducted at Source (TDS)	Stock Ageing Analysis
Credit Limits	Bill of Materials		Tax Collected at Source	Reorder Level
Basics of Banking	Item Cost Tracking			Job Order Processing
Interest Calculation - Simple Interest	Additional Cost Details			Payroll
Cost centers & Cost Categories	Back up & Restore Company Data in Tally.ERP 9			Tally Vault
Multi Currency	Export & Import Data in Tally.ERP 9			Tally Audit
Report in Tally.ERP 9	E-mailing in Tally.ERP 9			Split Company Data
	Web publishing in Tally.ERP 9			Data Synchronisation
	Password policy in Tally.ERP 9			ODBC (Open Database Connectivity)
	Tally.NET			Live Updates
	Message Centre in Tally.ERP 9			Control Centre
	Local Help & Online Help in Tally.ERP 9			
	Support Centre in Tally.ERP 9			

PRINCIPAL

**S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.**

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE

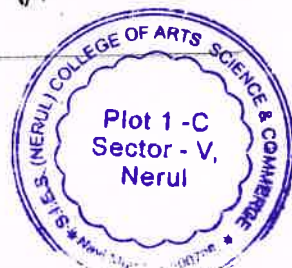
NERUL NAVI MUMBAI 400706

FYBCOM BATCH - I TALLY RESULT SHEET 2015 - 2016 (SEPTEMBER 2015)

SR NO	ROLL NO	NAME	INTERNALS (50)	EXTERNALS (50)	TOTAL	%	RESULT	REMARK
A 1	C.15.01	ABHISHEK MOHAN MINI	A	A				
A 2	C.15.02	AGARWAL RAJSHEKHAR SAKET	A	A				
A 3	C.15.03	ALKADEVI LALWANI	A	A				
A 4	C.15.04	AMANDEEP KAUR	A	A				
A 5	C.15.05	AMIN DHEERAJ ASHOK	A	A				
A 6	C.15.06	ANAND NAVDEEP SINGH JASBIR SINGH	A	A				
A 7	C.15.07	ANIES KOTTAM KAREEMULLA KHADERWALI	A	A				
A 8	C.15.08	APARNA VENKATESWARAN	A	A				
A 9	C.15.09	ARUNTHATHIYAR SINDHU RAMAN	32	36	68	68	Pass	
A 10	C.15.10	BAFNA CHIRAG SHANTILAL	A	A				
A 11	C.15.11	BANGAR AKSHAY NATHA	A	A				
A 12	C.15.12	BANSODE URVASHI NARENDRA	25	29	54	54	Pass	
A 13	C.15.13	BHAIYA KAILASH GAMBHIR CHAND	A	A				
A 14	C.15.14	BHOITE AKASH HANUMANT	A	A				
A 15	C.15.15	BODKE PRAJAKTA SOPAN	A	A				
A 16	C.15.16	BORCHATE MRUNAL SHANTARAM	20	17	37	37	Pass	
A 17	C.15.17	CHAURASIA SUPRIYA VIKASH	A	A				
A 18	C.15.18	CHAVAN SAGAR RAJU	A	A				
A 19	C.15.19	CHOUDHARY RUKHSAR NASIM AHMED	50	47	97	97	Pass	

M/S

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 Nerul, Navi Mumbai - 400 706.



Permission

SIES/OW/21 of 2017

SIES/IW/13 of 2017

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 21.07.2017
Subject : TCS Programme – Campus to Corporate Training Programme

Respected Sir,

As you are aware, since the year 2013, we have been conducting the TCS Programme for the students of our college. The training is conducted by our faculty members only.

This year too we would be conducting the training programme for the students. The registration amount is Rs. 700/- per student.

The said training programme will start from August 2017 and will be spread out for 2 Semesters and will end in the month of December 2017.

A detailed letter by Ms. Neelima Balachandran, Librarian is attached herewith for your kind perusal.

Thanking you

Yours sincerely



Dr. Milind Vaidya
Principal

P.V.



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Sri Chandrasekharendra Saraswathy
Vidyapuram Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 706.

S NO	ESTIMATED EXPENSES BEING INCURRED	APPROXIMATE AMOUNT IN RS
1	ADDITIONAL SESSIONS BY EXTERNAL RESOURCE PERSONS WITH EXPERTISE	12000 @ Rs 3000 per person / session
2	CERTIFICATES @ RS 10 PER COPY	850
3	PAYMENT TO 5 INTERNAL RESOURCE PERSONS / FACILITATORS @ RS 500 PER HOUR	20000
4	MISCELLANEOUS	2000
		TOTAL = 34850

Kindly grant permission for the course to be conducted within the college premises & please sanction the above budget if appropriate. And also to utilize the surplus amount (at the end of the course) for college activities / materials or items required.

Thanking You.

Sincerely

NB
Neelima Balachandran

NB
Librarian &
TCS C to C Facilitator

forwarded to
Society Secretary
for approval
MV
17/7/12

ok
Jan
20/7/12



OK
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Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1, C, Sector-V,
Nerul, Navi Mumbai - 400 706.

MOU

SIES/IW/543 of 2013

SIES/IW/37 of 2013

SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai

From : Dr. Rita Basu
To : Shri Jayaraman Iyer - CEO, SIES
Date : 19.11.2013
Subject : MOU of TCS Company

Respected Sir,

In our efforts to create a tie up with the corporate organisation, I had attended a conference organised by TCS on September 24, 2013, wherein they had shown keen interest to train our teachers / students (free of cost) to make students worthy for better placements.

In further extension to the conference, TCS would like our Institution along with other institutions of Mumbai to sign a MOU to start a training programme in December 2013.

Sending you a copy of the MOU for your kind perusal. Prof. Koel Roy Choudhury will meet you tomorrow in this context to expedite the matter, as she is in charge of the Placement Committee.

Thanking you

Yours sincerely

Dr. Rita Basu
Principal

We discussed. Pl. ref. connected papers and the draft MOU for an legal counsel. Mr. Nandan Mondal



Principal

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Sri Chandrasekarendra Saraswati
Vidyapuram, Plot No. 1-C, Sector-V
Nerul, Navi Mumbai - 401 700

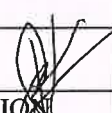


Curriculum

20/7-18


**SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE
NERUL NAVI MUMBAI**

CAMPUS TO CORPORATE TRANSITION PROGRAMME

SUBJECT ALLOCATION

NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN
DR PRIYA		NEELIMA	N3	MITHUN		ANANYA	
PRESENTATION		ASSERTIVENESS		OVERVIEW OF BPS INDUSTRY		DIFF BETWEEN CAMPUS & CORP	
GD		INTERVIEW		ANALYTICAL THINKING		OWNERSHIP	
PARTS OF SPEECH		CORPORATE ETIQUETTE		SOCIAL CONVERSATION SKILLS		ACTIVE & PASSIVE VOICE	
TEAM SKILLS		TEL ETIQUETTE		READING		ATTENTION TO DETAIL	
SHORT STORY		STRESS MANAGEMENT		E MAIL ETIQUETTE		LISTENING	
MEETING SKILLS		SKIT WRITING & PERF SKILL		TENSES		LISTENING ADV LEVEL	
TIME MGMT		PUNCTUATION		ARTICLES		SENTENCE CONSTRUCTION	
WORKPLACE ETIQUETTE		COMPREHENSION WHILE INTERACTING FACE TO FACE		IMPROVING VOCABULARY		PRONOUNCIATION	
				VOCABULARY		SYLLABLES	




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 Nerul, Navi Mumbai - 400706.

Curriculum

TABLE OF CONTENT		
Sr No	TOPIC	Page No.
1	Overview of Corporate and BPS Industry	2-13
2	Difference between Campus and Corporate	13-19
3	Grooming for Corporate	19-55
4	Professional Competencies	56-94
5	Elementary Level of English Communication	94-152
6	Intermediate Level of English Communication	152-168
7	Advance Level of English Communication	168-206

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TATA

TCS BPS ACADEMIC INTERFACE PROGRAM

CAMPUS TO CORPORATE – FACILITATOR MATERIAL

TOPIC: OVERVIEW OF CORPORATE

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Vidyapuram Plot No. 1 G Sector-V,
Nerul, East. Mumbai - 400 706.

2017-18

TCS

Rs. 700/-

Student list

R. NO	Course	Name of the Student	email ID	Telephone No.	Sign.
1) 856	FY BFM	SHAHEEN MOHD IQBAL KHAN	shahdeen.khan98@gmail.com	9820035352	Shahdeen
2) 857	FY BFM	PRINYANKA DEVIDAS VARTAN	prinyankadevidas19@gmail.com	8879859920	Prinyanka
3) 858	FY BCOM	AMMAR SHIKORA	AMMARSHIKORA53@gmail	9167684152	Ammar
4) 859	FY BSCS	Farook Shaikh	Farookshaikh224@gmail	9819689570	Farook
5) 860	FY BAF	Santoshi Sahoo	Santoshisahoo6@gmail	1780180537	Santoshi
6) 861	FY BAF	Sugantha Sundara Pandian	SuganthaSundaraPandian@gmail	8291112044	P.S.
7) 862	FY BAF	Palak Ravinder Goyal	palakravindergoyal2000@gmail.com	9323082956	Palak
8) 863	SYBMS	Tirth Dhami	dhemitirth036@gmail.com	8779833142	Tirth
9) 864	SYBMS	Rupesh Agarwal	Rupeshagarwal198@gmail.com	8451065580	Rupesh
10) 865	SYBMS	Shadan Gupta	laddurockes07@gmail.com	7738702185	Shadan
11) 866	SYBMS	Rutuja yendhe	yendherutuja22@gmail	8828342526	Rutuja
12) 867	FY BAF	Pranjal Paul	PranjalPaul@lo-cket Mail. Com.	9594754076	Pranjal
13) 868	FY BCOM	Abhilash Menon	abhilashmenon0812@gmail.com	982004203	Abhilash
14)					
15) 870	SYBMS	Garvita Yadav	garvityadav@gmail.com	9920076122	Garvita
16) 871	TYB Com	Atul Patkare	patkare.atul02@gmail.com	8149474580	Atul
17) 872	TYB Com	Shubham Patil	sp57621@gmail.com	9833442559	Shubham
18) 873	SYBMS	Monika Wagh	monikawagh121@gmail.com	8286209344	Monika
19) 874	SYBMS	Ankita Raman	ankitaramane1@gmail.com	9930820379	Ankita
20) 875	FY BFM	PRATHAMESH SARFARE	prathamshsarfare12@gmail.com	8879951580	Prathamesh
21) 876	FY BFM	PRIYANSHU TIWARI	PriyanshuTiwar@gmail.com	8422009183	Priyanshu
22) 877	SYBMS	RUCHITA TAREJA	ruchita.tareja@gmail.com	9833430540	Ruchita
23) 878	TYB Com	Kalyani Pillai	KalyaniPillai98@outlook.com	9594142750	Kalyani
24) 879	TYB Com	Jonin Mathias	joninm97@gmail.com	7738315574	Jonin
25) 880	FY BFM	Kamalesh Deka	kamaleshdeka8@outlook.com	7002413281	Kamalesh
26) 881	FY BFM	Abdul Salam	Salamabdul110@gmail.com	9126877691	Abdul
27) 882	SybcOm	Shivani salian	shivani62salian@gmail.com	8852363167	Shivani
28) 883	SybcOm	Manvi Datta	manvidatta41@gmail.com	9822086124	Manvi
29) 884	TYB F	Harshini Balakrishnan	HarshiniBalakrishnan@gmail.com	9167971136	Harshini
30) 885	TYBAF	Sana Shaikh	SanaShaikh038@gmail.com	9833242041	Sana
31) 886	TYB COM	Padhma avati	padhma.konar@gmail.com	9833936222	Padhma



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Nerul, Mumbai - 400 706

SIES/OW/44 of 2017
SIES/IW/32 of 2017

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 26.08.2017
Subject : Permission to conduct a add-on course on Digital Marketing

Respected Sir,

Please find attached the details of the add-on course on '**Digital Marketing**' in association with i – **Digital Learning** for the academic year 2017-2018.

This course was conducted last academic year 2016-2017 and was very successful.

This course is open for the BMM students and the details are as follows

Fee per student	College Share per student (45%)	Company Share (55%)	Duration of the Course
Rs. 3,000/-	Rs. 1,350/- 1500	Rs. 1,650/- 1500	30 hours (for 2 months)

A detailed letter by Dr. Priyadarshini Poddar, BMM Course Co-ordinator is attached for your kind perusal.

Kindly grant us the permission for the same.


Thanking you

Yours sincerely


Dr. Milind Vaidya
Principal






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Sri Chandrasekarendra Saraswathy
Vidyapeeth, Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.

To,

Date: 24.08.2016

The Principal,

SIES (Nerul) College of Arts, Science and Commerce,

Navi Mumbai-400706.

Subject: Proposal for Digital Marketing ADD – On Certificate Course for Media Students

Respected Madam,

The Department of Mass Media is taking an initiative to start with an Add-On Certificate Course for the students in the field of Digital Marketing with the organization i-Digital Learning.

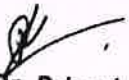
The students of mass media need to be well versed with the digital media to make themselves industry specific. The Mumbai University has introduced a paper on Digital Marketing in semester Six. So this course will also throw light in the practical aspects of the subject. Last Academic year 2016-2017, ~~44~~ students enrolled for the same course and feedback for the course turned out to be mostly excellent.

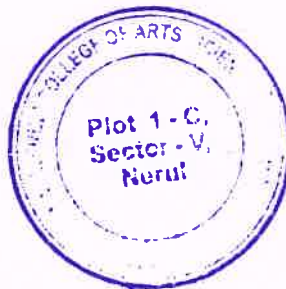
The course is open to all BMM Students with the specific aim to enhance their practical skills too in the field of media.

The Course fee for the Add-on Course has been decided as Rs.3000 from individual students and was agreed upon with i Digital learning to share 45% of its revenue generation with the college for using its various resources.

I hope management will support such add-on course for the department and will allow us to start the course as soon as possible.

Yours sincerely,


Prof. Dr. Priyadarshini Poddar,
Course Coordinator ,
(B.M.M.)





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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

i-Digital Learning

31st July, 2017

About the Course

The last decade has been a complete roller-coaster for marketing, with newer marketing platforms the marketing managers are happy to explore them. One such revolutionary platform is 'Digital'

But, where to get the knowledge about digital, the courses offered by most institutes are very expensive and more often too bookish, they don't always have a practical outlook towards digital.

So, after a lot of research we have come up with 'i-Digital Learning.'

We bring across to you a program that has a more practical approach towards teaching digital. The trainers that will be teaching the same are people who have been working on digital day in and day out with an experience of more than 5 years.

August 2017 onwards [On Weekends]

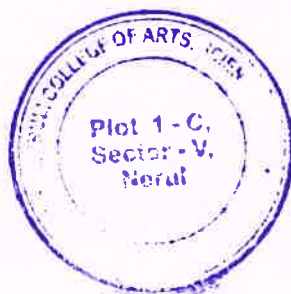
Total Duration - 30 hours.


Course Outline

The topics that will be covered;

Marketing - Evolution of Marketing	SEM & Display Marketing
Digital - Evolution of Digital	Mobile Marketing
Social Media Marketing	Content Marketing
ORM	Careers in Digital / Entrepreneurial
Photography and Digital	Journalism and Digital
Websites	Student Presentation
SEO	Interview Sessions

The above flow is suggestive, there might be some sessions which might have to be shuffled before or after according to the availability of the trainers, but all the topics will be covered.




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Nerul, Nav. Mumbai - 400 706.

Student Minimums and Maximums

Minimum: 30

Maximum: 90

Course Fee - Rs. 2,000/- Per Student

The course fee is Rs. 2,000/-

40% additional fees would be given to the college for utilizing the college facilities & resources.

Payment Arrangement

50% Payment within 10 days of commencement of the course and remaining 50% after completion.

Post the final payment is received the certificates will be issued to college.

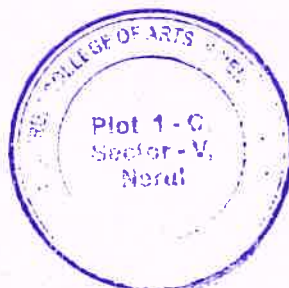
Contact:


Harshad Bhoir - 9833222934

harshadbhoir87@gmail.com

Dhara Gandhi - 9833222936

dharapg@gmail.com




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Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1 - C, Sector - V,
Nerul, Navi Mumbai - 400 706.

MEMORANDUM OF UNDERSTANDING

The MEMORANDUM OF UNDERSTANDING is being executed on this 12th day
of the month of October of the year 2017 at Mumbai (MAHARASHTRA)
between.

The Party of the First Part

i-Digital Services

(signing authority - Harshad Bhoir)

(hereinafter referred as Training Partner)

AND

The Party of the Second Part

SIES (Nerul) college of Arts, Science and Commerce, BMM Department

Navi Mumbai

through its Principal,

Dr. Milind Vaidya

(hereinafter referred as Beneficiary College)




SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswati Vidyapuram, Plot 1-C, Sector-V, Nerul, Navi Mumbai - 400 706.

• Tel: 2770 8371 / 6119 6402 / 6119 6415 • Fax : 2771 3356

• E-mail : siesascn@yahoo.in / asensies@sies.edu.in

www.siesascn.edu.in


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Sri Chandrasekarendra Saraswathy
Vidyapuram Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

The MOU is hereby entered for conduct of Digital Marketing Course, by the training Partner in the beneficiary College.


NOW, THEREFORE, the Parties agree as henceforth:

Confidentiality

Either Party may disclose Confidential Information to the other Party in confidence provided that the disclosing Party identifies such information as proprietary and confidential either by marking it, in the case of written materials, or, in the case of information that is disclosed orally or written materials that are not marked, by notifying the other Party of the proprietary and confidential nature of the information, such notification to be done orally, by e-mail or written correspondence, or via other means of communication as might be appropriate.

1. Neither Party will, without prior approval of the other Party, make any public announcement of or otherwise disclose the existence or the terms of this Agreement.
2. This Agreement shall remain in effect for a period of one (1) year from the Effective Date unless otherwise terminated by either Party giving notice to the other of its desire to terminate this Agreement. The requirement to protect Confidential Information disclosed under this Agreement shall survive termination of this Agreement.




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SIES

RISE WITH EDUCATION

Training Partner & Beneficiary College Responsibility

1. Training Partner is responsible for designing, implementing and executing Digital Marketing Courses for Students the Institute.
2. Programs will be based on the inputs and practical industry requirement.
3. The Training programs introduced in the College will be jointly hosted by both, Training Partner and Beneficiary College; but will remain intellectual property of Training Partner.
4. Assigning of Trainers for different batches and topics will be responsibility of the Training Partner.
5. The Session Plan will always be shared in advance by the training Partner. Any changes in session from College should be intimated by E-Mail to training partner at least 7 days prior.
6. Training Partner and College together may plan and undertake other projects related to student benefit too.

Support needed from College:

- Facilitating forms and fees collection from students
- Providing classroom infrastructure for approx. 30 to 40 hours
- Providing computer lab for training
- Fees of the above stated programmes are subject to change from time to time, which shall be mutually decided by both the parties.
- The MOU will be renewed every year (Term of this MOU shall be till July 17th 2018)
- Breach of terms & conditions of this agreement by any of the party, will make the agreement null & void.



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• Tel: 2770 8371 / 6119 6402 / 6119 6415 • Fax : 2771 3356
• E-mail : siesascn@yahoo.in / asonsies@sies.edu.in
www.siesascn.edu.in

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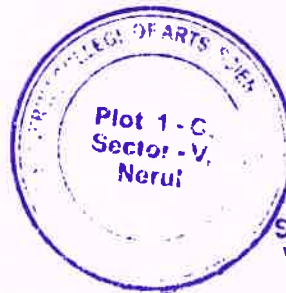
SIES

RISE WITH EDUCATION



Billing and Finance

1. College will have 50 Percent Share in the total fees collected per student.
2. Training Partner will raise invoice within 7 days of commencement of the batch. The amount raised in invoice will be after deduction of beneficiary college share.
3. Payment has to be made in name of i-Digital Services.



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• E-mail : siesascn@yahoo.in / asensies@sies.edu.in
www.siesascn.edu.in



SIES

RISE WITH EDUCATION

IN WITNESS WHEREOF:

I-DIGITAL SERVICES,

Mr Harshad Bhoir

Date: 14.10.17

Place: SIES, Nerul, Navi Mumbai

**BENEFICIARY COLLEGE – THE SIES (NERUL) COLLEGE OF ARTS,
SCIENCE & COMMERCE, BMM DEPARTMENT**

Dr. Milind Vaidya

Principal

Date: 14.10.17

Place: SIES (Nerul) College, Navi Mumbai

Dr. Prasadaxini Poddar
BMM Co-ordinator
14.10.17, Nerul, Navi - Mumbai



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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1 - C, Sector - V,
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• Tel: 2770 8371 / 6119 6402 / 6119 6415 • Fax : 2771 3356


• E-mail : siesascn@yahoo.in / uscnsies@sies.edu.in

www.siesascn.edu.in

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
DIGITAL MARKETING - 2017-2018

Sr. No	R.NO	Name	Roll no	Class	Ph. No	amount
1	2017-18/MF/0001103	Siddhi Ambekar	A17B31	FYBMM	992276129	3000
2	2017-18/MF/0001104	Riya Gogoi	A17A20	FYBMM	9819127338	3000
3	2017-18/MF/0001105	Madiha Sonde	A17B19	FYBMM	9167600040	3000
4	2017-18/MF/0001146	Arpana Varghese	A17A06	FYBMM	8355881948	3000
5	2017-18/MF/0001150	Keerthana Rajesh Nambiar	A17A43	FYBMM	7025400928	3000
6	2017-18/MF/0001151	Netra Nair	A17A44	FYBMM	8655394596	3000
7	2017-18/MF/0001152	Niraimoli Rajan	A17A51	FYBMM	9860422286	3000
8	2017-18/MF/0001154	Ruchee Nair		FYBMM	9869761553	3000
9	2017-18/MF/0001164	Shawn Reynolds	B15	FYBMM	9920680279	3000
10	2017-18/MF/0001166	Shantanu Potdar	B-5	FYBMM	7208469989	3000
11	2017-18/MF/0001175	Manali Sharma	B-12	FYBMM	8286925289	3000
12	2017-18/MF/0001176	Shalini Jayabalan	B-11	FYBMM	8097873060	3000
13	2017-18/MF/0001179	Keshav Vashisht	B-33	FYBMM	7710097322	3000
14	2017-18/MF/0001180	Arushi A Masurkar	A-39	FYBMM	9920573674	3000
15	2017-18/MF/0001181	Nashita Tejani	B-23	FYBMM	8898357236	3000
16	2017-18/MF/0001229	Geethalakshmi K	A-16	FYBMM	8454978944	3000
17	2017-18/MF/0001280	Joel Benhur	A-28	FYBMM	9503389940	3000
18	2017-18/MF/0001487	Sarvesh Jandel	B-22	FYBMM	9702548464	3000
19	2017-18/MF/000151	Aditi Swarup	A-2	FYBMM	9967110001	3000
						57000




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 Nerul, Navi Mumbai - 400 706

SIES/OW/44 of 2017
SIES/IW/32 of 2017

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul , Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 26.08.2017
Subject : Permission to conduct a add-on course on Digital Marketing

Respected Sir,

Please find attached the details of the add-on course on '**Digital Marketing**' in association with i – **Digital Learning** for the academic year 2017-2018.

This course was conducted last academic year 2016-2017 and was very successful.

This course is open for the BMM students and the details are as follows

Fee per student	College Share per student (45%)	Company Share (55%)	Duration of the Course
Rs. 3,000/-	Rs. 1,350/- 1500	Rs. 1,650/- 1500	30 hours (for 2 months)

A detailed letter by Dr. Priyadarshini Poddar, BMM Course Co-ordinator is attached for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely


Dr. Milind Vaidya
Principal






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Vidyapeeth, Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.

To,

Date: 24.08.2016

The Principal,

SIES (Nerul) College of Arts, Science and Commerce,

Navi Mumbai-400706.

Subject: Proposal for Digital Marketing ADD – On Certificate Course for Media Students

Respected Madam,

The Department of Mass Media is taking an initiative to start with an Add-On Certificate Course for the students in the field of Digital Marketing with the organization i-Digital Learning.

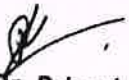
The students of mass media need to be well versed with the digital media to make themselves industry specific. The Mumbai University has introduced a paper on Digital Marketing in semester Six. So this course will also throw light in the practical aspects of the subject. Last Academic year 2016-2017, ~~44~~ students enrolled for the same course and feedback for the course turned out to be mostly excellent.

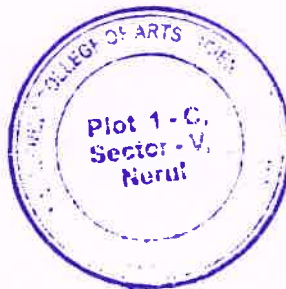
The course is open to all BMM Students with the specific aim to enhance their practical skills too in the field of media.

The Course fee for the Add-on Course has been decided as Rs.3000 from individual students and was agreed upon with i Digital learning to share 45% of its revenue generation with the college for using its various resources.

I hope management will support such add-on course for the department and will allow us to start the course as soon as possible.

Yours sincerely,


Prof. Dr. Priyadarshini Poddar,
Course Coordinator ,
(B.M.M.)





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i-Digital Learning

31st July, 2017

About the Course

The last decade has been a complete roller-coaster for marketing, with newer marketing platforms the marketing managers are happy to explore them. One such revolutionary platform is 'Digital'

But, where to get the knowledge about digital, the courses offered by most institutes are very expensive and more often too bookish, they don't always have a practical outlook towards digital.

So, after a lot of research we have come up with 'i-Digital Learning.'

We bring across to you a program that has a more practical approach towards teaching digital. The trainers that will be teaching the same are people who have been working on digital day in and day out with an experience of more than 5 years.

August 2017 onwards [On Weekends]

Total Duration - 30 hours.

Course Outline

The topics that will be covered;

Marketing - Evolution of Marketing	SEM & Display Marketing
Digital - Evolution of Digital	Mobile Marketing
Social Media Marketing	Content Marketing
ORM	Careers in Digital / Entrepreneurial
Photography and Digital	Journalism and Digital
Websites	Student Presentation
SEO	Interview Sessions

The above flow is suggestive, there might be some sessions which might have to be shuffled before or after according to the availability of the trainers, but all the topics will be covered.



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Student Minimums and Maximums

Minimum: 30

Maximum: 90

Course Fee - Rs. 2,000/- Per Student

The course fee is Rs. 2,000/-

40% additional fees would be given to the college for utilizing the college facilities & resources.

Payment Arrangement

50% Payment within 10 days of commencement of the course and remaining 50% after completion.

Post the final payment is received the certificates will be issued to college.

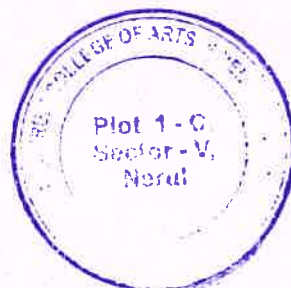
Contact:


Harshad Bhoir - 9833222934

harshadbhoir87@gmail.com

Dhara Gandhi - 9833222936

dharapg@gmail.com




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MEMORANDUM OF UNDERSTANDING

The MEMORANDUM OF UNDERSTANDING is being executed on this 12th day
of the month of October of the year 2017 at Mumbai (MAHARASHTRA)
between.

The Party of the First Part

i-Digital Services

(signing authority - Harshad Bhoir)

(hereinafter referred as Training Partner)

AND

The Party of the Second Part

SIES (Nerul) college of Arts, Science and Commerce, BMM Department

Navi Mumbai

through its Principal,

Dr. Milind Vaidya

(hereinafter referred as Beneficiary College)




SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswati Vidyapuram, Plot 1-C, Sector-V, Nerul, Navi Mumbai - 400 706.

• Tel: 2770 8371 / 6119 6402 / 6119 6415 • Fax : 2771 3356

• E-mail : siesascn@yahoo.in / asensies@sies.edu.in

www.siesascn.edu.in


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The MOU is hereby entered for conduct of Digital Marketing Course, by the training Partner in the beneficiary College.


NOW, THEREFORE, the Parties agree as henceforth:

Confidentiality

Either Party may disclose Confidential Information to the other Party in confidence provided that the disclosing Party identifies such information as proprietary and confidential either by marking it, in the case of written materials, or, in the case of information that is disclosed orally or written materials that are not marked, by notifying the other Party of the proprietary and confidential nature of the information, such notification to be done orally, by e-mail or written correspondence, or via other means of communication as might be appropriate.

1. Neither Party will, without prior approval of the other Party, make any public announcement of or otherwise disclose the existence or the terms of this Agreement.
2. This Agreement shall remain in effect for a period of one (1) year from the Effective Date unless otherwise terminated by either Party giving notice to the other of its desire to terminate this Agreement. The requirement to protect Confidential Information disclosed under this Agreement shall survive termination of this Agreement.




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SIES

RISE WITH EDUCATION

Training Partner & Beneficiary College Responsibility

1. Training Partner is responsible for designing, implementing and executing Digital Marketing Courses for Students the Institute.
2. Programs will be based on the inputs and practical industry requirement.
3. The Training programs introduced in the College will be jointly hosted by both, Training Partner and Beneficiary College; but will remain intellectual property of Training Partner.
4. Assigning of Trainers for different batches and topics will be responsibility of the Training Partner.
5. The Session Plan will always be shared in advance by the training Partner. Any changes in session from College should be intimated by E-Mail to training partner at least 7 days prior.
6. Training Partner and College together may plan and undertake other projects related to student benefit too.

Support needed from College:

- Facilitating forms and fees collection from students
- Providing classroom infrastructure for approx. 30 to 40 hours
- Providing computer lab for training
- Fees of the above stated programmes are subject to change from time to time, which shall be mutually decided by both the parties.
- The MOU will be renewed every year (Term of this MOU shall be till July 17th 2018)
- Breach of terms & conditions of this agreement by any of the party, will make the agreement null & void.



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• E-mail : siesascn@yahoo.in / asonsies@sies.edu.in
www.siesascn.edu.in

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RISE WITH EDUCATION



Billing and Finance

1. College will have 50 Percent Share in the total fees collected per student.
2. Training Partner will raise invoice within 7 days of commencement of the batch. The amount raised in invoice will be after deduction of beneficiary college share.
3. Payment has to be made in name of i-Digital Services.





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www.siesascn.edu.in



SIES

RISE WITH EDUCATION

IN WITNESS WHEREOF:

I-DIGITAL SERVICES,

Mr Harshad Bhoir

Date: 14.10.17 Place: SIES, Nerul, Navi Mumbai

**BENEFICIARY COLLEGE – THE SIES (NERUL) COLLEGE OF ARTS,
SCIENCE & COMMERCE, BMM DEPARTMENT**

Dr. Milind Vaidya

Principal

Date: 14.10.17 Place: SIES (Nerul) College, Navi Mumbai

Dr. Pritydarsini Poddar
BMM Co-ordinator
14.10.17, Nerul, Navi - Mumbai



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• E-mail : siesascn@yahoo.in / uscnsies@sies.edu.in
www.siesascn.edu.in

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
DIGITAL MARKETING - 2017-2018

Sr. No	R.NO	Name	Roll no	Class	Ph. No	amount
1	2017-18/MF/0001103	Siddhi Ambekar	A17B31	FYBMM	992276129	3000
2	2017-18/MF/0001104	Riya Gogoi	A17A20	FYBMM	9819127338	3000
3	2017-18/MF/0001105	Madiha Sonde	A17B19	FYBMM	9167600040	3000
4	2017-18/MF/0001146	Arpana Varghese	A17A06	FYBMM	8355881948	3000
5	2017-18/MF/0001150	Keerthana Rajesh Nambiar	A17A43	FYBMM	7025400928	3000
6	2017-18/MF/0001151	Netra Nair	A17A44	FYBMM	8655394596	3000
7	2017-18/MF/0001152	Niraimoli Rajan	A17A51	FYBMM	9860422286	3000
8	2017-18/MF/0001154	Ruchee Nair		FYBMM	9869761553	3000
9	2017-18/MF/0001164	Shawn Reynolds	B15	FYBMM	9920680279	3000
10	2017-18/MF/0001166	Shantanu Potdar	B-5	FYBMM	7208469989	3000
11	2017-18/MF/0001175	Manali Sharma	B-12	FYBMM	8286925289	3000
12	2017-18/MF/0001176	Shalini Jayabalan	B-11	FYBMM	8097873060	3000
13	2017-18/MF/0001179	Keshav Vashisht	B-33	FYBMM	7710097322	3000
14	2017-18/MF/0001180	Arushi A Masurkar	A-39	FYBMM	9920573674	3000
15	2017-18/MF/0001181	Nashita Tejani	B-23	FYBMM	8898357236	3000
16	2017-18/MF/0001229	Geethalakshmi K	A-16	FYBMM	8454978944	3000
17	2017-18/MF/0001280	Joel Benhur	A-28	FYBMM	9503389940	3000
18	2017-18/MF/0001487	Sarvesh Jandel	B-22	FYBMM	9702548464	3000
19	2017-18/MF/000151	Aditi Swarup	A-2	FYBMM	9967110001	3000
						57000




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 Nerul, Navi Mumbai - 400 706

SIES/OW/52 of 2017

SIES/IW/38 of 2017

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : **Shri S. Ganesh – Hon. Secretary, SIES**
Date : 14.09.2017
Subject : Advance Excel Certification Course

Respected Sir,

The Add-On Committee would like to start a Advance Excel Certification Course in Association with NIIT SWIFT for the First Year and Second Year students of our College.

The total number of students cannot be mentioned as we have not yet started with the process.

Fee per student	College Share per student	Company Share	Duration of the Course
Rs. 3,000/-	Rs. 1500/-	Rs. 1,500/-	16 hours

Attached herewith is the letter by Add-On Committee Convenor, Ms. Payal Madhok and the course details of NIIT SWIFT.


@ 18% GST - 3540

DD- SIES (Nerul) College of Arts, Science & Commerce

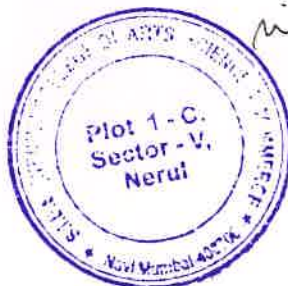
Thanking you

1770 - Co
1770 - College


Yours sincerely


Dr. Milind Vaidya
Principal

B.V.



OK Payal.
You have to change GST
@ 18%.


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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Advance Excel Duration 2 Days

Module 1: Overview of the Basics

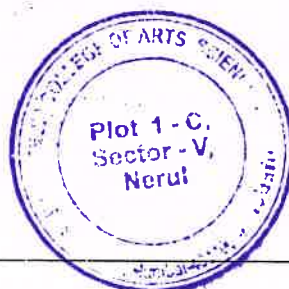
- Explore the User Interface
- Work with the Ribbon & Backstage view
- Work with Contextual Tabs
- Use the Excel Galleries
- Customize the Excel Interface
- Save & Shares files Online
- Embed Worksheet Data in a Web Page
- Share an Excel Worksheet in an online meeting
- Save to a new file format


Module 2: Working with Cell Reference

- Understanding Cell Reference
- Working with all kind of cell reference(Relative, Absolute & Mixed)
- Understanding Mixed cell reference with some formulas

Module 3: Working with Formulas & Functions

- Flash Fill recognizes data entry patterns
- Working with general & advance function(SUM, AVERAGE, MAX,MIN, LARGE & SMALL,SUMIF,SUMIFS,AVERAGEIF,AVERAGEIFS,COUNTIF,COUNTIFS,RANK)
- Writing conditional expressions (using IF)
- Using Nested IF
- Limitations of IF
- Using logical functions (AND, OR, NOT) inside IF
- Using Date & Time function(Datedif,Workday,NETWORKDAYS,WEEKDAY) in IF
- Enter A 3-D Formula Across Worksheets & Enter A 3-D Formula Across Worksheets Using A Function
- Text Functions (LEFT,RIGHT,MID,LOWER,UPPER,PROPER,TEXT, CONCATENATE) ▪ PMT Function




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Module 4: Sorting and Filtering Data

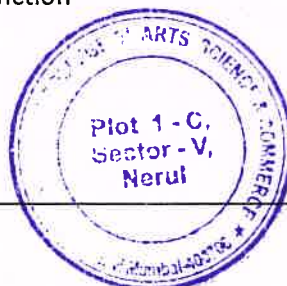
- Sorting lists
- Sorting data according to color
- Different option of Sort
- Using multiple-level sorting
- Using custom sorting
- Using simple Filter
- Working with top/bottom records
- Working with date filter
- Using wild card in filter
- Working with text filter
- Limitation of custom filter
- Understanding advance filter
- Copying filter data into different location using
- Using formula & function in filter
- Working with unique records in filter


Module 5: Working with Styles & Formatting

- Cell Styles
- Creating lists using Table
- Formatting the structure of a list
- Conditional Formatting
- Working with different option of conditional formatting
- Using formula/function in formatting

Module 6: Working with VLookup & Index and Match

- Finding approximate or exact matches
- Using Match function in Vlookup
- Limitation of Vlookup
- Reverse Vlookup & Nested Vlookup
- Vlookup & Iferror function
- Joining two Vlookup using Concatenate function
- Working with Index & Match function




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- Understanding Hlookup function

Module 7: Working with Range Names

- Defying a range name
- Defying the scope of a range name
- Modifying/deleting the range name
- Understanding OFFSET function
- Making a range name dynamic using OFFSET function

Module 8: Data Validations

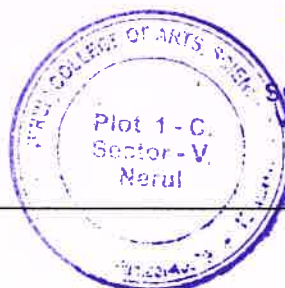
- Specifying a valid range of values for a cell
- Specifying a list of valid values for a cell
- Specifying custom validations based on formula for a cell
- Using dynamic range name in validation


Module 9: Advanced Charting

- View Animation Chart
- Add a Chart to an Excel Spreadsheet
- Add, Remove and Format Gridlines
- Apply a Chart Layout, Chart Style
- Format an Axis
- Change the Axis Scale
- Format the Data Series
- Modifying the Chart Title, Legend & Data Labels
- Add Data - Different Worksheets
- Moving a Chart to Another Sheet
- Creating combination charts
- Use a Secondary Axis
- Change Data Series Chart Types
- Add a Trendline
- Create User-defined Charts
- Create, Customize, Remove Sparkline

Module 10: Working with Pivot tables

- Creating subtotals




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- Multiple-level subtotals
- Creating Pivot tables
- Formatting and customizing Pivot tables
- Using advanced options of Pivot tables
- Creating group in Pivot tables
- Pivot charts
- Create a standalone Pivot Chart
- Consolidating data from multiple sheets and files using Pivot tables
- Using external data sources
- Using data consolidation feature to consolidate data
- The New Timeline Filter Option
- Use Multiple tables in your Data Analysis
- Create Relationship between tables
- Using Multiple tables in Data Model
- PivotTable using an External Data Connections
- Use Drill up ,Drill down & Cross drill to get different levels of details
- Use OLAP calculated measures
- Inquire Add-in

Module 11: Creating a New Workbook Based On a Template

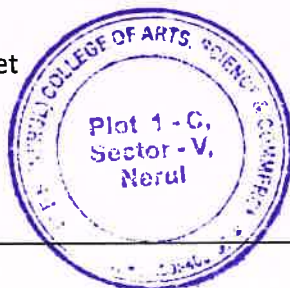
- Create A New Template
- Create A New Workbook Base On Your Own Template
- Edit The Template


Module 12: What-If Analysis

- Using goal seek
- Using data tables
- Using a One Input Datable
- Using a Two Input Datable
- Creating and editing scenarios

Module 13 Protecting Worksheet Styles, Contents and Elements

- Protect & Unprotect The Worksheet




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- Unlock Cells For Editing In A Protected Sheet
- Hide a Cell Formula
- Set a Password To Edit A Specific Range
- Grant Selected Users Permission To Edit A Range Without A Password
- Protect And Unprotect The Workbook Structure
- Set a Password To Open A Workbook
- Remove A Password From A Workbook

Module 14: Workbook Sharing and Auditing

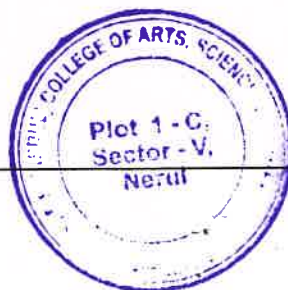
- Tracking changes
- Merging workbooks
- Tracing precedents and dependents
- Tracing errors

Module 15: Working with External Data

- Querying external databases
- Power Query
- Saving, editing and reusing external data queries
- Importing text files
- Refreshing data
- Creating a Web Query
- Importing Web Data using a Saved Query

Module 16: Using Macros

- What Is A Macro
- Displaying the Developer Tab
- Recording and executing macros
- Understanding different types of references in macros
- Saving Workbooks With Macros
- Assigning macros to toolbars or menu items
- The Personal Macro Workbook
- Use Of Relative Or Absolute Referencing
- Trigger A Macro With A Keyboard Shortcut
- Formatting With A Macro
- Switch Scenarios And Views With Macros



A handwritten signature in blue ink, appearing to be "M. S. Narayan".

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NIIT

- Use Of Worksheet Buttons To Trigger Macros
- Prompting for User Input
- Using the If...Then...Else Statement
- Writing function using VBA Editor




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MS-Excel 2010 Macros

Duration: 2 days

GETTING STARTED WITH VBA

- What Is VBA?
- VBA by Recording Macros

WRITING VBA PROCEDURES

- Overview of the Visual Basic Editor
- Working with the Project Explorer
- Creating Simple Procedures
- Understanding the Code Window
- Customizing the Visual Basic Editor

WORKING WITH VARIABLES AND CONSTANTS

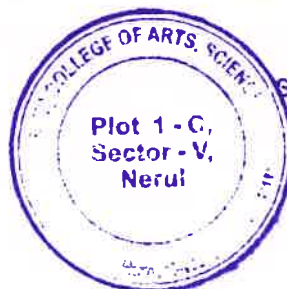
- What Is a Variable?
- Data Types


INVESTIGATING BUILT-IN FUNCTIONS

- VBA's Built-In Functions
- Using the Object Browser to Find VBA Functions
- Testing Functions in the Immediate Window

VBA CONTROL STRUCTURES

- Branching Structures
- If... then ... elseif




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 Sri Chandrasekarendra Saraswathy
 Vidyapuram, Plot No. 1-C, Sector-V,
 Nerul, Navi Mumbai - 400 706.

SIES/OW/40 of 2017
SIES/IW/27 of 2017

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 21.08.2017
**Subject : Permission to conduct ERP (SAP) Skills Development Programme for
SY & TY.B.Com of our College**

Respected Sir,

The B.Com Department would like to start a Certificate Course in ERP (SAP) Skill Development Programme in Association with Technoriya Technologies Pvt. Ltd. for the Second Year and Third Year B.Com students of our College.

This training will help and assist the students to acquire latest skills of the Corporate Sector.

The total number of students cannot be mentioned as we have not yet started with the process.


Fee per student	College Share per student (40%)	Company Share (60%)	Duration of the Course
Rs. 7,500/- 8000	Rs. 3000/- 4000	Rs. 4,500/- 4000	60 hours

Attached herewith is the letter by B.Com Co-ordinator, Prof. Sugandha Jha and the Proposal by Technoriya Technologies Pvt. Ltd.

Kindly advise.

Thanking you

Yours sincerely


Dr. Milind Vaidya
Principal



*Ok. I have shared the
officer's copy.*

B.
22/8/17

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19th August 2017

The Principal
SIES ASCN

Respected Sir

Subject: Permission to start ERP (SAP) Skill Development Programme for SY & TY BCom students in the college

The Department of BCom would like to launch a Certificate Course in ERP (SAP) Skill Development Program conducted by Technoriya e Technologies Pvt. Ltd. for SY & TY BCom students in the college. The training will help and assist the students to acquire latest skills and match their current specialization with the standards and real time practices of corporate sector.

The particulars of the aforesaid program are as follows:

1. **Duration:** 60hours
2. **Fee Structure:** Rs. 7500/- (per student, inclusive of tax)
3. **Batch Size:** 30 students
4. **Day/s of Instruction :** Sundays

Further, as per the terms of agreement, 60% of the fee amount per student will be paid to the institute and 40% will be retained by the college.

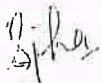
Also, it may be considered that a computer lab will be required to conduct the classes on a regular basis until the completion of the course.

Considering that this is a maiden attempt, we wish to start the course on a trial basis with a batch of only 30 students (first come first serve basis). Therefore, the continuity of the course will depend on the feedback of the first batch.

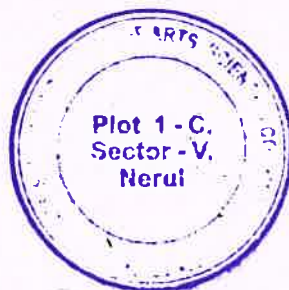
We look forward to your approval of the same.

Thanking You

Yours Sincerely




Ms. Sugandha Jha
Coordinator, BCom




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Encl: 1. Proposal for ERP (SAP) Skill Development Programme from Technoriya e Technologies Pvt. Ltd.

Dear Sir,
we need to send this
proposal to the Management
for approval.

19/8/17

Pl send to Honble Secretary
for approval.

19/8/17

To,

Date: 29th Jul 2017

The Principle
SIES College of Arts, Science & Commerce
Nerul Navi Mumbai

Proposal for ERP(SAP and Tally) –Training Programme

Dear Sir,

Thank you again for offering us the opportunity to extend our services on ERP - Skill Development program to the students of your institute. It will be great honor to serve your college student with **ERP- Skill Development Program** at your college premises. The training will help and assist them to get latest corporate skill and match their current specialization with the standard and real time practices of corporate sector.

Our training faculties are the real time working consultants, associated with different esteemed organizations. Hence, the students will be provided with multiple real time working scenarios which in turn will enhance their practical approach towards different business processes.

I have enclosed an outline of the proposed program, fee structure and resources to be utilized.

TRAINING SCHEDULE

Mutually decide as per Faculty and Students availability

FEE STRUCTURE

We provide the training with most economical charges i.e. Rs. 7500 per Student (inclusive Taxes) for the batch size of min 30 students.

The duration of training will be 60hrs.(30 Hrs by trainer+30hrs practice with Jr SAP consultant)

The fees will be paid to "Technoriya e Technologies Pvt Ltd".(50% advance 50% after 4th day of class)

Ratio-College 60% and 40% for Technoriya eTechnologies Pvt Ltd

We expect a final list of students along with the fees, 10 days before the start date to continue with our SAP ERP training to students of your institute.

Please feel free to call us for any query.

With Best Regards


Ankita

Head-HR

Technoriya e Technologies Pvt Ltd

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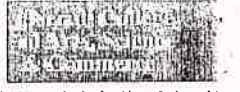

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(MOU)



SIES

RISE WITH EDUCATION



MEMORANDUM OF UNDERSTANDING

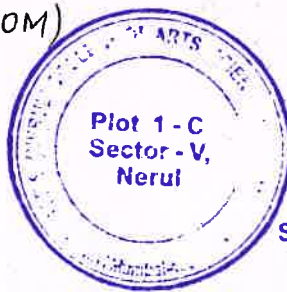
It is hereby agreed without any binding on the parties mentioned below, to impart lecture sessions for the academic year 2017-2018 for students of COMMERCE for SAP TRAINING PROGRAMME that will help the students for job readiness and operational excellence. The course is of 60 hours and will be divided in practical sessions and theory sessions.

It is hereby proposed to have on weekends, i.e. Saturday and Sunday, lecture sessions. The first such session will be done in January 2018. Both the parties (SIES College of Arts, Science and Commerce, Nerul and Technoriya ETechnologies Pvt. Ltd.) will share equally in the programme.

Failure due to any reason, Technoriya ETechnologies Pvt. Ltd. will complete all sessions.

Dr. Milind Vaidya
Principal, SIES ASCN

Asst. Prof. Sugandha Jha
Coordinator, SIES ASCN
(B.COM)



Mr. Neeraj Kumar
Technoriya
ETechnologies
Pvt. Ltd.

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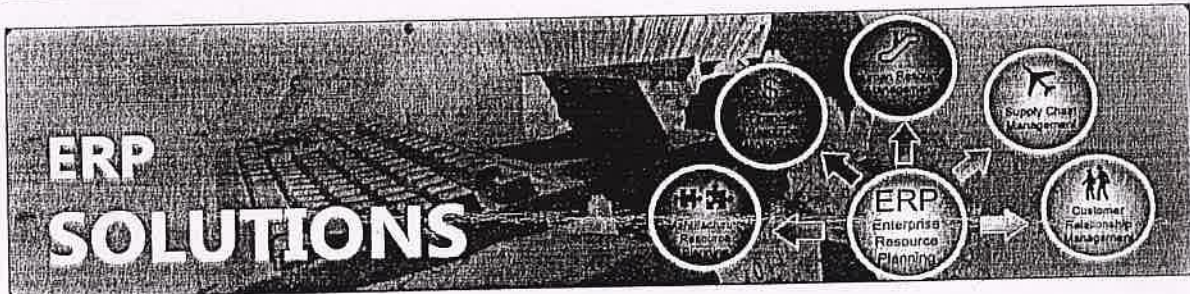


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CORPORATE TRAINING

COMPANY PROFILE



We take this Opportunity to introduce ourselves as a premier company engaged in quality IT services in the areas of SAP Corporate Training, Consulting and Recruitment.

We have a huge pool of immensely talented & experienced consultants who are having hands on experience on many SAP implementations across a wide range of industry verticals. Our strength lies in delivering quick and high-quality services on latest technologies.

We have certified trainers, who have been working in top CMMI Level Companies, and to name a few are:

- ❖ Accenture
- ❖ Tech Mahindra
- ❖ TCS
- ❖ CMC
- ❖ Cap Gemini etc.

We also provide 100% real scenarios in all the courses. With our real time trainer's expertise and tailor-made training curriculum you can meet your career objectives whether you are a student, fresher or a working professional.


With such a broad client base, Technoriya Solution guarantees that talented and experienced candidates will be exposed to meaningful career opportunities.

Apart from providing SAP corporate training, we also assist for overall personality development and enhancement of soft skills for a bright future ahead.



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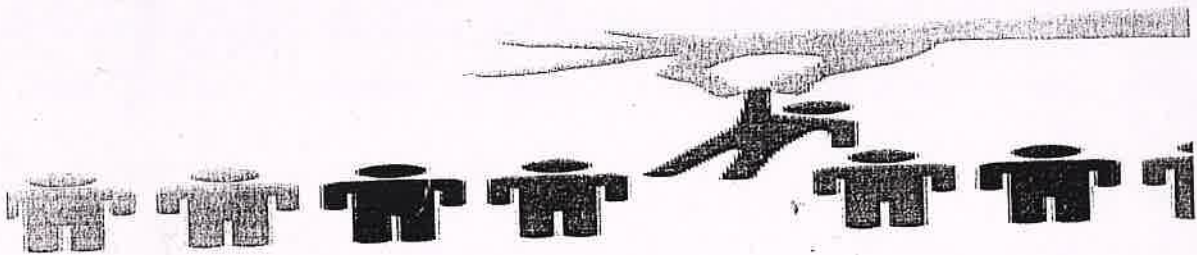
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WHY SAP????



SAP is the leading provider of enterprise software solutions in virtually every major industry. Research validates the need for large number of skilled & trained SAP consultants and you have a chance to be a part of this exclusive global workforce which is one of the highest paid in the consulting stream. SAP Training develops skills and experience in the practical management and application of technology. It is for everyone - from everyday users to senior management, from IT background to non-IT field and from student to professionals. Some of the key elements associated with SAP training are jotted below:-

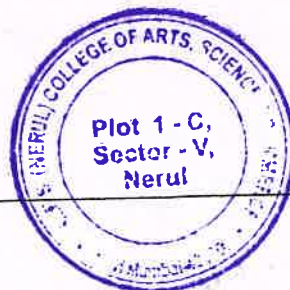
- **Job**

This is the most primary reason that most people are enrolling for SAP training. There are number of precedents, where numerous people have achieved decent career in SAP based on their SAP training Certificate. Many of these people have achieved professional success and served number of top Global Companies.

- **Money**

SAP training is a good way of long term investment as it fetches a reasonably good amount of returns on their investment. Number of consultants have seen rapid growth in their professional careers, even it has given them more than hundred per cent of growth and money.

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- **Reputation**

SAP trained professionals enjoy a special reputation from their employers, colleagues, friends and family members. Everybody would like to see themselves as successfully reputed individuals and professionals in their lives and hence SAP training works as a fuel to accelerate their career growth and present them in a well-recognised manner to the society.

- **Recognition**

SAP trained consultants will enjoy a special recognition with their employer and the prospective employers. SAP training is a confidence booster and it gives a lot of self-respect to the candidates who pursue this course.

- **Prospects**

SAP training gives the people a special cushion in their career and opens up with many prospects. Just after the training, the marketability of the candidates increases tremendously and they step towards their stupendous success.

SAP MODULES

The SAP courses which are suited for an individual to accomplish his/her desire to become a SAP consultant are:

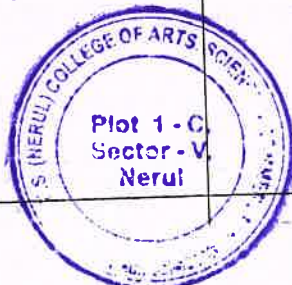
Functional Modules

- MM
- SD
- FICO
- HCM
- CRM

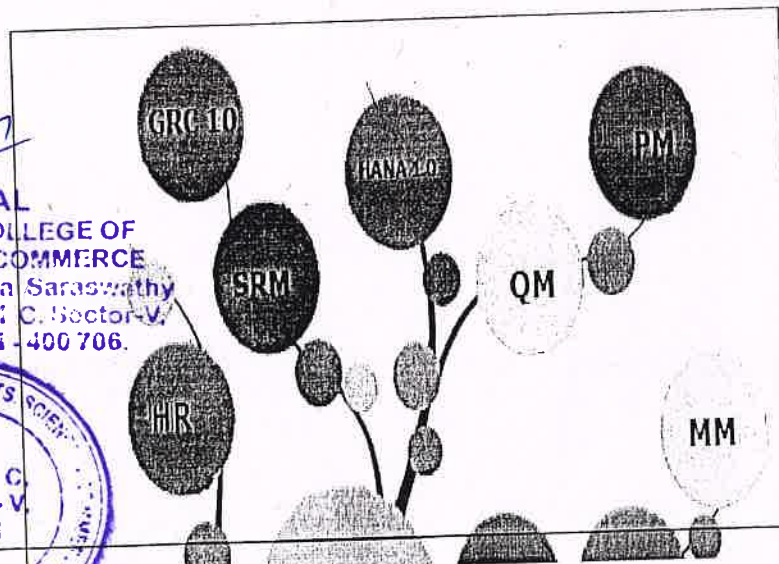
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CORPORATE TRAINING

- SRM
- BW/BI
- BO
- PP
- PS
- PM
- HANA 1.0
- GRC 10

Technical Module

- ABAP
- BASIS

WHY TECHNORIYA SAP TRAINING CENTRE???




We at Technoriya believe in preparing a candidate to become a complete SAP Consultant. Aspiring SAP Consultants at Technoriya SAP Training Centre benefit from training imparted by practicing SAP consultants rich in business process knowledge and implementation experience.

We have more than 30 well experienced corporate trainers to provide corporate training programs in across India. Our corporate training managers hand pick the trainers of any volume and skill based on different requirements received from our corporate clients.

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CORPORATE TRAINING

Through our quality, commitment, low price, time management and fast response process, we are ranked amongst few most promising training institutes across India.

Whatever your requirement may be, we will be able to provide custom tailor made corporate training solutions. If you are looking for a corporate training, then **Technoriya** is a one stop solution.

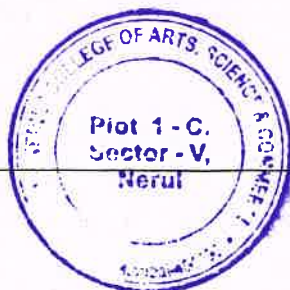
SAP CORPORATE TRAINING

- ❖ Dedicated Training Account Managers to meet your requirements
- ❖ More than 30 corporate trainers
- ❖ Able to handle corporate training requirements in short span of time
- ❖ Both Onsite and Offsite training Model
- ❖ Corporate training offered in 15 + courses
- ❖ Lowest Rates and big savings to your budget
- ❖ Able to handle any number of trainees starting from 1 to 200
- ❖ Delivery on Time with High quality training


BENEFITS OF SAP TRAINING-TECHNORIYA

- ❖ Most Comprehensive and cost effective training
- ❖ Real Time Trainers

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SUCCESS


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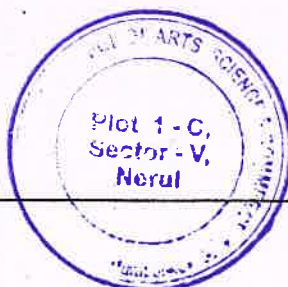
CORPORATE TRAINING


- ❖ Small Training Batch
- ❖ Flexible Timings
- ❖ Practical Guidance
- ❖ Excellent Lab Facility
- ❖ Resume Preparation
- ❖ Hands on Experience

TRAINING PACKAGE-TECHNORIYA

- ❖ SAP Corporate Training
- ❖ Soft Copy of SAP manual
- ❖ Resume Preparation
- ❖ Seminar on Soft Skill and Personality Development
- ❖ Seminar on Developing Interview Skill
- ❖ Questionnaire on SAP

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Government of India
Form GST REG-06
[See Rule 10(1)]

Registration Certificate

Registration Number : 27AAFCT1401J2ZJ

1.	Legal Name	TECHNORIYA E TECHNOLOGIES PRIVATE LIMITED		
2.	Trade Name, if any	TECHNORIYA E TECHNOLOGIES PRIVATE LIMITED		
3.	Constitution of Business	Private Limited Company		
4.	Address of Principal Place of Business	FLOOR NO -3, OFFICE NO -307, NBC COMPLEX CHS LTD, SECTOR-11, CBD BELAPUR, Thane, Maharashtra, 400614		
5.	Date of Liability	NA		
6.	Period of Validity	From	06/12/2017	To
7.	Type of Registration	Regular		
8.	Particulars of Approving Authority	Maharashtra		
Signature				
Signature valid Digitally signed by S. S. GOODES AND SERVICES TAX NETWORK 1 Date: 2017.12.08 17:45:07 IST				
Name		Pranjana Mhatre		
Designation		STATE TAX OFFICER		
Jurisdictional Office		RAIGAD		
9. Date of issue of Certificate		06/12/2017		
Note: The registration certificate is required to be prominently displayed at all places of business in the State				

This is a system generated digitally signed Registration Certificate issued based on the approval of application granted on 06/12/2017 by the jurisdictional authority.



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THE SOUTH INDIAN EDUCATION SOCIETY

SIES CENTRE FOR PROFESSIONAL & DISTANCE EDUCATION

- Location:**
- 1) SIES (Nerul) College of Arts, Science & Commerce
Sri Chandrasekarendra Saraswathy Vidyapuram,
Plot 1-C, Sector V, Nerul, Navi Mumbai – 400 706
Tel: 27708371 / 27708378
 - 2) SIES College of Arts, Science & Commerce
Sindhi Society, Sion(W), Mumbai – 400 022
Tel: 24072729/ 24096633
 - 3) SIES College of Commerce & Economics
71 / 72, T V Chidambaran Marg, Sion(E),
Mumbai – 400 022. Tel: 24074944/ 24015463

Dear Student/s,

The SIES Centre for Professional and Distance Education provides an opportunity to the student community to learn and perfect the use of “Tally Package”. We offer an in-house programme to the students in our different institutions. This programme is done in conjunction and coordination with **TALLY ACADEMY** and would entail the certification by the **TALLY ACADEMY** after successful completion of the programme.

Those students who have opted for the Commerce stream or the Management stream should maximize their career progress by equipping themselves with an in-depth knowledge of Tally Package. With this in view, we are offering the course of tally 9.0 to all students from the Commerce and Management streams. The course can be taken at a comfortable pace, during the course of the year of the academic programme in the college. The course offers interactive learning through computer systems on one to one student machine ratio. The course will be delivered by well experienced professionals and will have a minimum of 75 hours of learning and training.

The salient features of the Tally programme are listed below:

- ⇒ You will join an empowered community of well-placed Tally Graduates worldwide.
- ⇒ Whether you are an Accounts Professional or a ready-to-work Commerce graduate, being a Tally Graduate through an authorized Tally Academy will accelerate the progress along your career path
- ⇒ Best for Simple Inventory / Stock Management
- ⇒ Best for Advanced Inventory / Stock Management
- ⇒ Best for Basic Inventory / Stock Management
- ⇒ Best for Simple Accounting
- ⇒ Best for Basic Financial Management
- ⇒ Best for Advanced Financial Management.

Tally is the best of packages to learn and use because of its:

- ⇒ Simplicity
- ⇒ Speed
- ⇒ Power
- ⇒ Flexibility
- ⇒ No codes
- ⇒ Real-Time
- ⇒ Online Help

Tally is also best for statutory returns because it is:

- ⇒ Designed to simplify VAT, Service Tax and TDS
- ⇒ VAT enabled with state specific statutory returns
- ⇒ Service Tax enabled which generates Returns / Challans
- ⇒ TDS enabled with e-TDS capability, printing of Certificates / Challans



[Signature]

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5th Revised Edition
Tally.ERP 9 [Release 6.4 and above]

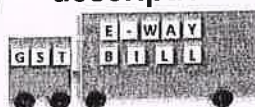
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RELEASE
6.4

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Goods and Services Tax

by

Vishnu Priya Singh

M.C.A.



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Contents

1. Tally.ERP 9 (6.1): Introduction, Installation and Activation	1-20
New report: Purchase from URD - Reverse Charge Liability	8
GST Configuration, GST Voucher Entry	9
Accounting Reports, Export, Inventory	11
TDS/TCS, Licensing, Data Management	12
Activating Your Tally.ERP 9 License	13
Tally.ERP 9 Rental License	19
Purchasing and Activating Tally.ERP 9 Rental License	19
2. Understanding GST	21-68
How does GST work?	23
Migration to GST	31
Time, Value and Place of Supply under GST	33
E-way bill and IGST	46
Transition of Input Tax Credit	50
Invoicing under GST	54
ITC Rules for Common Credit under GST	58
GST Returns	59
Payment of Tax Under GST	63
Refund Under GST	64
TDS and TCS under GST	65
3. Company Creation and Data Management	69-102
Create a company in Tally.ERP 9	69
Maintaining Group Company, Set Company Features	74
F5: Audit Features, F6: Add-On Features	82
F12 Configuration Menu of Tally.ERP 9 (Release 6.1.1)	83
Invoice, Delivery Note, or Order Configuration	87
Banking Configuration	89
Data Configuration	90
Advanced Configuration	91
Printing Configuration	93
Printing Accounts Confirmation Statements	102
4. Activating GST for your Company	103-124
Activating GST for Your Company	104
Setting Up GST Rates	105
Updating Stock Items and Stock Groups for GST	109
Updating Party GSTIN/UIN	118
Import Party GSTIN	119

5. Account	What i	Managi	Ledger	Creatin	Vouche	What i
6. Stock	Feature	Stock	Stock	Stock	Creatin	
7. Units	Creatin	Creatin	Creatin	Creatin		
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	Config	Creatin	Record	Creatin	Post-d	
9. Invent	Receip	Reject	Creatin	Reject	Creatin	Stock
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10. Purch	Select	Nil R	Purch	GST		



[Signature]

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PREPARE COPY FOR THE
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 JOURNAL
 LEDGER
 TRIAL BALANCE
 STATEMENT OF FINANCIAL POSITION
 STATEMENT OF PROFIT AND LOSS
 STATEMENT OF CASH FLOWS
 STATEMENT OF CHANGES IN EQUITY
 STATEMENT OF MOVEMENTS IN STOCKS
 STATEMENT OF MOVEMENTS IN DEBTORS
 STATEMENT OF MOVEMENTS IN CREDITORS
 STATEMENT OF MOVEMENTS IN ASSETS
 STATEMENT OF MOVEMENTS IN LIABILITIES
 STATEMENT OF MOVEMENTS IN EQUITY
 STATEMENT OF MOVEMENTS IN RESERVES
 STATEMENT OF MOVEMENTS IN PROVISIONS
 STATEMENT OF MOVEMENTS IN OTHERS

.... 1-20

..... 8

..... 9

..... 11

..... 12

..... 13

..... 19

..... 19

... 21-68

..... 23

..... 31

..... 33

..... 46

..... 50

..... 54

..... 58

..... 59

..... 63

..... 64

..... 65

. 69-102

..... 69

..... 74

..... 82

..... 83

..... 87

..... 89

..... 90

..... 91

..... 93

..... 102

103-124

..... 104

..... 105

..... 109

..... 118

..... 119

Creating GST Ledgers	121
Creating Expense and Income Ledgers in GST	122
Providing GST Details	123
5. Accounting Ledger, Groups and Vouchers under GST	125-150
What is Groups?	126
Managing Groups in Multiple Companies	135
Ledger Introduction and Creation	136
Creating Bank Ledgers	140
Voucher Types	147
What is Voucher Class?	150
6. Stock Groups, Stock Categories and Stock Items under GST	151-167
Features and Configuration Options (F11, F12)	152
Stock Group Introduction and Creation	152
Stock Categories	156
Stock Items Introduction and Creation	159
Creating Stock Items with Advanced Entries	161
7. Units of Measure and Bill of Materials for a Stock Items	168-184
Creating Compound Unit of Measure	169
Creating a Location or Godown	180
Creating Stock Journal Voucher Class	183
Creating a Manufacturing Journal Voucher Type	184
8. Accounting Voucher Entry under GST	185-206
Accounting Vouchers Configuration	185
Predefined Vouchers in Tally.ERP 9	186
Payment Voucher	189
Recording a Payment Entry using Bank	190
Warn on Negative Cash Balance	191
Making a Purchase Entry	195
Configuring an Invoice	196
Creating Sales Voucher	198
Recording a Journal Entry	203
Creating Debit Note, Recording Credit Note	204
Post-dated Cheque Entry	205
9. Inventory Voucher Entry under GST	207-223
Receipt Note Voucher (GRN)	208
Rejections In Voucher (Sales Returns)	209
Creating Delivery Note Voucher	210
Rejections Out Voucher (Purchase Returns)	211
Creating Material Out Voucher	212
Stock Journal Voucher	215
Manufacturing Journal Voucher	219
Transfer Journal Voucher	221
Physical Stock Voucher, Reversing Journals	221
Memorandum Voucher	221
Optional Vouchers	222
10. Purchases and Sales under GST	224-233
Selecting the purchase ledger in a purchase transaction	224
Nil Rated Purchases, Exempt Purchases	225
Purchase of works contract services	227
GST Sales, Selecting the sales ledger in a sales transaction	228



229	Journal Voucher for TCS Adjustment in GST	345
231	Journal Voucher for ISD Credit under GST	346
232	Journal Voucher for Transitional Credit under GST	347
233	Journal Vouchers for Reversal of Tax Credit under GST	348
247	Purchase from URD - Reverse Charge Liability Report	349
234	Challan Reconciliation Report for GST Payments	351
238	17. Working with Direct Taxes - TDS and TCS	353-384
239	Tax Deducted at Source (TDS)	353
240	Configuring TDS, Showing All Collector Types (TDS)	355
242	Creating TDS Nature of Payment	356
243	Creating Expenses Ledger (TDS), Creating Party Ledger (TDS)	357
295	Creating Fixed Asset Ledger (TDS), Configurations in Masters for TDS	359
248	Deducting Tax at Zero Rate (TDS), Recording Payment Transaction (TDS)	363
249	Union Budget Changes for TDS - 2017-18	367
250	Viewing Form 26Q Report	370
251	Tax Collected at Source (TCS), Classification of Seller	371
252	Goods and Transaction classified under TCS, Enabling TCS	373
253	Creating Nature of Goods (TCS), Creating Party Ledger (TCS)	375
254	Creating TCS Duty Ledger, Enter Sales Transaction (TCS)	377
256	Sales of TCS Goods, Payment Transaction (TCS)	377
259	Form 27EQ (TCS)	379
275	Union Budget Changes for TCS - 2017-18	382
279	18. Job Costing under GST	385-392
289	Enabling Job Costing	386
290	Masters for Job Costing	386
315	Job Costing Transactions	388
298	Inter-Project Transfer	389
303	Job Costing Reports	391
306	19. e-Payments and Bank Reconciliation	393-420
308	Creating Bank Ledgers	395
309	Creating Party Ledgers	397
311	Cost Centre options, Statutory Information	398
314	Creating a Payment Voucher with Voucher Class	400
327	Payment Advice	404
316	Cheque Management	405
318	e-Payments in Tally.ERP 9, Modes of e-Payments (Electronic Payment Options)	411
321	Bank Reconciliation, Viewing Bank Reconciliation Report	416
321	Manual Bank Reconciliation	417
321	Viewing Differences in Bank Balance	419
323	Creating a New Voucher in Bank Reconciliation	420
324	20. Working with Payroll in Tally.ERP 9	421-448
327	Enabling Payroll in Tally.ERP 9	422
342	Creating Payroll Pay Slips	425
329	Creating Employee Master, Employee Category Configuration	426
331	Creating Payroll Unit, Attendance or Production Types	430
335	Statutory Pay Head Type, Use for Gratuity	437
337	Per day Calculation Basis, Creating a Compound Payroll Unit	440
339	Payroll Vouchers, Creating Salary Payable Ledger (Payroll)	441
341	Attendance Voucher - Manual Entry, Attendance Voucher using Auto Fill	443
352	Salary Payments (Payroll)	443
345	Payroll Reports, Statements of Payroll	444

SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE

NERUL NAVI MUMBAI


DT.31.09.2018

List of Students
(Number)

TALLY FIRST YEAR BCOM, BI, BMS, A/F & B F/M- 2018 -2019

SR NO	COURSE	TOTAL
1	FYBCOM	322
2	FYBCOM -B/I	117
3	FYBCOM - A/F	114
4	FYBCOM-F/M	72
5	FYBMS	198
		823




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Nerul, Navi Mumbai - 400 706.

Curriculum

TABLE OF CONTENT		
Sr No	TOPIC	Page No.
1	Overview of Corporate and BPS Industry	2-13
2	Difference between Campus and Corporate	13-19
3	Grooming for Corporate	19-55
4	Professional Competencies	56-94
5	Elementary Level of English Communication	94-152
6	Intermediate Level of English Communication	152-168
7	Advance Level of English Communication	168-206

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TATA

TCS BPS ACADEMIC INTERFACE PROGRAM

CAMPUS TO CORPORATE – FACILITATOR MATERIAL

TOPIC: OVERVIEW OF CORPORATE

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Vidyapuram Plot No. 1 G Sector-V,
Nerul, East, Mumbai - 400 706.

permission letter Mgt.

SIES/OW/44 of 2018

SIES/IW/38 of 2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 10.08.2018
Subject : Permission to conduct Spanish Language Course in our College

Respected Sir,

The ~~Admission Committee~~ would like to conduct a Certificate Course in Spanish Language in Association with Career-Crafters for the students of our College for the academic year 2018-2019.

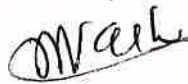
Fee per student	College Share per student (50%)	Company Share (50%)	Duration of the Course
Rs. 6000/-	Rs. 3,000/-	Rs. 3,000/-	5 hours during weekends

The details of this coaching course are attached herewith for your kind perusal.

Kindly grant us the permission.


Thanking you

Yours sincerely



Dr. Milind Vaidya
Principal




PRINCIPAL
S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 706.

Date 10/8/18.

To

Subject :- Proposal for starting with an new add-on course at SIES (Nerul) ASCN campus. (Spanish Language course).

Respected Sir,

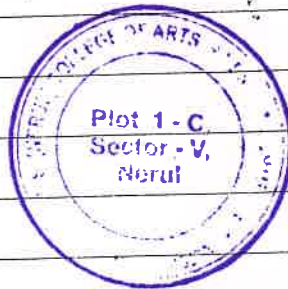
The add-on committee of SIES (Nerul) ASCN is planning to start a new add-on course on Spanish Language for academic year 2018-19 for the duration of 60 hrs. The company is charging Rs 3000/- exclusive of GST. Total amount to be collected from students is $6000 + 1080$ (GST) = Rs 7080/-. Classes is going to be conducted on Every Sunday, from 10 am to 3 pm. Caseer Crofters is the institution who will provide this service to us. So kindly provide the permission for the same.

Thanking you.

Regards.

Anamika

Pw. Anamika Benival
(ADDON committee convenor)



PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri. Chandrabhagamba Sarawathy
Vidyaputani Plot No 1-C, Sector-V,
Nerul, Dist. Mumbai - 400 706.



(Academy for Foreign Languages / Spoken English / IELTS / TOEFL / GRE / GMAT)

07/08/2018

Memorandum of Understanding

This is to certify that **ADDON Committee SIES (Nerul) College of Arts, Science and Commerce** is associating with **CAREER-CRAFTERS**

TERMS AND CONDITIONS

Order Commitment

- The Invoice /Mail shall set forth the Services for Imparting Spanish Language Training at SIES College Premise .
- CAREER-CRAFTERS shall Conduct a Training program of 60 hours of Spanish Dele A1 program as Discussed and agreed on Sundays.
- CAREER-CRAFTERS team will able to complete the program in 4 months as commitment
- Internal Exam will be taken after every 25 hours of the course commencement and will submit the report to the college management .

Tenure

These Terms and Conditions shall be in full force and effect for a period beginning with date of signing of MOM by the CAREER-CRAFTERS team/ college management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.

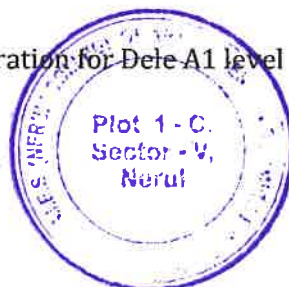
Deliverables from Career-Crafters

Spanish Language Training

60 hours – course duration for Dele A1 level (Book and Audios) will be provided by

Career-Crafters

Course Timings



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ARTS, SCIENCE & COMMERCE
Dr. Chandrasekharendra Saraswathy
Vignapuram Plot No. 1-C Sector-V,
Nerul, East. Mumbai - 400705.

Sunday 9 am to 3 pm

Outcome of the program

Basic salutations to meet and greet people
Informal Communication like ordering food at a restaurant /café ,asking or giving directions, buying or selling products, structuring simple sentences etc.
Grammatical elements like parts of speech and few other essentials would be covered in level Dele A1 Program

Survival abilities in writing ,reading ,speaking and understanding the language.

Services Specific Conditions

- CAREER-CRAFTERS shall subject to deliver the Training services within a reasonable time of 4months of the acceptance by college management.
- All efforts will be made to keep up to the Training schedule committed to client.
- Maintaining attendance of the students would be the responsibility of the College management and submitting Attendance after 8 weeks of the program to the management and Career-Crafters .
- College Management / Representative from the college has to take the responsibility of 100 percent attendance of the students .
- Billing will be against the no of admission been taken and will be billed for the same irrespective of any Drop Out
- Requesting for putting up some signboards in the college premises advertising of the joint venture between Career-Crafters and SIES college

Payment and Rendering of Bills

Fees


Rs 3000 per student (excluding of all the taxes) to be paid in 2 installments .(1st - within the first 2 weeks of class commencement ,
2nd immediately after the certificates are issued

Entire Understanding


These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers CAREER-CRAFTERS to the subject matter hereof, whether oral or in writing, are hereby deemed null


Prof. ANAMIKA BENIWAL
ADDON Committee (Convenor)


CAREER CRAFTERS
322, Vardhaman Chambers,
3rd Floor, B-Wing Sector-17,
Vashi, Navi Mumbai - 400 705


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S.I.E.S. (NERUL) COLLEGE OF
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Sri Chandrasekarendra Saraswathy
Vidyaputram Plot 1-C Sector V
Nerul, Navi Mumbai-400 706




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Sri Chandrasekarendra Saraswathy
Vidyaputram Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Level A1 - Syllabus For Spanish Classes

- . Los números. / The numbers.
- . Pronombres. / Pronouns.
- . Usos elementales de SER. / Elementary uses of SER.
- . Usos elementales de ESTAR. / Elementary uses of ESTAR.
- . HAY y ESTAR. / THERE AND BE.
- . Demostrativos. / Demonstrations.
- . Posesivos. / Possessive.
- . Adverbios de lugar. / Adverbs of place.
- . Preposiciones básicas de lugar. / Basic place prepositions.
- . Verbo hacer (depende del estudiante, puede ir antes). / Verb do (depends on the student, can go before).
- . Presente regular. / Present regular.
- . Presente Irregular (más frecuentes). / Present Irregular (more frequent)
- . Usos de saber y conocer. / Uses of knowing and knowing.
- . Algunos verbos modales: poder, querer, tener que. / Some modal verbs: power, want, have to.
- . Verbos reflexivos más frecuentes. // Most frequent reflexive verbs.
- . Verbo GUSTAR. / Verb like.
- . También, tampoco. / Also not.
- . Condicional básico. / Basic conditional.



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Nerul, Navi Mumbai - 400706.

. Pretérito Indefinido, verbos regulares e irregulares más frecuentes (ser, estar, tener). // Preterite Indefinite, regular and irregular verbs more frequent (be, be, have)

. IR A + INFINITIVO. / GO TO + INFINITIVE.





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Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Mobile App Development using Android

Duration:80hrs

- **Introduction to Java programming**
 - Object-oriented programming with Java Classes and Objects
 - Inheritance
 - Exception handling
 - The Object class
 - Working with Wrapper classes
 - Packages
 - Applets
- **Android Introduction**
 - Introduction to Mobile App
 - History and Version of Android
 - Features of Android
 - Architecture of Android
- **Installation and configuration of Android Studio**
 - Introduction to Android studio
 - Directory Structure
 - Gradle
 - Create Emulator-Android Virtual Device(AVD)
 - Installation and development Setup
 - Application Flow
 - First Android project
- **Android UI with Activity**
 - Activity
 - Views,layout
 - Activity Lifecycle
 - Develop UI using code and XML
- **Android Widgets**
 - TextView, Button and EditText with their attributes
 - Align layout with RelativeLayout and ConstraintLayout
 - Toast notifications
 - Adding event listeners to views like Button
 - Switching between two activities
 - Intents - Sharing Intent
 - Send data with Intents
- **View Components in Android**
 - TextView
 - Button




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- ImageView
 - View
 - EditText
 - CheckBox
 - RadioButton
 - EventListeners on Views
- **Android Intent and Broadcast Receiver**
- ImplicitIntent
 - Explicit Intent
 - Creating Broadcast Receiver
- **Android Advance UI**
- GridView,ListView
 - Spinner
 - Picker
 - Dialogs
 - Menus etc
- **Android Notifications**
- Create and Send Notifications
 - Create notification
 - Setting notification properties
 - Attaching actions
 - PendingIntents
 - Issuing notification
 - Cancelling notification
 - Setting BigView notification
 - Setting BigPicture
- **Content Providers**
- Concept of DataStorage
 - SQLite Database Connectivity
 - Creating and Updating databases with SQLiteOpenHelper
 - Creating a simple helper class to manage SQLite database
 - Performing CRUD (Create, Read, Update and Delete) operations on SQLite database
 - Use AlertDialog to confirm user's delete action
- **Service in Android**
- What is service
 - Service Lifecycle
 - Develop a Service in android
- **Location Based Service in Android**
- Using location based Services
 - Finding current location



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Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.**

- Calculate longitude and latitude
- **Multimedia in android**
 - MediaPlayer class
 - Develop media playback
- **Sensor Application**
 - Concept of sensor
 - Types of sensor
 - Sensor API
- **Android Device applications**
 - Camera
 - Bluetooth
 - WiFi



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Nerul, Navi Mumbai - 400 706.

SIES/CO/36 of 2018

SIES/IT/33 of 2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 01.08.2018
**Subject : Permission to conduct coaching course for Bank PO and Bank Clerk
Examinations conducted by IBPS, SBI and RBI for the students in
association with Technoriya eTechnologies Pvt. Ltd.**

Respected Sir,

Please find attached the details of the permission to conduct coaching course for Bank PO and Bank Clerk Examinations conducted by IBPS, SBI and RBI for the students in association with Technoriya eTechnologies Pvt. Ltd. for the academic year 2018-2019.

Fee per student	College Share per student (50%)	Company Share (50%)	Duration of the Course
Rs. 14,160/-	Rs. 7,080/-	Rs. 7,080/-	91 hours

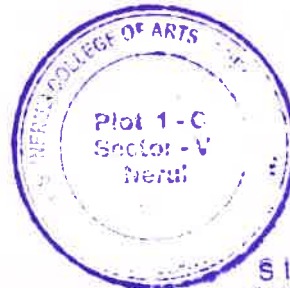
The details of this coaching course are attached herewith for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely


Dr. Milind Vaidya
Principal




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SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address- 307 NBC Complex, Sect-11, CBD Belapur, Navi Mumbai-400614, www.technoriya.in Mob-8082060006

COURSE NAME: Bank PO and Bank Clerk Examinations Conducted by IBPS, SBI and RBI

About Bank PO

A **PO** or a **Probationary Officer** is basically an **Assistant Manager of Scale I** in a bank. He is a Junior Manager of Grade I scale and hence called **Scale I Officer**. After the selection criteria is completed, a Probationary Officer has to go through an intensive training program at **Institute of Banking Management** where they are trained. The probation period of a PO may last for **2 years**. This again differs from bank to bank.

Bank PO Eligibility

- Before applying for this post it is really necessary to check the eligibility criteria for this examination. A candidate must be 21-30 years of age while applying for Bank PO exam. Age relaxation of 5 years is given to candidates belonging to SC and ST. the candidates belonging to OBC categories are given an age relaxation of 3 years. The ex-servicemen and the candidates holding Jammu and Kashmir quota are also given an age relaxation of 5 years.
- Apart from this the minimum educational qualification of the candidate must be that of a graduate from a designated University.
- A candidate must also not hold any criminal record. If found guilty, their candidature is likely to get cancelled.

Bank Exams Syllabus

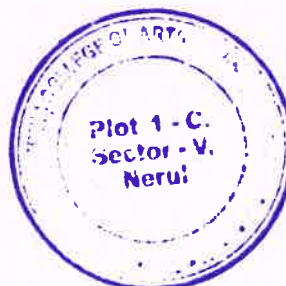
Written tests in bank exams generally ask questions to test the General Aptitude of the candidates. In Prelims, 100 questions are asked from three different sections – Quantitative Aptitude (35 Questions), Reasoning Ability (35 Questions), English Language (30). While in the Mains exams, 200 questions are asked covering Quantitative Aptitude, Reasoning Ability, English Language, General Awareness and Basic Computer Knowledge.

Syllabus of all above sections is given below:

Quantitative Aptitude:

Number Systems, Ratio & Proportion, Percentage & Averages, Profit & Loss, Mixtures & Alligations, Simple Interest & Compound Interest, Surds & Indices, Time & Distance, Mensuration – Cylinder, Cone, Sphere, Sequence & Series, Permutation Combination & Probability, Quadratic Equations, Data Interpretation.

Reasoning Ability :



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Sitting Arrangements, Tabulation, Logical Reasoning, Syllogism, Input Output, Coding Decoding, Alphanumeric Series, Ranking / Direction / Alphabet Test, Data Sufficiency, Coded Inequalities, Non Verbal Reasoning.

English Language :

Reading Comprehension, Cloze Test, Error Spotting, Sentence Correction, Para Jumbles, Vocabulary, Multiple Meaning Words, Paragraph Completion and New Pattern Questions of various types.

Computers :

Number System, History of computers, Hardware, Software, Database (Introduction), Communication (Basic Introduction), Networking (Lan, Wan), Internet (Concept, History, Working Environment, Application), Security Tools, Virus, Hacker, MS Windows & MS Office, Logic Gates.

Current Affairs:

Banks in NEWS, Economy based current affairs, Business NEWS, Agreements, New Appointments, Visits, Government Schemes, Awards and Honors, Summits, Committees, National and International, Obituaries, Reports and Indexes, Books and Authors, Defense, Sports.

DURATION

REASONING 26 Hrs

QUANTITATIVE APTITUDE 30 Hrs

ENGLISH 15 Hrs

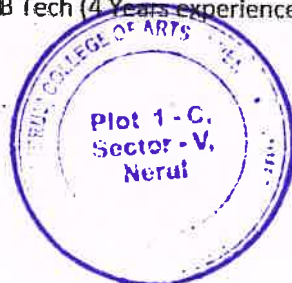
GENERAL AWARENESS 20 Hrs

TOTAL 91 Hrs

COURSE FEES: 12,000 (Includes Prelims, Mains and Interview)+GST

OUR TRAINERS:

1. MAHARANA SIBASANKAR.....MSc(18Years of experience in teaching UPSC aspirant).
2. NIRON MUKHERJEEMBA(IIM) (15 Years of experience in teaching English).
3. SHAKEEB AHMEDB Tech (6 Years of experience)
4. AMIT SINGHB Tech (4 Years experience)



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Office Address- 307 NBC Complex, Sect-11, CBD Belapur, Navi Mumbai-400614, www.technoriya.in Mob-8082060006

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Reasoning Ability :




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Sitting Arrangements, Tabulation, Logical Reasoning, Syllogism, Input Output, Coding Decoding, Alphanumeric Series, Ranking / Direction / Alphabet Test, Data Sufficiency, Coded Inequalities, Non Verbal Reasoning.

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Reading Comprehension, Cloze Test, Error Spotting, Sentence Correction, Para Jumbles, Vocabulary, Multiple Meaning Words, Paragraph Completion and New Pattern Questions of various types.

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Number System, History of computers, Hardware, Software, Database (Introduction), Communication (Basic Introduction), Networking (Lan, Wan), Internet (Concept, History, Working Environment, Application), Security Tools, Virus, Hacker, MS Windows & MS Office, Logic Gates.

Current Affairs:

Banks in NEWS, Economy based current affairs, Business NEWS, Agreements, New Appointments, Visits, Government Schemes, Awards and Honors, Summits, Committees, National and International, Obituaries, Reports and Indexes, Books and Authors, Defense, Sports.

DURATION

REASONING 26 Hrs

QUANTITATIVE APTITUDE 30 Hrs

ENGLISH 15 Hrs

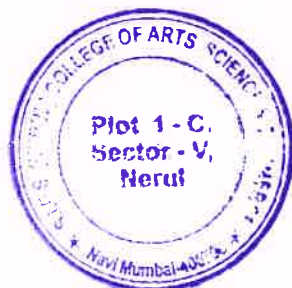
GENERAL AWARENESS 20 Hrs

TOTAL 91 Hrs

COURSE FEES: 12,000 (Includes Prelims, Mains and Interview)+GST

OUR TRAINERS:

1. MAHARANA SIBASANKAR.....MSc(18Years of experience in teaching UPSC aspirant).
2. NIRON MUKHERJEEMBA(IIM) (15 Years of experience in teaching English).
3. SHAKEEB AHMEDB Tech (6 Years of experience)
4. AMIT SINGHB Tech (4 Years experience)



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Nerul, Navi Mumbai - 400 706.



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(ISO 9001:2008 certified company)

Office Address- 307 NBC Complex, Sect-11, CBD Belapur, Navi Mumbai-400614, www.technoriya.in Mob-8082060006

SAP –FICO Executive Level Course

Duration-30 Hrs

Fee-9000+GST

Eligibility- BAF/BCOM/BBA/MBA/CA

- 1) **Introduction To SAP**
- 2) **Organisation Structure**
- 3) **General Ledger**

- Unit 1 : Finance Organizational Structures and Master Data
- Unit 2 : Accounting Transaction in General Ledger
- Unit 3 : General Ledger period end closing
- Unit 4 : General Ledger Reporting

Step

- Create / Change / Display General Ledger Master Record FS00
- Collective Processing Master Records OB_GLACC11, OB_GLACC12, OB_GLACC13
- Display Changes Made to General Ledger Master Records FS04
- Enter GL Account Document FB50
- Edit or Park Document FV50
- Change Line Items FB09
- Post / Delete Parked Document FBV0
- Change Parked Document FBV2
- Create Recurring Entries FBD1
- Post Recurring Entries F.14
- Reverse General Ledger Document FB08 (Individual), F.80 (Mass Reversal)
- Display GL Account Balance FS10N
- Display GL Account Line Items FAGLL03
- Post Period End Accrual Posting Document FBS1
- Reverse Accrual/Deferral Document F.81


4) Accounts Payable

- Unit 1 : Finance organizational elements and Master data in Accounts Payable
- Unit 2 : Accounting Transactions in Accounts payable
- Unit 3 : Advance payments in Accounts payable
- Unit 4 : Automatic outgoing payments process & check voiding
- Unit 5 : Periodic processes
- Unit 6 : Vendor Reports

Step

- Adjust Advance against Bank Guarantee
- Adjustment of Advance against Bank Guarantee
- Advance against Salary-Traveling-GPF-Loans
- Advance Payment With Reference to PO




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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrashekarendra Saraswathy
Vidyaparam, Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Technoriya Technologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address- 307 NBC Complex, Sect-11, CBD Belapur, Navi Mumbai-400614, www.technoriya.in Mob-8082060006

- Block or unblock vendor
- Carry forward of vendor balances
- Change Tax Rate after Invoice Posted
- Cheque with Alternative Payee-A
- Cheque with Alternative Payee-B
- Create vendor
- Foreign Currency Payments
- Full Adjustment of Advance and its Clearing
- Late Delivery Charges
- Maintain Exchange Rates
- Park Vendor's Invoice
- Partial Adjustment of Advance
- Partial Payment of Invoice
- Post Bank Guarantee Against Advance From Vendor
- Post Vendor's Invoice
- Processing of Time Barred Cheque
- Re-Issuance of Cheque-A
- Re-Issuance of Cheque-B
- Reversal of invoice
- Staff reimbursement through cheque-A
- Staff reimbursement through cheque-B
- Staff reimbursements through cheque
- Stop Payment with Cancellation of Invoice
- Stop payment without cancellation of invoice
- Vendor or customer reconciliation
- Withholding Tax Splitting
- Change vendor master data

Accounts Receivable

- Unit 1 : Maintenance of Customer Master Records
- Unit 2 : Accounting Transactions in Accounts Receivables
- Unit 3 : Customer Account Reports

STEP

- Customer Invoice
- Carry Forward of Customer Balances
- Change Customer Data
- Create Master Data
- Customer Credit Memo
- Customer Invoice-Scrap Sale
- Customer Security Deposit
- Down Payment Advance from Customers
- Down Payment Clearing
- Guarantee From Customer
- Joint Settlement of Customer and Vendor Invoices



PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706



Technoriya Technologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address- 307 NBC Complex, Sect-11, CBD Belapur, Navi Mumbai-400614, www.technoriya.in Mob-8082060006

- Partial Payment
- Reversal-Encashment of Bank Guarantee
- Unblock Customer Master Data
- Block Customer Master Data

5) Bank Accounting

- Unit 1 : Finance Organizational Structures and Bank Master Records
- Unit 2 : Cash journal (Petty Cash Transactions)
- Unit 3 : Manual and Automatic Bank Statement Entry Process Overview

6) Bank director

1. Manually (IMG path: Financial Accounting>Bank Accounting>Bank Accounts>Define 'House Banks')
2. Automatically (by importing the bank details using a special program)

Step


- Change bank key master data
- Create Account ID
- Create Bank Master Data-Bank Key
- Create House Bank
- Daily Closing of Cash Journal
- Deposit of Cash Collection
- Flag Bank Key For Deletion
- Issuance of Temporary Advance from Petty Cash
- Issuance of Travelling Advance from Petty Cash
- Petty Cash Receipts
- Post Processing of Bank Statement
- Reimbursement of Expenses From Petty Cash
- Remove deletion flag from bank key
- Replenishment Invoice
- Replenishment Of Petty Cash
- Upload of Bank Statement

7) Asset Accounting

- Create Asset Master AS01
- Change Asset Master AS02
- Display Asset Master AS03
- Asset Acquisition ABZON
- Reverse Asset Document AIST/AB08
- Depreciation Run AFAB

Payment Terms- Payment in favour of "Technoriya Technologies Pvt Ltd"




PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C Sector-V,
Nerul, Navi Mumbai - 400 706.

Bank Po Roll List


SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE

DEPOSIT DATE :04.09.2018

DEGREE A/C NO. 775368176

Serial#	Receipt Id	INVOICE	Payment Mode	Amount	Student Name	Class
1	2018-19/TX/985	BANK P O	Cheque	8000	SHALINI SINGH	TYBCOM - A
2	2018-19/TX/1144	Bank P O	Cheque	9440	MANSI CHAVAN	FY BCOM- C
3	2018-19/TX/1143	Bank PO add on course	Cheque	9440	RISHABH SHARMA	FY BCOM- B
4	2018-19/TX/1149	Add on Course	Cheque	9440	SWATI POOJARY	SYBCOM - B
5	2018-19/TX/1150	Add on Course	Cheque	9440	SALONI SINGH	FY BCOM(BI)- B
6	2018-19/TX/1151	Add On Course	Cheque	9440	HIMANI GANDHI	FY BCOM(BI)- A




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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

SIES / 10/10/2018

SIES / 10/10/2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri M.V. Ramnarayan, Hon. Secretary, SIES
Date : 03.10.2017
Subject : Capital Market Course

Pl. for ahead.
MS *MS* *10/10/17*

Respected Sir,

Please find below the details of the 'Capital Market Course' in association with Eminent Minds by the Add-on Committee and BMS department.

Fee per student	College Share (50%) per student	Company Share	Duration of the Course
Rs. 3060/-	Rs. 1500/-	Rs. 1500/-	30 hours

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Dr. Milind Vaidya

**Dr. Milind Vaidya
Principal**



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Date - 1/10/18

TO

The Management
SIES (Nerul) College of ASCN

Subject :- Proposal for starting with an new
Adden course at SIES (Nerul) ASCN
(Capital Market)

Respected Sir,

The Add on Committee and BMS.
Dept. of SIES (Nerul) College would like to
conduct a certificate course in Capital Market
in Association with Eminent Minds for the
Duration 30 hrs for the for students of our
college for the academic year 2018-19.
This course will be conducted on every Sunday.
9am - 12 noon.

Fee Per Student	GST	College Share Per Students (50%)	Company Share per Student (50%)
Rs 3,540/-	18%	Rs 1500/-	Rs 1500/-

Kindly grant us the permission for the same.

Thanking You

Regards,

Anand B.

Asst. Prof. Anand B.
(Add on Committee Convener)



PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Capital Mkt proposal.

Partner Colleges

- SIES (Nerul) College of Arts, Science and Commerce,
- The South Indian Association for Higher Education, Dombivali.
- Rizvi College, Bandra

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Financials

Total Fees (Including GST)	College Share (50%)	EMBCL Share (50%)	GST @ 18%
3540	1500	1500	540

CWE
30/8/18

We look ahead to get associated with your esteemed institute and work towards development of the Students.

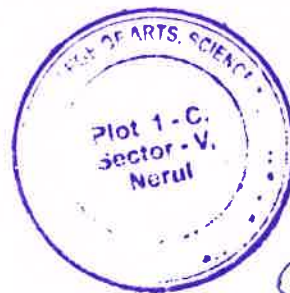
Kindly feel free to revert in case of any query.

Yours Faithfully,

Saroj Sharma.

Designated Partner.

Eminent Minds Business Consulting LLP.



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrashekarendra Saraswathy
Vidyapuram, Plot No. 1 - C, Sector-V,
Nerul, Navi Mumbai - 400 706.



NL-5, Building – 7/16, Sec -11, Nerul, Navi Mumbai.

Mail - contactus@eminentminds.com.

Web – www.eminentmind.com

Date – 1st September 2018

Memorandum of Understanding

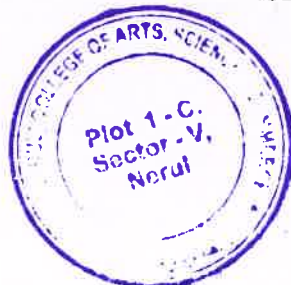
**This is to certify that BMS Dept. and ADDON Committee SIES
(Nerul) College of Arts, Science and Commerce is associating with
Eminent Minds
TERMS AND CONDITIONS**

Order Commitment

- a) The Invoice /Mail shall set forth the Services for Imparting CAPITAL MARKET COURSE at SIES College Premise .
- b) EMINENT MINDS shall Conduct a Training program of 30 hours of CAPITAL MARKET COURSE as discussed and agreed on Weekends.
- c) Our team will able to complete the program in 4 months as commitment.
- d) Internal Exam will be taken after every 15 hours of the course commencement and will submit the report to the college management .

Tenure

- These Terms and Conditions shall be in full force and effect for a period beginning with 10th of September 2018 by the EMINENT MINDS team/college management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.
- 30 hours – CAPITAL MARKET COURSE




PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
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Sri Chandrasekarendra Saraswathy
Vidyapeetham Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Deliverables from EMINENT MINDS

- Capital Market course duration 30 hours
- Visit to NSE as part of Industrial Visit
- Session on GD & PI (For Final Year Student)
- Confirmed Internship Assistance (40 Hrs)
- Expert lecture by Industrialist having practical experience.

Course Timings

September 2018 onwards [On Weekends]

Course Content

- Overview of Indian Securities Market
- Primary Markets
- IPO & FPO through Book Building
- Secondary Markets
- Trading Membership
- Technical Analysis
- Trading
- OTCEI Trading of Stocks
- Clearing and Settlement
- Legal framework
- Market and Financial Instruments

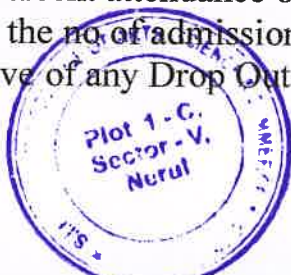
Practical Session – Trading on Virtual Platform(Money Control).

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Services Specific Conditions

- a) EMINENT MINDS shall subject to deliver the Training services within a reasonable time of 3 months of the acceptance by college management.
- b) All efforts will be made to keep up to the Training schedule committed to client.
- c) Maintaining attendance of the students would be the responsibility of the College management and submitting Attendance after 4 weeks of the program to the management and EMINENT MINDS.
- d) College Management / Representative from the college has to take the responsibility of 100 percent attendance of the students.
- e) Billing will be against the no. of admission been taken and will be billed for the same irrespective of any Drop Out



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Payment and Rendering of Bills

Fees

College Share (50%)	EMBCL Share (50%)	GST @ 18%	Total Fees (Including GST)
Rs. 1,500	Rs. 1,500	Rs.540	Rs.3,540/- Per Student

Rs 1,500 per student (excluding of all the taxes) to be paid in 2 instalments .

1st— within the first 2 weeks of class commencement .

2nd immediately after the certificates are issued

The payment need to be released after submission of programme Invoice.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers EMINENT MINDS to the subject matter hereof, whether oral or in writing, are hereby deemed null

IN WITNESS WHEREOF:



Saroj

Mrs. Saroj Sharma
Designated Partner

Eminent Minds Business Consulting LLP.

Dr. Milind Vaidya

Dr. Milind Vaidya
Principal

SIES (Nerul) College of ASCN

Date: 11/09/18

Place: Nerul, Navi Mumbai



Dr. Milind Vaidya
PRINCIPAL

**S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

SIES/1W/477/2018

SIES/1W/477/2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri M.V. Ramnarayan, Hon. Secretary, SIES
Date : 03.10.2017
Subject : Digital Marketing Course

On
Dr. Ramnarayan
MA
4/10/18

Respected Sir,

Please find below the details of the 'Digital Marketing Course' in association with I. Digital Services by the Add-on Committee and BMS department.

Fee per student	College Share (50%) per student	Company Share	Duration of the Course
Rs. 3396/-	Rs. 1695/-	Rs. 1695/-	40 hours


This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely


Dr. Milind Vaidya
Principal


PRINCIPAL
S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeeth, Plot No 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



To

Date - 1/10/18

The Management
SIES (Nerul) College of ASCN

Subject :- Proposal for starting with an new
Add on course at SIES (Nerul) ASCN
(Digital Marketing)

Respected Sir,

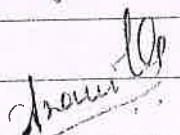
The Add on Committee and BMS Dept.
of SIES (Nerul) College of ASCN would like to conduct
a Certificate course in Digital Marketing in
Association with I. Digital Services for duration 40 hrs
for the students of our college for the academic
year 2018-19. This course will be conducted on
every Saturday 9am - 12 noon.

Fees Per	BST	College Share Per	Company Share Per
Students 4451	187.	Student (50%)	Student (50%)
Rs 4,000/-	610	Rs. 1695/-	Rs. 1695/-

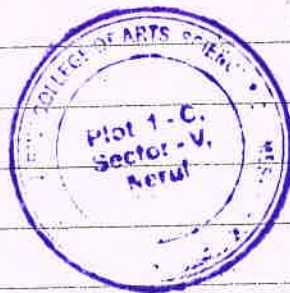
Kindly grant us the permission for the course.

Thanking You

Regards,



Asst Prof. Anamika B.
(Add on Committee Member)




PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

i-Digital Learning

29th Aug, 2018

Proposal
Digital Marketing
Add on & BMS.

About the Course

The last decade has been a complete roller-coaster for marketing; with newer marketing platforms the marketing managers are happy to explore them. One such revolutionary platform is 'Digital'

Gone are the days when digital was considered a new and emerging field. Within a span of few years, the digital marketing industry has bloomed tremendously. Sharpening and evolving at a super-fast pace. This evolution is quite intricate and the factors that change it are quite complex.

This is where we step in with i-Digital Learning. We provide you with simplified, updated and practical nuances of digital marketing. While knowledge from books form a solid base, our years of experience in the field give you the right kind of boost to take on the digital marketing circuit.

We are a band of digital marketing professionals that think, breathe, eat and sleep digital. With the intent of sharing our passion and years of gathered wisdom, we want to guide the future generation of digital marketers in the right direction. Because we believe the present is dynamic and the future is digital.

September 2018 onwards [On Weekends]

Total Duration - 40 hours

Min. 20 Students required to commence the workshop

Course Outline

Topics that will be covered;

The Topics mentioned are a complete list of offerings combined for BMS and BMM, we can decide on the adding or removing topics.

Marketing - Evolution of Marketing	Mobile Marketing
Digital - Evolution of Digital	Content Marketing
Social Media Marketing	Photography and Digital
Online Reputation Management	Marketing and Digital
All About Websites	Industrial Visit (Visit to a digital agency)
Search Engine Optimization	Student Presentation
Search Engine & Display Marketing	Interview Sessions
Digital Analytics	Internship Assistance

*The above flow is suggestive, there might be some sessions which might have to be shuffled before or after according to the availability of the trainers, but all the topics will be covered.



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Sri Chandrasekarendra Saraswathi
Vidya Peetham, Plot 1 - C, Sector - V
Nerul, Navi Mumbai - 400 706.

Course Fee – Rs.1,695/- Per Student

- College fees not included in the above cost, (Rs.1,695/-)
- GST 18% additional (Rs.610/-)

Total Fees – Rs.4,000/- Per Student

- Above cost includes GST/taxes

Online Transfer Details:

A/c Name: JARR Digital LLP

Current A/c number: 021363700000611

IFSC code: YESB0000213

Branch name: YES BANK Chatkopar Branch

Total fees - 4000 = 00

1695 + 1695 +

610.20

(18% GST)

4000.20

30/8/18

Payment Arrangement

50% Payment within 10 days of commencement of the course and remaining 50% after completion. Post the final payment is received the certificates will be issued to college.

Contact:

Harshad Bhoir – 9833222934

harshadbhoir87@gmail.com

Dhara Gandhi - 9833222936

dharapg@gmail.com


PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandralekshamma Sankarthy
Vidya Vihar, Plot 1-C, Sector-V,
Nerul, Dist. Mumbai - 400 706.





1/09/2018

Memorandum of Understanding

**This is to certify that BMS Dept & ADDON Committee SIES (Nerul)
College of Arts, Science and Commerce is associating with
i-DIGITAL SERVICES**

TERMS AND CONDITIONS

Order Commitment

- a) The Invoice /Mail shall set forth the Services for Imparting DIGITAL MARKETING COURSE at SIES College Premise.
- b) I-DIGITAL SERVICES shall Conduct a Training program of 40 hours of Digital Marketing Course as discussed and agreed on Weekends.
- c) i-DIGITAL SERVICES team will able to complete the program in 4 months as a commitment
- d) Internal Exam or Presentations will be taken after every 25 hours of the course commencement and will submit the report to the college management.

Tenure

- These Terms and Conditions shall be in full force and effect for a period beginning with 10th of September 2018 by the i-DIGITAL SERVICES team/college management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.
- 40 hours – Digital Marketing

Deliverables from i-Digital Services

- 40 hours – Digital Marketing course duration
- Industrial Visit (Visit to a digital agency)☐
- Internship Assistance (40 Hrs)
- Expert lecture by Industrialist having practical experience.

Course Timings - September 2018 onwards [On Weekends]



PRINCIPAL

**SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 706



Course Content

Marketing - Evolution of Marketing	Mobile Marketing
Digital - Evolution of Digital	Content Marketing
Social Media Marketing	Photography and Digital
Online Reputation Management	Marketing and Digital
All About Websites	Industrial Visit (Visit to a digital agency)
Search Engine Optimization	Student Presentation
Search Engine & Display Marketing	Interview Sessions
Digital Analytics	Internship Assistance (40 Hrs)

*The above flow is suggestive, there might be some sessions which might have to be shuffled before or after according to the availability of the trainers, but all the topics will be covered.

Outcome of the program

- The students opting for the program will be trained on effective use of Digital Marketing
- They will be awarded certificates of successfully completing the workshop/program
- They will be trained on Google certification like AdWords & Analytics post which they will have to apply and complete the exam on their own
- i-Digital services will give internship assistances to a selected few students basis their merit and interest level for internships. It is not a guarantee that the student/s will get placed it will solely be a factor of their performance and vacancies available at the given time.

Services Specific Conditions

- a) i-DIGITAL SERVICES shall subject to deliver the Training services within a reasonable time of 4 months of the acceptance by college management.
- b) All efforts will be made to keep up to the Training schedule committed to client.
- c) Maintaining attendance of the students would be the responsibility of the College management and submitting Attendance after 8 weeks of the program to the management and i-DIGITAL SERVICES.
- d) College Management / Representative from the college must take the responsibility of 100 percent attendance of the students.
- e) Billing will be against the number of admissions been taken and will be billed for the same irrespective of any Drop Out



PRINCIPAL

**SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 706.



i - Digital Services

Payment and Rendering of Bills

Fees

College Share (50%)	Vendor Share (50%)	GST @ 18%	Total Fees (Including GST)
Rs. 1,695	Rs. 1,695	Rs. 610	Rs. 4,000/- Per Student

Rs. 1,695 per student (excluding of all the taxes) to be paid in 2 installments.

1st – Within the first 10 Days of class commencement.

2nd – Post the last session, after the receipt of the payment the certificates will be issued

* The payment need to be released after submission of Proforma invoice.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers i-DIGITAL SERVICES to the subject matter hereof, whether oral or in writing, are hereby deemed null.

Authorized Signatories


.....

Mr. Harshad Bhoir

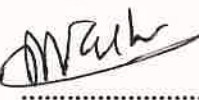
i-Digital services

i-Digital Services

403, Keshar-A, Gawand Baug,
Upvan, Thane- 400610

Date: 11/09/18


Place: Nerul, Navi Mumbai


.....

Dr. Milind Vaidya

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Praseekarendra Saraswathy
Vidyapuram plot 1-C Sector V
Nerul Navi Mumbai-400 706

SIES (Nerul) College of ASCN


11/9/18



i - Digital Services

SIES/OW/70 of 2018

SIES/IW/60 of 2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri M.V. Ramnarayan, Hon. Secretary, SIES
Date : 15.10.2018
Subject : Vedanta Foundation Courses

Noted
ok
MS
27/10/18

Respected Sir,

This is to bring to your notice that the courses that **Vedanta Foundation** (copy of our earlier letter attached) was offering will be **now given by PRIME-IT**. The Proprietor for both are the same and the fees charged and the profit sharing will remain the same (50% – 50%).

Kindly approve the same.

Thanking you

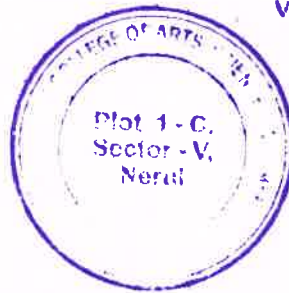
Yours sincerely



**Dr. Milind Vaidya
Principal**



PRINCIPAL
S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



ANNEXURE III

Annexure to Memorandum of Understanding

This Annexure to Memorandum of Understanding signed dated 06/12/2017 is executed among the Representative, **Vedanta Foundation, Marine Lines, Mumbai** and the Representative **SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai**, for arranging from among the following courses, under Vedanta Computer Training Program, at **SIES (Nerul) ASCN, Navi Mumbai Campus**.

Both the parties namely Vedanta Foundation, Marine Lines, Mumbai (Party of the first part) and SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai, (Party of the second part) through their representatives undersigned hereby agrees to sign the following terms and conditions in addition to those mentioned in the original MOU.

Payment Terms:

1. SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai shall make 50% fees payment in advance to Vedanta Foundation at a time of batch start as per the batch size.
2. The remaining 50% fees payment shall be made on completion of the batch.
3. The payments to be made by cheque only. The bank details are:

Account Name : Vedanta Foundation West Zone
Account Number : 000401166550
IFSC Code : ICIC00000004



PRINCIPAL

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE
Sri. Chandrasekharan Saraswathy
Plot 1-C, Sector-V, Nerul, Navi Mumbai - 400 706.

In witness, whereof both the parties have put their hands to this annexure to the Memorandum of Understanding on the **21/08/2018** written in the presence of the following witnesses.


On behalf of Vedanta Foundation

Witness:- (Name & Signature)

1. RIZWAN NAIK - 

2.


On behalf of SIES (Nerul) ASCN,
Navi Mumbai

Witness:- (Name & Signature)

1. Mr. Muralikrishnan Nambiar 

2. Mr. GILISH KARNAD 

ANNEXURE III

Annexure to Memorandum of Understanding

This Annexure to Memorandum of Understanding signed dated 06/12/2017 is executed among the Representative, **Vedanta Foundation, Marine Lines, Mumbai** and the Representative **SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai**, for arranging from among the following courses, under Vedanta Computer Training Program, at **SIES (Nerul) ASCN, Navi Mumbai Campus**.



Both the parties namely Vedanta Foundation, Marine Lines, Mumbai (Party of the first part) and SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai, (Party of the second part) through their representatives undersigned hereby agrees to sign the following terms and conditions in addition to those mentioned in the original MOU.


Payment Terms:

1. SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai shall make 50% fees payment in advance to Vedanta Foundation at a time of batch start as per the batch size.
2. The remaining 50% fees payment shall be made on completion of the batch.
3. The payments to be made by cheque only. The bank details are:

Account Name : Vedanta Foundation West Zone
Account Number : 000401166550
IFSC Code : ICIC00000004

In witness, whereof both the parties have put their hands to this annexure to the Memorandum of Understanding on the **21/08/2018** written in the presence of the following witnesses.



On behalf of Vedanta Foundation
Witness:- (Name & Signature)


1. RIZWAN NASH - 

2.



On behalf of SIES (Nerul) ASCN, Navi Mumbai
Witness:- (Name & Signature)

1. Mr. Musabikrishnan Nambiar 

2. Mr. GILISH KARNAD 



PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Vidyapurna Plot No 1-C Sector-V
Nerul, Navi Mumbai - 400 706



महाराष्ट्र MAHARASHTRA

© 2016 ©

RK 783197



प्रमुख कार्यालय, उल्हासगढ़
मुंबई पुरातन विभाग

27 APR 2017

Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Vedanta Foundation, Marine Lines, Mumbai** and the Representative **SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai**, for arranging from among the following courses, under Vedanta Computer Training Program, at **SIES (Nerul) ASCN, Navi Mumbai Campus**.

2. The course(s) to be offered with are mentioned in the **Annexure- I**

Roles & Responsibilities of the Parties

Vedanta Foundation

1. To provide 10 Computers or Thin client Server arrangement with required soft ware.
2. To provide well trained faculty/ Teacher for the center



PRINCIPAL

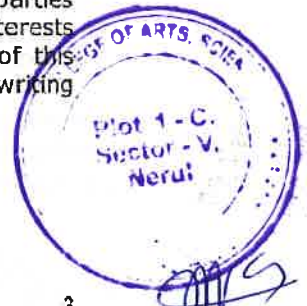
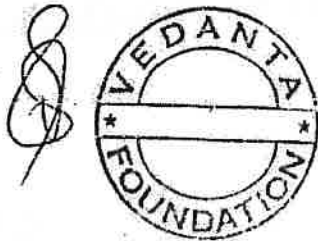
**SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sri Chandrasekarendra Saraswathi
Vidyapuram Plot No 1-C, Sector-V
Nerul, Navi Mumbai - 400 706.



2. To jointly mobilize 80 students (40 students in IT Courses and 40 in Non-IT Courses) per month. The promotional material for the same will be provided by Vedanta Foundation.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. All the hardware & software provided by Vedanta Foundation will remain under the ownership of 'Vedanta Foundation' and it reserves the right to remove the same after the completion of the batch or expiry of MoU period whichever is earlier. In any circumstances, the other party to the MoU shall not claim right over the assets provided by Vedanta Foundation.
3. The Centre shall charge a Course Fees as mentioned in the Annexure-I.
4. The Centre will appoint the faculty who is approved by the Foundation.
5. The Centre will follow the approved holidays and allow only the approved and eligible holidays to the faculty without hindering the classes.
6. Attendance of the students as mentioned in the list submitted is mandatory and the maximum time allowed for joining the batch will be 1 Week from the batch start day. The students who fail to join the batch within a week of batch start will not be allowed to join the batch. The fees of such students will be forfeited and there will be no claim from the associate for any kind of refund for such forfeited amount.
7. Vedanta Foundation also reserves the right to take back the Hardware provided and call off the association amicably in the situation of the terms & conditions of this MoU are not adhered by the second party.
8. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
9. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.



3

PRINCIPAL

**S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sri Chandrasekarendra Mahaswamy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 401 706.



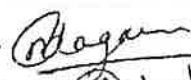
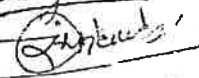
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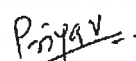
On behalf of Vedanta Foundation

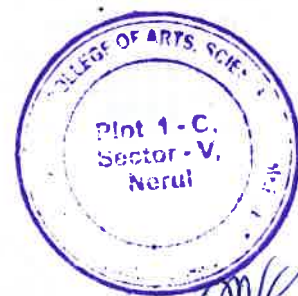
Witness:- (Name & Signature)

1. Madesh Nagare 
2. Santosh Kothavale 

On behalf of SIES (Nerul) ASCN, Navi Mumbai

Witness:- (Name & Signature)

1. Muralikrishnan Nambiar 
2. Priya Vasudevan 



PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chaitanyachandrasekhara Saradewally
Vidyapurnam, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Annexure I: List of Courses with Duration and Fees Details

Sr. No	Course Nomenclature	Duration	Course Fees INR (Vedanta Certification)
1	Certificate Course in Ethical Hacking	2 Mths	4720
2	Certificate/ Projects in .Net	2 Mths	4720
3	Certificate Course in Android Programming	2 Mths	4720
4	Certificate in Angular Java Script	2 Mths	4720
5	Certificate in Angular 2	2 Mths	4720
6	Certificate in Node Java Script	2 Mths	4720
7	Certificate in C Language	2 Mths	4720
8	Certificate in Core Java	2 Mths	4720
9	Certificate in SQL & PL	2 Mths	4720
10	Certificate in Web Designing	2 Mths	4720
11	Certificate in CCC+	2 Mths	4720
12	Certificate in Dot Net	2 Mths	4720
13	Certificate in Advance Tally	2 Mths	4720
14	Certificate in Advance Excel	2 Mths	4720
15	Certificate in Floral Rangoli & Diya Painting	1 Mth	1888
16	Certificate in Mehendi	1 Mth	1888
17	Certificate in Basic Hair Cuts	1 Mth	1888
18	Certificate in Hair Coloring & Hair Treatments	1 Mth	1888
19	Certificate Course in Basic Facials	1 Mth	1888
20	Certificate Course in Personal Grooming	1 Mth	1888

Sharing of Income:

Course Fees	Vedanta Foundation's Share	SIES (Nerul) ASCN's Share	GST @ 18%
4720	2000	2000	720
1888	800	800	288

To Hon'ble Secretary, SIES, Matunga
 please permit these add on courses
 They are economical & as per our norms
 Thanking you
 Yours Sincerely

PRINCIPAL
 SIES (NERUL) COLLEGE OF
 ARTS, SCIENCE & COMMERCE
 V. K. J. Road, Nerul, Mumbai - 400 706.

Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Vedanta Foundation, Marine Lines, Mumbai** and the Representative **SIES (Nerul) Arts, Science and Commerce College, Nerul, Navi Mumbai**, for arranging from among the following courses, under Vedanta Computer Training Program, at **SIES (Nerul) ASCN, Navi Mumbai Campus**.
2. The course(s) to be offered with are mentioned in the **Annexure- I**

Roles& Responsibilities of the Parties

Vedanta Foundation

1. To provide 10 Computers or Thin client Server arrangement with required soft ware.
2. To provide well trained faculty/ Teacher for the center
3. To Deliver and Monitor the training program
4. To collect the fees from the enrolled students.
5. To provide promotional materials such as pamphlets, sign board etc. and incorporate name and logo of the associating partner in the promotional material for the center.
6. To conduct Written / Practical Assessment and provide Certification to successful candidates
7. To provide job assistance to willing and eligible candidates.

SIES (Nerul) ASCN, Navi Mumbai:

1. To provide rent free Space for training Centre with basic facilities such as Electricity Connection, Water Connection, Toilet facility etc.
2. To jointly mobilize 40 students per month. The promotional material for the same will be provided by Vedanta Foundation.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. All the hardware & software provided by Vedanta Foundation will remain under the ownership of 'Vedanta Foundation' and it reserves the right to remove the same after the completion of the batch or expiry of MoU period whichever is earlier. In any circumstances, the other party to the MoU shall not claim right over the assets provided by Vedanta Foundation.

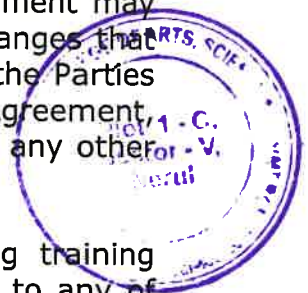


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**S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**

Sri. Chandrashekhar Saraswathy
Nerul, Navi Mumbai - 400 706.

3. The Centre shall charge a Course Fees as mentioned in the Annexure-I.
4. The Centre will appoint the faculty who is approved by the Foundation.
5. The Centre will follow the approved holidays and allow only the approved and eligible holidays to the faculty without hindering the classes.
6. Attendance of the students as mentioned in the list submitted is mandatory and the maximum time allowed for joining the batch will be 1 Week from the batch start day. The students who fail to join the batch within a week of batch start will not be allowed to join the batch. The fees of such students will be forfeited and there will be no claim from the associate for any kind of refund for such forfeited amount.
7. Vedanta Foundation also reserves the right to take back the Hardware provided and call off the association amicably in the situation of the terms & conditions of this MoU are not adhered by the second party.
8. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
9. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.
10. **Modifications and Amendments:** The Parties by mutual agreement may make amendment and/or rectification to this Agreement. The changes that are made in writing to this Agreement and duly signed by both the Parties constitute an integral part of this Agreement. Terms of this Agreement, either directly or indirectly, shall not give rights to the Parties of any other obligations that are not explicitly specified in this Agreement.
11. **Copy Rights & IP Rights:** Any training documents including training material, brochures, datasheets and other documents belonging to any of the parties involved cannot be duplicated /copied without prior approvals. Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, 'without prior approval. No Party shall acquire any right in' the other Party Intellectual Property pertaining to any information disclosed by the Party pursuant to this MoU and any Intellectual Property so disclosed shall be owned, controlled and remain vested in the party disclosing such Intellectual Property. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.
12. **Termination of Agreement:** The objective of this association is to serve the youth through providing advanced computer education and make them job ready. This in a not for profit initiative. The terms and conditions are



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Sector-V,
Mumbai-400 706.

mean to secure the rights and interests of both the parties. It is responsibilities of both the parties to ensure that the terms and conditions of MOU to be adhered. In case of non adherence or breach of the terms and conditions by any party, both the parties shall work toward mutually agreeable solution. In the extreme situation where the terms cannot be adhered, the MOU/ Association will be called off.

13. **Force-majeure:** No party shall be held responsible for any eventual inability to provide facilities due to force-majeure reasons or due to circumstances beyond their control.

14. **Dispute and Arbitration:** Where the above articles of understanding are silent, or for special cases of deviation from these articles, the mutually agreed upon decision among the parties to this MOU will be final. However, in case of any dispute relating to or arising out of this MOU, shall be resolved amicably by mutual consultations.

In witness, whereof all the parties have put their hands to this indenture of Memorandum of Understanding on the _____ written in the presence of the following witnesses.

On behalf of Vedanta Foundation


Witness:- (Name & Signature)

- 1.
- 2.

On behalf of SIES (Nerul) ASCN, Navi Mumbai

Witness:- (Name & Signature)

- 1.
- 2.


PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapeeth, Plot No. 4-C, Sector-V,
Nerul, Navi Mumbai - 406 706.

Annexure I: List of Courses with Duration and Fees Details

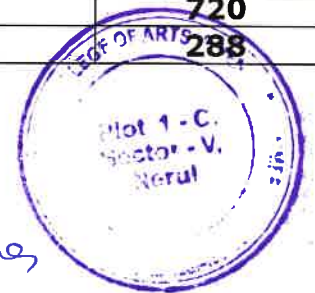
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Sharing of Income:

Course Fees	Vedanta Foundation's Share	SIES (Nerul) ASCN's Share	GST @ 18%
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1888	800	800	288

To
Hon'ble Secretary, SIES, Matunga
please permit these add on courses
They are economical & as per our norms
Thanking you
Yours Sincerely

Malh
12/11/12



OK
PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyalaya, Plot 1 - C, Sector - V,
Nerul, Mumbai - 400 706.

Ethical Hacking Syllabus

Introduction To Ethical Hacking

Hacking Laws

FootPrinting

Scanning

Enumeration

System Hacking

Working With Trojans,Backdoors,Virus and Worms

Sniffing

Social Engineering

Phishing Attacks.

Denial Of Service Attacks (DDOS)

Session Hijacking

Hacking Webservers

Web Applications Vulnerabilities,Web Password Cracking

Sql injection

Hacking Wifi Networks

Physical Security

Linux Hacking

Cryptography

Mobile Hacking.



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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chaitanyasakarendra Saraswathy
Vidyapeetham, Plot No. 1 - G, Sector - V,
Nerul, Navi Mumbai - 400 706.

SIES/000/37 of 20
SIES/110/34 of 20

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 01.08.2018
Subject : Permission to conduct ERP (SAP) Skills Development Programme for
SY & TY.B.Com of our College

Respected Sir,

The B.Com Department would like to continue with the Certificate Course in ERP (SAP) Skill Development Programme in Association with Technoriya Technologies Pvt. Ltd. for the Second Year and Third Year B.Com students of our College for this academic year also.

Last academic year 2017-2018, this training has helped the students to acquire latest skills of the Corporate Sector, hence we would like to continue with this course.

Fee per student	College Share per student (40%)	Company Share (50%)	Duration of the Course
Rs. 10,620/-	Rs. 5,310/-	Rs. 5,310/-	60hours

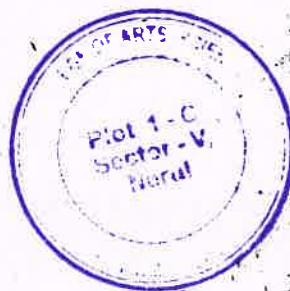
The details of this coaching course are attached herewith for your kind perusal.

Kindly advise.

Thanking you

Yours sincerely

M. Vaidya
Dr. Milind Vaidya
Principal



Handwritten signature
PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address- 107 HDB Complex, Sector-14, Gurgaon, Haryana 122002, India. Mob-8082000066

SAP--FICO Executive Level Course

Duration-30 Hrs

Fee-9000+GST

Eligibility- BAF/BCOM/BBA/MBA/CA

- 1) Introduction To SAP
- 2) Organisation Structure
- 3) General Ledger

- Unit 1 : Finance Organizational Structures and Master Data
- Unit 2 : Accounting Transaction in General Ledger
- Unit 3 : General Ledger period end closing
- Unit 4 : General Ledger Reporting

Step

- Create / Change / Display General Ledger Master Record FS00
- Collective Processing Master Records OB_GLACC11, OB_GLACC12, OB_GLACC13
- Display Changes Made to General Ledger Master Records FS04
- Enter GL Account Document FB50
- Edit or Park Document FV50
- Change Line Items FB09
- Post / Delete Parked Document FBV0
- Change Parked Document FBV2
- Create Recurring Entries FBD1
- Post Recurring Entries F.14
- Reverse General Ledger Document FB08 (Individual), F.80 (Mass Reversal)
- Display GL Account Balance FS10N
- Display GL Account Line Items FAGLL03
- Post Period End Accrual Posting Document FBS1
- Reverse Accrual/Deferral Document F.81

4) Accounts Payable

- Unit 1 : Finance organizational elements and Master data in Accounts Payable
- Unit 2 : Accounting Transactions in Accounts payable
- Unit 3 : Advance payments in Accounts payable
- Unit 4 : Automatic outgoing payments process & check voiding
- Unit 5 : Periodic processes
- Unit 6 : Vendor Reports

Step

- Adjust Advance against Bank Guarantee
- Adjustment of Advance against Bank Guarantee
- Advance against Salary-Traveling-GPF-Loans
- Advance Payment With Reference to PO



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S.K.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1, C, Sector-V,
Nerul, Navi Mumbai - 406 706.

Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address: 107 NCC Complex, Sector 11, Gurgaon, Haryana - 122001, India. Email: info@technoriya.in Web: www.technoriya.in MSB-2052050006

- Block or unblock vendor
- Carry forward of vendor balances
- Change Tax Rate after Invoice Posted
- Cheque with Alternative Payee-A
- Cheque with Alternative Payee-B
- Create vendor
- Foreign Currency Payments
- Full Adjustment of Advance and its Clearing
- Late Delivery Charges
- Maintain Exchange Rates
- Park Vendor's Invoice
- Partial Adjustment of Advance
- Partial Payment of Invoice
- Post Bank Guarantee Against Advance From Vendor
- Post Vendor's Invoice
- Processing of Time Barred Cheque
- Re-Issuance of Cheque-A
- Re-Issuance of Cheque-B
- Reversal of invoice
- Staff reimbursement through cheque-A
- Staff reimbursement through cheque-B
- Staff reimbursements through cheque
- Stop Payment with Cancellation of Invoice
- Stop payment without cancellation of invoice
- Vendor or customer reconciliation
- Withholding Tax Splitting
- Change vendor master data

Accounts Receivable

- Unit 1 : Maintenance of Customer Master Records
- Unit 2 : Accounting Transactions in Accounts Receivables
- Unit 3 : Customer Account Reports

STEP

- Customer Invoice
- Carry Forward of Customer Balances
- Change Customer Data
- Create Master Data
- Customer Credit Memo
- Customer Invoice-Scrap Sale
- Customer Security Deposit
- Down Payment Advance from Customers
- Down Payment Clearing
- Guarantee From Customer
- Joint Settlement of Customer and Vendor Invoices



[Signature]

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S.I.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address: 107 West, Compound, Sector 1-C, Vidyapuri, New Delhi-110062, India. Website: www.technoriya.com Web: 8052000006

- Partial Payment
- Reversal-Encashment of Bank Guarantee
- Unblock Customer Master Data
- Block Customer Master Data

5) Bank Accounting

- Unit 1 : Finance Organizational Structures and Bank Master Records
- Unit 2 : Cash journal (Petty Cash Transactions)
- Unit 3 : Manual and Automatic Bank Statement Entry Process Overview

6) Bank Director

1. Manually (IMG path: Financial Accounting>Bank Accounting>Bank Accounts>Define 'House Banks')
2. Automatically (by importing the bank details using a special program)

Step


- Change bank key master data
- Create Account ID
- Create Bank Master Data-Bank Key
- Create House Bank
- Daily Closing of Cash Journal
- Deposit of Cash Collection
- Flag Bank Key For Deletion
- Issuance of Temporary Advance from Petty Cash
- Issuance of Travelling Advance from Petty Cash
- Petty Cash Receipts
- Post Processing of Bank Statement
- Reimbursement of Expenses From Petty Cash
- Remove deletion flag from bank key
- Replenishment Invoice
- Replenishment Of Petty Cash
- Upload of Bank Statement

7) Asset Accounting

- Create Asset Master AS01
- Change Asset Master AS02
- Display Asset Master AS03
- Asset Acquisition ABZON
- Reverse Asset Document AIST/AB08
- Depreciation Run AFAB

Payment Terms- Payment in favour of "Technoriya eTechnologies Pvt Ltd"




PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sr. Chandrabharnadra Saraswathy
Vidyapuri, Plot No. 1-C Sector-V,
Nerul, New Mumbai - 400 706.

(ISO 9001:2008 certified company)

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- Block or unblock vendor
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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandra Sekharendra Srinivasathy
Vidyapuram P.O. The T.C. Sector-V,
Nerul, New Mumbai - 400 006.

Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address- 507 WDC Complex, Sector-11, Vashi, Dist. Thane, Maharashtra-400 706, India. www.technoriya.in Mob-9082650056

- Partial Payment
- Reversal-Encashment of Bank Guarantee
- Unblock Customer Master Data
- Block Customer Master Data

5) Bank Accounting

- Unit 1 : Finance Organizational Structures and Bank Master Records
- Unit 2 : Cash journal (Petty Cash Transactions)
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6) Bank director

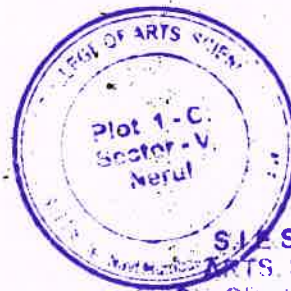
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2. Automatically (by importing the bank details using a special program)

Step

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- Create Account ID
- Create Bank Master Data-Bank Key
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- Daily Closing of Cash Journal
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- Flag Bank Key For Deletion
- Issuance of Temporary Advance from Petty Cash
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- Post Processing of Bank Statement
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7) Asset Accounting

- Create Asset Master AS01
- Change Asset Master AS02
- Display Asset Master AS03
- Asset Acquisition ABZON
- Reverse Asset Document AIST/AB08
- Depreciation Run AFAB



Handwritten signature

PRINCIPAL
S.J.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sr. Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Payment Terms- Payment in favour of "Technoriya eTechnologies Pvt Ltd"

Technoriya eTechnologies Pvt Ltd

(ISO 9001:2008 certified company)

Office Address: 3rd / 4th Floor, Sector-11, CBD, Noida, Uttar Pradesh, India. Technoriya, In. MSN-8082060006

SAP - FICO Executive Level Course

Duration-30 Hrs

Fee-9000+GST

Eligibility- BAF/BCOM/BBA/MBA/CA

- 1) Introduction To SAP
- 2) Organisation Structure
- 3) General Ledger

- Unit 1 : Finance Organizational Structures and Master Data
- Unit 2 : Accounting Transaction in General Ledger
- Unit 3 : General Ledger period end closing
- Unit 4 : General Ledger Reporting

Step

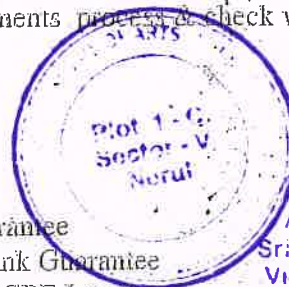
- Create / Change / Display General Ledger Master Record FS00
- Collective Processing Master Records OB_GLACC11, OB_GLACC12, OB_GLACC13
- Display Changes Made to General Ledger Master Records FS04
- Enter GL Account Document FB50
- Edit or Park Document FV50
- Change Line Items FB09
- Post / Delete Parked Document FBV0
- Change Parked Document FBV2
- Create Recurring Entries FBD1
- Post Recurring Entries F.14
- Reverse General Ledger Document FB05 (Individual), F.80 (Mass Reversal)
- Display GL Account Balance FS10M
- Display GL Account Line Items FAGLL03
- Post Period End Accrual Posting Document FBS1
- Reverse Accrual/Deferral Document F.31

4) Accounts Payable

- Unit 1 : Finance organizational elements and Master data in Accounts Payable
- Unit 2 : Accounting Transactions in Accounts payable
- Unit 3 : Advance payments in Accounts payable
- Unit 4 : Automatic outgoing payments process & check voiding
- Unit 5 : Periodic processes
- Unit 6 : Vendor Reports

Step

- Adjust Advance against Bank Guarantee
- Adjustment of Advance against Bank Guarantee
- Advance against Salary-Traveling-GPF-Loans
- Advance Payment With Reference to PO



PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri. Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Professional Training

INTERNSHIP PROGRAM

2,00,000+ JOBS
in *SAP* with Leading Companies

Enroll Now



SAP is the keyword that doesn't have any slowdown in the market. The graph of SAP so far has never seen the ground, but always seeing upward growth among the population.

Preferred Modules Are : **FICO , HR , MM , SD**

We Provide Training in ERP ECC 6.

Technical Modules :-

- Programming (ABAP)
- BASIS

Functional Modules :-

- FI/CO (Finance & Controlling With CIN)
- HR (Human Resource)
- PP (Production Planning)
- MM (Material Management With CIN)
- SD (Sales & Distribution With CIN)
- PM (Plant Maintenance)
- PS (Project System)
- QM (Quality Management)
- BIW (Business Information Warehousing)

Techno-Functional Modules :-

- ABAP + HR
- ABAP + SD
- BIW (Business Information Warehouse)

New Dimension:

- CRM (Customer Relationship Management)
- SCM (Supply Chain Management)
- SEM (Strategic Enhanced Management)
- APO (Advanced Planner Optimizer)
- EP (Enterprise Portal)
- SRM (Supplier Relationship Management)
- XI (Exchange Infrastructure)

Salient Features:

- Individual /Corporate Training.
- Daytime, weekends, evenings and flexible hours available.
- Personal attention to everyone.
- Easy accessibility from all parts of Mumbai.
- Highly experienced faculty with Real-time scenarios.
- Placement assistance after the training.
- Discounts to group students.
- Well Experienced Sap Consultant to Train you on ERP



100% JOB
PLACEMENT ASSISTANCE

Contact Us

307, NBC Building Opp. ICICI Bank
Sec: 11, CBD Belapur, Navi Mumbai
Land Line : +91 22 27561822
Mobile: +91 808 2060 006

Website:- www.technoriya.com

Stay connected with us on



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ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 766.



SIES/DW/ 02 of 2018

SIES /DW/ 17 of 2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri M.V. Ramnarayan, Hon. Secretary, SIES
Date : 03.10.2017
Subject : Certified Human Resource Professional Course

Handwritten notes:
11-10-17 ahead
MB 11/10/17

Respected Sir,

Please find below the details of the 'Certified Human Resource Professional Course' in association with Eminent Minds Business Consultancy by the Add-on Committee and BMS department.

Fee per student	College Share (50%) per student	Company Share	Duration of the Course
Rs. 3000/-	Rs. 1500/-	Rs. 1500/-	30 hours

This course is open for all the students of B.Com, B.Com (B.I), B.Com (A.F), B.Com (F.M) and B.M.S.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely

Handwritten signature of Dr. Milind Vaidya
Dr. Milind Vaidya
Principal



Handwritten signature of Principal
PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-G, Sector-V,
Nerul, Navi Mumbai - 400 706.

To

Date: 1/10/18.

The Management
SIES (Nerul) College of AS&AI

Subject: Proposal for starting with an new
Add on course at SIES (Nerul) AS&AI
(Human Resource Professional)

Respected Sir,

The Add on Committee and BMS
Dept. of SIES (Nerul) College would like to
conduct a Certificate in Human Resource
Professional in Association with Emirat
Minds for Duration 30 hrs. for the student
of our college for the academic year 2018-19.
This lecture will be conducted on every Saturday
9am - 12 noon.

Fee per Students including GST	GST	College Share per Student (50%)	Company Share per Student (50%)
Rs 3540/-	Rs 540/-	Rs 1500/-	Rs 1500/-

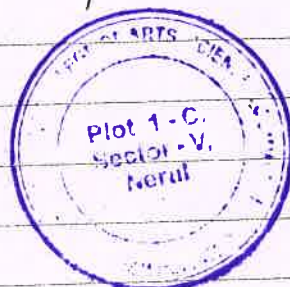
Kindly grant us the permission for the same.

Thanking You.

Regards

Anamika

Asst. Prof. Anamika Bhatnagar



PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



NL-5, Building – 7/16, Sec -11, Nerul, Navi Mumbai.

Mail - contactus@eminentminds.com.

Web – www.eminentmind.com

Date – 1st September 2018

Memorandum of Understanding

This is to certify that BMS Dept. and ADDON Committee SIES (Nerul) College of Arts, Science and Commerce is associating with Eminent Minds

TERMS AND CONDITIONS

Order Commitment

- The Invoice /Mail shall set forth the Services for Imparting HUMAN RESOURCE PROFESSIONAL (HRP) COURSE at SIES College Premise.
- EMINENT MINDS shall Conduct a Training program of 30 hours of HRP course as discussed and agreed on Weekends.
- Our team will able to complete the program in 3 months as commitment.
- Internal Exam will be taken after every 15 hours of the course commencement and will submit the report to the college management .

Duration

- Each level will go for 30 Hours, conducted in 3 Hours Session. In total we need 10 Sessions to complete the program which will also include Live Case Studies and Roleplays.

Course Timings

September 2018 onwards [On Weekends]




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Sri Chandralekshmi Sarashwathy
Vidyaparam Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 401 706.

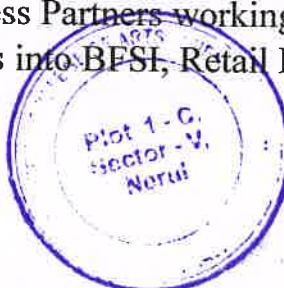
Course Content

Human Resource Professional - Level 1		
Sr. No	Topics	Description
1	Introduction to HR World	Understand the Evolution of HR as a domain
2	Talent Acquisition	Shift from Recruitment to Talent Acquisition
3	Resume Writing & Interview Skills	Basic tools of TA & Interviewing
4	Joining Process & Documentation	Understanding the Generalist Profile of HR
5	Human Resource Planning	Understanding the hierarchy of the organisation and making of Employee Tree
6	Mock Interviews	Roleplays and Case Studies
Human Resource Professional - Level 2		
Sr. No	Topics	Description
1	Learning & Development	Getting into the depth of the L&D Cycle of Organisation
2	Compensation Management	Compensation Management and Salary Negotiation
3	HR Communications	HR being the main pillars of communication in the organisation
4	Employee Engagement & Welfare	How to Wow your Employees and Keep a Healthy Environment
5	POSH	HRs being the flag bearer of POSH in an organisation
6	Roleplays and Case Studies	Having a simulated work environment

Internship with - Eminent Minds Employee Management

Human Resource is one of the Important Pillars in making Business Successful today. We help the Companies with the Right Match of Candidates at Right time.

We have dedicated team of HR Business Partners working for Internal and External Stakeholders. Our expertise is into BFSI, Retail Domain. Soon we are willing to venture into other domains.



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
 Dr. Chandrasekaran Naraswathy
 Vaidyanagar Plot No. 1 G, Sector-V,
 Nerul, Dist. Mumbai - 400 706.

We Provide Internship Preference to Our Students.

Salient Features of the Course

- Training Session as per the curriculum Practical Industry Scenario.
- Career Counselling – One to One career counselling with the students.
- Technical Speciality Trainer imparting the Training.
- In depth knowledge about HR makes them more employable.
- Additional Technical Qualifications for the student.
- Practical experience through different games and activities, Live Simulated Environment

Additional Benefit:

As a part of the curriculum we shall arrange for guest session for the students which will be addressed by AVP HR (or above) from one of our Partner Companies.

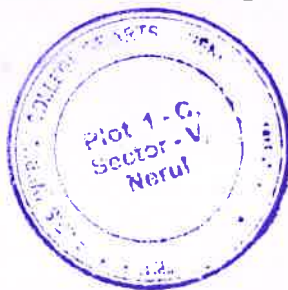
For better impact we shall try to arrange for the session at on location with the an organisation. This will give students a better understanding about current HR Trends.


Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Services Specific Conditions

- a) EMINENT MIND shall subject to deliver the Training services within a reasonable time of 3 months of the acceptance by college management.
- b) All efforts will be made to keep up to the Training schedule committed to client.
- c) Maintaining attendance of the students would be the responsibility of the College management and submitting Attendance after 4 weeks of the program to the management and EMINENT MIND.
- d) College Management / Representative from the college has to take the responsibility of 100 percent attendance of the students .
- e) Billing will be against the no of admission been taken and will be billed for the same irrespective of any Drop Out




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ARTS, SCIENCE & COMMERCE
Sri. Chandrasekharappa Sankaravathy
V. Chaitanyam Plot No. 1-G Sector-V,
Nerul, N.S. Mumbai - 400 706.

Fees each level

College Share (50%)	EMBCL Share (50%)	GST @ 18%	Total Fees (Including GST)
Rs. 1,500	Rs. 1,500	Rs.540	Rs.3,540/- Per Student

Rs 1,500 per student (excluding of all the taxes) to be paid in 2 installments .

1st– within the first 2 weeks of class commencement .

2nd immediately after the certificates are issued

* The payment need to be released after submission of Proforma Invoice.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers EMINENT MIND to the subject matter hereof, whether oral or in writing, are hereby deemed null

IN WITNESS WHEREOF:



Saroj

Mrs. Saroj Sharma
Designated Partner

Eminent Minds Business Consulting LLP.

Milind

Dr. Milind Vaidya
Principal

SIES (Nerul) College of ASCN

Date: 1/09/18

Place: Nerul, Navi Mumbai



Milind

PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandra/Sri Jagendra Saraswathy
Vidyalayam, Plot No. 1 C Sector-V,
Nerul, Navi Mumbai - 400 706.

proposal.



NL-5, Building – 7/16, Sec -11, Nerul, Navi Mumbai.

Mail - contactus@eminentminds.com.

Web – www.eminentminds.com

Dear Sir/ Ma'am,

Date – 11th Aug 18

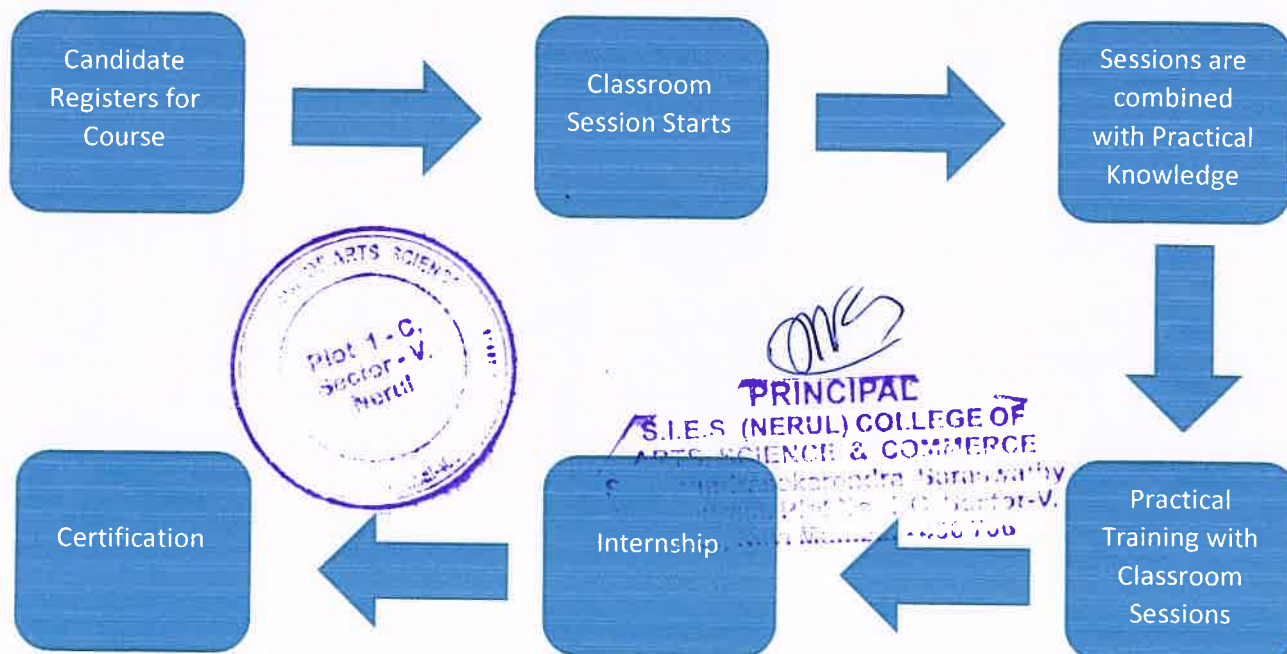
It gives us great pleasure to introduce course which will help and develop Human Resource Professional for tomorrow. The detailed structure for the course is mentioned below and we hope that we can together make it a big success for the development of our students.

Human Resource Professional (HRP)

Objective of the Course

The main objective behind initiation of this course is to provide the young graduates a platform to get skilled and first hand work experience in the field of HR. HRD plays an important and vital role in working of the company, as its not only about recruiting but finding a right match for right profile and laying down a career progression path for the most important asset of the organization i.e., Human Resource.

Working of the Course



Duration

- Each level will go for 24 Hours, conducted in 3 Hours Session. In total we need 8 Sessions to complete the program.

Structure of the Course

Human Resource Professional		
Sr. No	Topics	Description
1	Introduction to HR	HR Policy and Processes
2	Organisational Behaviour	Understanding Organisational Structure and Hierarchy
3	Recruitment	1. Modes of Recruitment 2. Process of Recruitment 3. Importance of Recruitment
4	People Management Skills	Learn to Handle and Manage different set of people
5	Roleplays and Case Studies	Having a simulated work environment
6	Joining Formalities & Induction	1. What is Joining Formality? 2. HR Operations
7	Leave and Attendance Management	Knowing about Leave and Attendance Management for Employees
8	Employee Engagement & Welfare	How to Wow your Employees and Keep a Healthy Environment
9	People Management Skills - Level 2	Learn to Handle and Manage different set of people
10	Roleplays and Case Studies	Having a simulated work environment

Internship with - Eminent Minds Employee Management

Human Resource is one of the Important Pillars in making Business Successful today. We help the Companies with the Right Match of Candidates at Right time.

We have dedicated team of HR Business Partners working for Internal and External Stakeholders. Our expertise is into BFSI, Retail Domain. Soon we are willing to venture into other domains.

We Provide Internship Preference to Our Students.




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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Salient Features of the Course

- Training Session as per the curriculum Practical Industry Scenario.
- Career Counselling – One to One career counselling with the students.
- Technical Speciality Trainer imparting the Training.
- In depth knowledge about HR makes them more employable.
- Additional Technical Qualifications for the student.
- Practical experience through different games and activities, Live Simulated Environment

Additional Benefit:

As a part of the curriculum we shall arrange for guest session for the students which will be addressed by AVP HR (or above) from one of our Partner Companies.

For better impact we shall try to arrange for the session at on location with the an organisation. This will give students a better understanding about current HR Trends.

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Financials

Total Fees	College Share (50%)	EMBCL Share (50%)	GST @ 18%
3500	1750	1750	630

We look ahead to get associated with your esteemed institute and work towards development of the Students.

Kindly feel free to revert in case of any query.

Yours Faithfully,

Saroj

Saroj Sharma.

Designated Partner.

Eminent Minds Business Consulting LLP.



ON
PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyaparam, Plot No. 1-C, Sector-V,
Nerul, Navi, Mumbai - 400 706.

Salient Features of the Course

- Training Session as per the curriculum Practical Industry Scenario.
- Career Counselling – One to One career counselling with the students.
- Technical Speciality Trainer imparting the Training.
- In depth knowledge about HR makes them more employable.
- Additional Technical Qualifications for the student.
- Practical experience through different games and activities, Live Simulated Environment

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For better impact we shall try to arrange for the session at on location with the an organisation. This will give students a better understanding about current HR Trends.

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP

Financials

The below mentioned Fees is per level.

Total Fees (Including GST)	College Share (50%)	EMBCL Share (50%)	GST @ 18%
3540	1500	1500	540

HRP
20/8/17

We look ahead to get associated with your esteemed institute and work towards development of the Students.

Kindly feel free to revert in case of any query.

Yours Faithfully,

Saroj Sharma.

Designated Partner.

Eminent Minds Business Consulting LLP.



Principal
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Barabwathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, East Mumbai - 400 706.

SIES/OW/29 of 2018

SIES/IW/27 of 2018

**SIES (Nerul), College of Arts, Science & Commerce,
Nerul, Navi Mumbai**

From : Dr. Milind Vaidya
To : Shri S. Ganesh, Hon. Secretary, SIES
Date : 17.07.2018
**Subject : Permission to conduct certificate course on GST for the B.Com,
B.Com (B.I), B.Com (A.F) & BMS students in association with
Edutech Centre**

Respected Sir,

Please find attached the details of the certificate course on GST for B.Com, B.Com (B.I), B.Com (A.F) & BMS students in association with Edutech Centre for the academic year 2018-2019.

Fee per student	College Share per student (40%)##	Company Share (60%)	Duration of the Course
Rs. 4,000/-	Rs. 1,600/-	Rs. 2,400/-	16 – 15 hours

If number of student are less than 50, instead of %age sharing, rent @ Rs. 500/hr will be paid by Edutech Centre.

The same course has been successfully completed in SIES College of Commerce & Economics in May 2018.

The detail of the workshop by Edutech Centre is attached herewith for your kind perusal.

Kindly grant us the permission for the same.

Thanking you

Yours sincerely



**Dr. Milind Vaidya
Principal**



Received
17/7/18

1000 per hour

17/7/18

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Dear Sir,

Edutech Centre, a Mumbai unit of GST CENTRE, provides certification course on Goods & Service Tax to the students of the college and helps them to be future ready.

We successfully completed our last batch in SIES College of Commerce & Economics in May 2018 and wish to conduct our next batch in your esteemed institute.

It is a must training for all BAF, BMS, BBI & BCom Students and can be introduced as an elective subject for second and third year students.

The course details are:


- The course is proposed to be conducted *in the college premises*, exclusively for the college students.
- The **duration** of the course will be **16-18 hours** including case studies, practical experience on the website, interactive training and periodic tests.
- All the students will be provided with a **login id and password for one year** to visit the website of GST Centre to see online videos on the topics learnt, about new updates and changes in GST from time to time.
- One soft bound *Book on the subject* will be provided for reference.
- The **Certificate of Participation** will bear logo of GST Centre, the Course name, Registration number, **Name of your Institute with one of the signatory as the head of the institution**. (Sample certificate has been placed in the attached proposal.

Attaching herewith the proposal which shall form part of the terms of offer / MOU from our side.

Please make it convenient to meet in person to discuss the project in detail.

With Best Regards,
for **Edutech Centre**
Dipti Mody
9821034939




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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1 C, Sector-V,
Nerul, E-4, Mumbai - 400 706.

Certification Program on
GOODS & SERVICE TAX

As Part Of SY& TYBAF/BMS/BCom/BFM/BBM
Syllabus

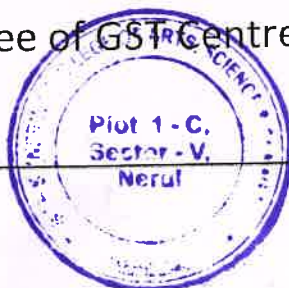
DURING ACADEMIC YEAR 2018-19



Conducted by



Franchisee of GST Centre, Mumbai unit



Signature

PRINCIPAL

UNIT (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharandra Bhatnagar
Vidyapeeth, Plot No. 1, G.D. Road-V,
Nerul, Navi Mumbai - 400 706.

In Association with
TOPMANS EDUCATION AND CAREER HORIZONS (P) LTD. (TEACH)
Approved by
MINISTRY OF SKILL DEVELOPMENT & ENTREPRENEURSHIP, GOVT. OF INDIA

Dear Esteemed Institution,

A warm welcome from EDUTECH CENTRE

With the implementation of GST in India, it has become essential for every student to be GST READY to be better placed in their future working path. GST has also opened up new career opportunities for the Students as professionals. It has become mandatory for every person engaged in the financial field to learn GST. This program is planned to impart basic knowledge of concepts, Act, law & procedures using case studies and real life situation.

EDUTECH CENTRE is a joint venture in the field of GST training in association with GST CENTRE® by a team of Chartered Accountants having vast knowledge in varied fields.



CA Dipti Mody, ACA, B.com, IRDA Licentiate & AMFI Certified, has over two decades experience Financial Planning, Project Finance, Taxation, Merchant Banking & Auditing in various Public & Private Limited Companies. Conducted training seminars and addressed corporate employees, Chartered Accountants & HNIs on various topics of financial planning, Goal Setting, Life & wealth protection. Trained interns in customer facing skills, IRDA exam preparations, product training of various financial instruments & schemes.

Currently, training Accountants & Professionals in GST & IAAP as founder of EDUTECH CENTRE, a franchisee of GST Centre. Coaching degree college students on GST concepts, Act & Rules & practical training on GST portal & Tally based accounting of GST as visiting faculty. Conducted workshops on GST Returns & issues in filling GST Returns. Addressed all India based franchisee (Chartered Accountants) through webinar on Practical Aspects of filing GST Return 1 & 2.




CA Rupal Haria, FCA, B.com, Practicing CA over a period of two decades in Taxation, Corporate taxation, Auditing, TDS & Indirect tax. Given training to more than 300 income tax officers in T3 training program of ITD. Have been speaker at various CA forums held across India on Information technology & GST. Have been speaker at many CA student forums also ITT faculty at ICAI.

Have conducted practical training workshop on GST and practical aspects of GST returns as part of EDUTECH CENTRE. Training accountants & professionals in GST and IAAP. Coaching degree college students as visiting faculty in financial management and corporate compliances.

In association with GST CENTRE® we propose to impart GST course to the students of your esteemed institutions. The Certification course in Goods & Services Tax - Beginner.




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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrashekarendra Samadhi
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 706.

GST CENTRE

GST CENTRE ® is the first training Provider in India who delivers Diploma in GST & provides quality Education in GST to all people including Entrepreneurs, Employees, Govt. Officials and Students.

The courses are

- Promoted by Chartered Accountants
- Approved by Govt. of India
- Certified with ISO 9001:2015
- Accredited with National and International Certifications
- Supported with World Class Education System and Technology
- Expert Faculties and Management Team.
- Backed with Trademarks and Copy rights
- Customized Courses in GST and related fields.
- Industry Oriented Courses and Recognized Syllabus
- World Class Learning Management System
- Affordable Fees and
- Hybrid / Blended Learning System ensuring Education for all.


TRAINING STUDENTS

With the advent of new tax regime in India from July 1st 2017, the country is gearing up for sea of change in the way business and billing was looked up on. It is imperative that an equally updated workforce is required to adopt and keep the momentum of the initiative.

With GST CENTRE ® being the certified diploma provider in GST, a lot rest on our shoulders to work hard and reach out to maximum institutions and avail the knowledge and its benefit to the passing out students.

The primary objective is to ensure they are able to be updated about the new tax regime and be able to stand out in the job placements and perform better on the job with the practical know-hows of GST.




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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyanapuram, Plot No. 1-C Sector-V,
Nerul, Navi Mumbai - 401 706.

THE EDUCATIONAL INSTITUTE COURSE

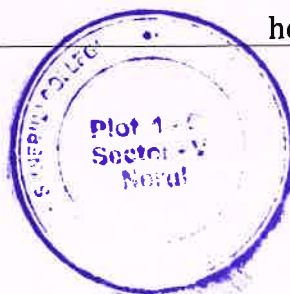
Course Name	Certification Course in GST Beginner
Eligibility	Second / Third Year BAF/BMS/B.Com/BFM/BBI
Requirements	Hall / Class Room with projector
Aim	To understand GST Law in a simplified way
Hours	30 Hours {including Classroom + computer lab learning (20 hours) & Online training, assignments, self-evaluation tests, Online Exam (10hours) }
E-Learning	YES
Study Materials	YES
Practicals	YES, On GST portal
Placement Assistance	To the deserving candidates

COURSE FEE (Minimum no. of students required per batch 30)

SI No.	Particulars	GST Beginner (Per Student)
1	Standard Course Fees	Rs. 5,000/-
2	Special Rate for the Institution after Student Subsidy	Rs. 4000/-*

*GST applicable

Sharing	Edutech Centre	Institution
Students more than 100	50%	50%
Students less than 100		Rent of Rs. 1000/- per hour of classroom studies



(Signature)

PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

SYLLABUS

GST BEGINNER

Module 1	Over view of GST with Levy of Tax and Registration
-----------------	---

- | | |
|------|---|
| 1.01 | Overview of GST |
| 1.02 | Implementation of GST |
| 1.03 | Liability of Tax payer |
| 1.04 | GST Network |
| 1.05 | GST Council |
| 1.06 | Levy of GST |
| 1.07 | Composition Scheme |
| 1.08 | Remission of Tax |
| 1.09 | Registration Procedure |
| 1.10 | Special persons liable for registration |
| 1.11 | Amendment / Cancellation of GST |

Module 2	Meaning, Scope, Time, Value & Place of Supply
-----------------	--

- | | |
|------|--------------------------------------|
| 2.01 | Taxable Supply |
| 2.02 | Supply of Goods & Supply of Services |
| 2.03 | Course or Furtherance of business |
| 2.04 | Special Transactions |
| 2.05 | Time of Supply of Goods |
| 2.06 | Time of Supply of Services |
| 2.07 | Transaction Value |
| 2.08 | Valuation Rules |
| 2.09 | Place of Supply |
| 2.10 | Registered & Unregistered persons |

Module 3	E Commerce, Job Work, ISD, Input Tax Credit
-----------------	--

- | | |
|------|-----------------------------------|
| 3.01 | Tax Collected at Source |
| 3.02 | Procedure for E Commerce operator |
| 3.03 | Job work definition, liability |
| 3.04 | ISD concept |
| 3.05 | Legal formalities for ISD |
| 3.06 | Distribution of Credit |
| 3.07 | Input Tax Credit - Concept |
| 3.08 | Components of ITC |
| 3.09 | Conditions for ITC & Reversal |

Module 4	GST Returns, Tax Payment, GST Portal - Practical
-----------------	---

- | | |
|------|---|
| 4.01 | Returns - Applicability, features |
| 4.02 | Other taxable persons |
| 4.03 | Utilities - Download, upload and features |
| 4.04 | Time of GST payments |
| 4.05 | Generation of online Challan |
| 4.06 | Payment, CPIN |
| 4.07 | Off set of credits |
| 4.08 | Credit ledgers and Liability ledgers |



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Sri Chaudrashekarendra Saraswathy
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BOOKS & CERTIFICATION

- Books will be supplied as a part of the course fees
- Participation certificate will be issues from GST CENTRE® at no extra cost

Certificate will be with Student Name, Certificate No., Date of Award etc. Students, Training Centre and Prospective Employers can view the Certification details in the www.gstcentre.in website in the Search Certificate Option. For International Certifications students can check validity in their respective websites.

SI No.	Particulars	Courses	Certificate Cost
1	Participation Certificate from TEACH, Institute approved by Ministry of Skill Development & Entrepreneurship, Govt. of India.	All Courses	Nil
2	The Association of GST Professionals	GST Courses	Rs. 500/-

* Taxes apply.



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SIES (NERUL) College of Arts, Science & Commerce

ADD-ON Committee 2019-20

Minutes of the Meeting

The Add-On Committee of our college was reconstituted in the year 2019 with the inclusion of following members –

1. Ms. Anamika B.	Convenor
2. Mr. Muralikrishnan Nambiar	Co-Convenor
3. Mr. Girish Karnad	Member
4. Ms. Aarti Bansode	Member
5. Ms. Padmaleela	Member
6. Mr. R Perumal	Member
7. Ms. Rajashri Shinkar	Member
8. Ms. Priyanka Ankit Gogri	Member

Anamika B.
Girish Karnad
Aarti Bansode
DTJ
Rajashri Shinkar
Priyanka

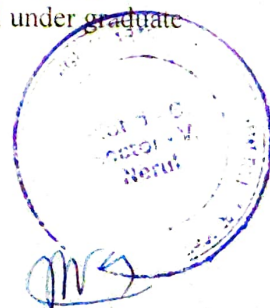
A meeting of Add-On Committee members was held on 25/07/2019 at 11:30 am.

The following aspects of the committee were discussed –

1. To organise German and Spanish language course for all under graduate students.
2. To organise certified Capital Market Course for all under graduate students.
3. To organise certified Excel based course for all under graduate students.
4. To organise certified Human Resource Planning course for all under graduate students.
5. To organise Certified Digital Marketing course for all under graduate students.
6. To continue with organising Tally course for all undergraduate commerce students.
7. To continue with organising TCS Campus to Corporate programme for all under graduate students.

Anamika B.

(Convenor)



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Nerul, Navi Mumbai - 400 706.

THE SOUTH INDIAN EDUCATION SOCIETY

SIES CENTRE FOR PROFESSIONAL & DISTANCE EDUCATION

- Location:**
- 1) SIES (Nerul) College of Arts, Science & Commerce
Sri Chandrasekarendra Saraswathy Vidyapuram,
Plot 1-C, Sector V, Nerul, Navi Mumbai – 400 706
Tel: 27708371 / 27708378
 - 2) SIES College of Arts, Science & Commerce
Sindhi Society, Sion(W), Mumbai – 400 022
Tel: 24072729/ 24096633
 - 3) SIES College of Commerce & Economics
71 / 72, T V Chidambaran Marg, Sion(E),
Mumbai – 400 022. Tel: 24074944/ 24015463

Dear Student/s,

The SIES Centre for Professional and Distance Education provides an opportunity to the student community to learn and perfect the use of "Tally Package". We offer an in-house programme to the students in our different institutions. This programme is done in conjunction and coordination with **TALLY ACADEMY** and would entail the certification by the **TALLY ACADEMY** after successful completion of the programme.

Those students who have opted for the Commerce stream or the Management stream should maximize their career progress by equipping themselves with an in-depth knowledge of Tally Package. With this in view, we are offering the course of tally 9.0 to all students from the Commerce and Management streams. The course can be taken at a comfortable pace, during the course of the year of the academic programme in the college. The course offers interactive learning through computer systems on one to one student machine ratio. The course will be delivered by well experienced professionals and will have a minimum of 75 hours of learning and training.

The salient features of the Tally programme are listed below:

- ⇒ You will join an empowered community of well-placed Tally Graduates worldwide.
- ⇒ Whether you are an Accounts Professional or a ready-to-work Commerce graduate, being a Tally Graduate through an authorized Tally Academy will accelerate the progress along your career path
- ⇒ Best for Simple Inventory / Stock Management
- ⇒ Best for Advanced Inventory / Stock Management
- ⇒ Best for Basic Inventory / Stock Management
- ⇒ Best for Simple Accounting
- ⇒ Best for Basic Financial Management
- ⇒ Best for Advanced Financial Management.

Tally is the best of packages to learn and use because of its:

- ⇒ Simplicity
- ⇒ Speed
- ⇒ Power
- ⇒ Flexibility
- ⇒ No codes
- ⇒ Real-Time
- ⇒ Online Help

Tally is also best for statutory returns because it is:

- ⇒ Designed to simplify VAT, Service Tax and TDS
- ⇒ VAT enabled with state specific statutory returns
- ⇒ Service Tax enabled which generates Returns / Challans
- ⇒ TDS enabled with e-TDS capability, printing of Certificates / Challans



[Signature]

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1. Tally.ERP 9 (6.1): Introduction, Installation and Activation	1-20
New report: Purchase from URD - Reverse Charge Liability	8
GST Configuration, GST Voucher Entry	9
Accounting Reports, Export, Inventory	11
TDS/TCS, Licensing, Data Management	12
Activating Your Tally.ERP 9 License	13
Tally.ERP 9 Rental License	19
Purchasing and Activating Tally.ERP 9 Rental License	19
2. Understanding GST	21-68
How does GST work?	23
Migration to GST	31
Time, Value and Place of Supply under GST	33
E-way bill and IGST	46
Transition of Input Tax Credit	50
Invoicing under GST	54
ITC Rules for Common Credit under GST	58
GST Returns	59
Payment of Tax Under GST	63
Refund Under GST	64
TDS and TCS under GST	65
3. Company Creation and Data Management	69-102
Create a company in Tally.ERP 9	69
Maintaining Group Company, Set Company Features	74
F5: Audit Features, F6: Add-On Features	82
F12 Configuration Menu of Tally.ERP 9 (Release 6.1.1)	83
Invoice, Delivery Note, or Order Configuration	87
Banking Configuration	89
Data Configuration	90
Advanced Configuration	91
Printing Configuration	93
Printing Accounts Confirmation Statements	102
4. Activating GST for your Company	103-124
Activating GST for Your Company	104
Setting Up GST Rates	105
Updating Stock Items and Stock Groups for GST	109
Updating Party GSTIN/UIN	118
Import Party GSTIN	119



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5. **Accounting**
 - What is Accounting?
 - Managing the Ledger
 - Creating Vouchers
 - What is Accounting?
6. **Stock Control**
 - Features of Stock Control
 - Stock Control System
 - Stock Control System
 - Creating Stock Control
7. **Units of Measure**
 - Creating Units of Measure
 - Creating Units of Measure
 - Creating Units of Measure
 - Creating Units of Measure
8. **Accounting**
 - Accounting
 - Predefined Accounting
 - Payment Accounting
 - Recording Accounting
 - Warning Accounting
 - Making Accounting
 - Configuring Accounting
 - Creating Accounting
 - Recording Accounting
 - Creating Accounting
 - Post-dated Accounting
9. **Inventory**
 - Receiving Inventory
 - Rejecting Inventory
 - Creating Inventory
 - Rejecting Inventory
 - Creating Inventory
 - Stock Inventory
 - Manual Inventory
 - Transfer Inventory
 - Physical Inventory
 - Memo Inventory
 - Options Inventory
10. **Purchase**
 - Selecting Purchase
 - Nil Rate Purchase
 - Purchase
 - GST Purchase

229	Journal Voucher for TCS Adjustment in GST	345
231	Journal Voucher for ISD Credit under GST	346
232	Journal Voucher for Transitional Credit under GST	347
233	Journal Vouchers for Reversal of Tax Credit under GST	348
247	Purchase from URD - Reverse Charge Liability Report	349
234	Challan Reconciliation Report for GST Payments	351
238	17. Working with Direct Taxes - TDS and TCS	353-384
239	Tax Deducted at Source (TDS)	353
240	Configuring TDS, Showing All Collector Types (TDS)	355
242	Creating TDS Nature of Payment	356
243	Creating Expenses Ledger (TDS), Creating Party Ledger (TDS)	357
295	Creating Fixed Asset Ledger (TDS), Configurations in Masters for TDS	359
248	Deducting Tax at Zero Rate (TDS), Recording Payment Transaction (TDS)	363
249	Union Budget Changes for TDS - 2017-18	367
250	Viewing Form 26Q Report	370
251	Tax Collected at Source (TCS), Classification of Seller	371
252	Goods and Transaction classified under TCS, Enabling TCS	373
253	Creating Nature of Goods (TCS), Creating Party Ledger (TCS)	375
254	Creating TCS Duty Ledger, Enter Sales Transaction (TCS)	377
256	Sales of TCS Goods, Payment Transaction (TCS)	377
259	Form 27EQ (TCS)	379
275	Union Budget Changes for TCS - 2017-18	382
279	18. Job Costing under GST	385-392
289	Enabling Job Costing	386
290	Masters for Job Costing	386
315	Job Costing Transactions	388
298	Inter-Project Transfer	389
303	Job Costing Reports	391
306	19. e-Payments and Bank Reconciliation	393-420
308	Creating Bank Ledgers	395
309	Creating Party Ledgers	397
311	Cost Centre options, Statutory Information	398
314	Creating a Payment Voucher with Voucher Class	400
327	Payment Advice	404
316	Cheque Management	405
318	e-Payments in Tally.ERP 9, Modes of e-Payments (Electronic Payment Options)	411
321	Bank Reconciliation, Viewing Bank Reconciliation Report	416
321	Manual Bank Reconciliation	417
321	Viewing Differences in Bank Balance	419
323	Creating a New Voucher in Bank Reconciliation	420
324	20. Working with Payroll in Tally.ERP 9	421-448
327	Enabling Payroll in Tally.ERP 9	422
342	Creating Payroll Pay Slips	425
329	Creating Employee Master, Employee Category Configuration	426
331	Creating Payroll Unit, Attendance or Production Types	430
335	Statutory Pay Head Type, Use for Gratuity	437
337	Per day Calculation Basis, Creating a Compound Payroll Unit	440
339	Payroll Vouchers, Creating Salary Payable Ledger (Payroll)	441
341	Attendance Voucher - Manual Entry, Attendance Voucher using Auto Fill	443
352	Salary Payments (Payroll)	443
345	Payroll Reports, Statements of Payroll	444

SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE

NERUL NAVI MUMBAI


DT.31.09.2018

List of Students
(Number)

TALLY FIRST YEAR BCOM, BI, BMS, A/F & B F/M- 2018 -2019

SR NO	COURSE	TOTAL
1	FYBCOM	322
2	FYBCOM -B/I	117
3	FYBCOM - A/F	114
4	FYBCOM-F/M	72
5	FYBMS	198
		823




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Nerul, Navi Mumbai - 400 706.

**SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE
NERUL NAVI MUMBAI**

Date : 11/7/19.....

To
The Principal
SIES (Nerul) College of Arts Science & Commerce
Nerul

SUB : Campus to Corporate training programme

We would like to conduct the Campus to Corporate training programme for the undergraduate students from August 2019 in collaboration with TCS , so as to equip students for corporate life.

The course would be conducted by 5 in house faculty members - 4 of whom have attended the TCS Faculty development Programme. Each of them would be taking on an average 10 sessions of 1 hour each.

NAMES OF THE INHOUSE FACULTY

Dr Priyadarshini Poddar – Ex BMM Coordinator – trained by TCS

Ms Neelima Balachandran – Librarian - trained by TCS.

* Ms Ananaya Gon – Ex BMS Coordinator – trained by TCS

* Mr Mithun Pillai – BMM Faculty Member – trained by TCS

Ms Nisha Telang – BMS Faculty Member

For the said course we would like to charge ₹ 700 + 18 GST = ₹ 826 per student, as registration fees. The course would be completed by February 2020.
(conducted over a period of 2 semesters) .

We hope to enroll around 50 - 75 students in one batch.

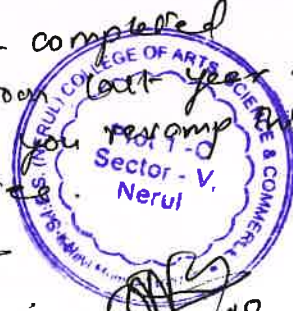
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Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706

P.T.O

Budgetary Details :

Sir

* — Have not completed
the portion last year
Request you to
Commit
Date
16/7/19



No of students estimated : 50 - 75

Fees per student : ₹ 700 + 126 (18 % GST) = Rs 826

Estimated revenue generated : Rs 42000 - 62000 (approximately)

S NO	ESTIMATED EXPENSES BEING INCURRED	APPROXIMATE AMOUNT IN RS
1	ADDITIONAL SESSIONS BY EXTERNAL RESOURCE PERSONS WITH EXPERTISE	15000 @ Rs 3000 per person / session
2	CERTIFICATES @ RS 10 PER COPY	850
3	PAYMENT TO 5 INTERNAL RESOURCE PERSONS / FACILITATORS @ RS 500 PER HOUR	20000
4	MISCELLANEOUS	2000
		TOTAL = 37850

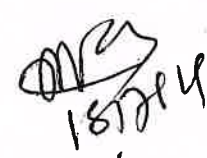
Kindly grant permission for the course to be conducted within the college premises & please sanction the above budget if appropriate. And also to utilize the surplus amount (at the end of the course) for college activities / materials or items required.

Thanking You.

Sincerely


Neelima Balachandran

Librarian &
TCS C to C Facilitator


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





SIES (NERUL) COLLEGE OF ARTS SCIENCE & COMMERCE
NERUL NAVI MUMBAI


CAMPUS TO CORPORATE TRAINING PROGRAMME

SUBJECT ALLOCATION

2019 - 20

NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN	NAME OF FACULTY	SIGN
DR PRIYA		NEELIMA		MITHUN		ANANYA		NISHA	
PRESENTATION		ASSERTIVENESS		OVERVIEW OF BPS INDUSTRY		DIFF BETWEEN CAMPUS & CORP OWNERSHIP		WORKPLACE ETIQUETTE SYLLABLES	
GD		INTERVIEW		ANALYTICAL THINKING		ACTIVE & PASSIVE VOICE		IMPROVING VOCABULARY	
PARTS OF SPEECH		CORPORATE ETIQUETTE		SOCIAL CONVERSATION SKILLS		ATTENTION TO DETAIL		COMPREHENSION WHILE INTERACTING FACE TO FACE	
TEAM SKILLS		TEL ETIQUETTE		READING		LISTENING		PRONOUNCIATION	
SHORT STORY		STRESS MANAGEMENT		E MAIL ETIQUETTE		LISTENING ADV LEVEL		VOCABULARY	
MEETING SKILLS		SKIT WRITING & PERF SKILL		TENSES		SENTENCE CONSTRUCTION			
TIME MGMT		PUNCTUATION		ARTICLES					




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 Nerul, Navi Mumbai - 400 706

Curriculum

TABLE OF CONTENT		
Sr No	TOPIC	Page No.
1	Overview of Corporate and BPS Industry	2-13
2	Difference between Campus and Corporate	13-19
3	Grooming for Corporate	19-55
4	Professional Competencies	56-94
5	Elementary Level of English Communication	94-152
6	Intermediate Level of English Communication	152-168
7	Advance Level of English Communication	168-206

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TCS BPS ACADEMIC INTERFACE PROGRAM

CAMPUS TO CORPORATE – FACILITATOR MATERIAL

TOPIC: OVERVIEW OF CORPORATE

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Nerul, East, Mumbai - 400 706.

Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Prime IT, Kalyan-Thane** and the Representative **SIES College**, South Indian Education Society, Nerul for arranging the following add-on courses, at SIES College, Nerul.
2. The course(s) to be offered with are mentioned in the **Program Schedule**.

Roles& Responsibilities of the Parties

Prime IT:

1. To provide well trained Faculty/ Trainer for scheduled courses.
2. To Deliver and Monitor the training program.
3. To provide promotional material required for the program.
4. To conduct written/practical assessment and provide certification to successful candidates.
5. To collect fees from the enrolled students and remit SIES share as mentioned in the course schedule.
6. To collect 100% fees from students through Demand Draft.
7. To provide students count, receipt statement and Demand Draft details with 100% collection.
8. To share 50% of total fees collected to college as Donation / Usage of space towards conduct of course.



Sakina

19/8/19



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Vidya Bhawan, Sector-V,
Nerul, Mumbai - 400 706.

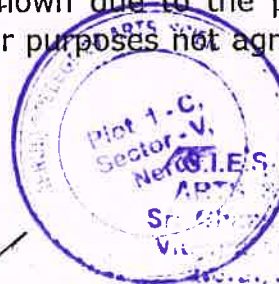
9. GST or TDS will be paid to government by Prime IT, if applicable.
10. To issue blank signed certificate for enrolled students in advance to SIES College for every batch.

SIES College:

1. To mobilize students as per the respective batch size as mentioned in the course schedule.
2. To provide existing computer lab in free slots.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
3. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.



[Signature]
PRINCIPAL
SIES (SRI YASHWANTRAO CHAVAN PRATISTHAN) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sr. Officer, Acharyaendra Saraswathy
Vile Parle East, Plot No. 1-C Sector-V,
Mumbai-400 076. Phone: 400 706.

[Signature]
19/8/19

[Signature]
19/8/19

4. **Modifications and Amendments:** The Parties by mutual agreement may make amendment and/or rectification to this Agreement. The changes that are made in writing to this Agreement and duly signed by both the Parties constitute an integral part of this Agreement. Terms of this Agreement, either directly or indirectly, shall not give rights to the Parties of any other obligations that are not explicitly specified in this Agreement.

5. **Copy Rights & IP Rights:** Any training documents including training material, brochures, datasheets and other documents belonging to any of the parties involved cannot be duplicated /copied without prior approvals. Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, 'without prior approval. No Party shall acquire any right in' the other Party Intellectual Property pertaining to any information disclosed by the Party pursuant to this MoU and any Intellectual Property so disclosed shall be owned, controlled and remain vested in the party disclosing such Intellectual Property. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.

6. **Termination of Agreement:** The objective of this association is to serve the youth through providing program mentioned in the course schedule. The terms and conditions are mean to secure the rights and interests of both the parties. It is responsibilities of both the parties to ensure that the terms and conditions of MOU to be adhered. In case of non adherence or breach of the terms and conditions by any party, both the parties shall work toward mutually agreeable solution. In the extreme situation where the terms cannot be adhered, the MOU/ Association will be called off.

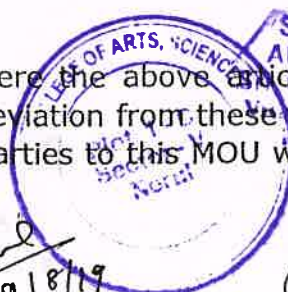
7. **Force-majeure:** No party shall be held responsible for any eventual inability to provide facilities due to force-majeure reasons or due to circumstances beyond their control.

8. **Dispute and Arbitration:** Where the above articles of understanding are silent, or for special cases of deviation from these articles, the mutually agreed upon decision among the parties to this MOU will be final. However,



Sakina

Daniel
19/8/19



ON/CA
19/8/19

PRINCIPAL
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ARTS, SCIENCE & COMMERCE
Warananagar, Sakinaka, Sakinaka, Sakinaka
Sector-V,
706.

in case of any dispute relating to or arising out of this MOU, shall be resolved amicably by mutual consultations.

In witness, whereof all the parties have put their hands to this indenture of Memorandum of Understanding on the _____ written in the presence of the following witnesses.



Satish

On behalf of Prime IT

Witness:- (Name & Signature)

1.

2.

On behalf of SIES College, Nerul

Witness:- (Name & Signature)

1. M. G. Nambiar *MGN*
19/8/19

2.

MGN
(19/8/19)



MGN
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Sector - V, Nerul
Village - Nerul, District - Thane
Mumbai - 400 706.

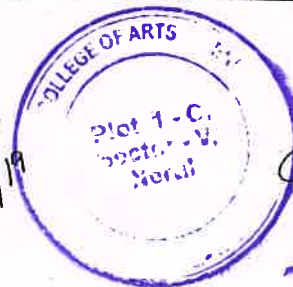
Program Schedule: List of Courses and Fees Details:

Sr. No	Course Nomenclature	Batch Size	Duration in HRS	Prime IT Part	SIES College Part	Total Fees
1	Tally with GST		40			
2	Advance Excel	25	40	2000	2000	4000
3	Ethical Hacking	25	40	2500	2500	5000
4	Android App Development	25	50	2500	2500	5000
5	IOS App Development	20	50	3750	3750	7500
6	Web Development	20	50	3750	3750	7500
7	Software Development	20	40	3750	3750	7500
8	Core Java	25	40	2000	2000	4000
9	C++ Programming	25	40	2000	2000	4000
10	Robotics	20	30	3000	3000	6000
11	Hardware & Networking	20	40	2500	2500	5000
12	Advance Java	20	40	2000	2000	4000
13	JSF + Hibernate + Spring	20	30	2500	2500	5000
14	HTML5 + Bootstrap	20	30	1500	1500	3000
15	JavaScript + AJAX + JQuery	20	30	1500	1500	3000
16	React + AngularJS	20	30	1500	1500	3000
17	Web Services	20	30	1500	1500	3000
18	Wordpress CMS System	20	30	1500	1500	3000
19	Joomla CMS System	20	30	1500	1500	3000
20	Arabic Language	20	50	3500	3500	7000
21	Japanese Language	20	50	3500	3500	7000
22	French Language	20	50	3500	3500	7000
23	German Language	20	50	3500	3500	7000
24	Internship *	40		5000	2500	7500



Safina

Done
19/8/19



Principal
19/8/19

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vignapuram, Plot No. 1 C, Sector-V,
Nerul, East Mumbai - 400 706.

*Internship Details

Topics Covered

- IOS Application Development (Apple Mobile Application Development).
- Web Design and Application Development.
- Mobile Application Development.

Duration	4 months
Batch	40 (Minimum Size)
Perk	Experience Letter & Certificate

We will conduct a technical test for interested students (Registration fees of INR 250). All registered students will be applicable for free job assistance.

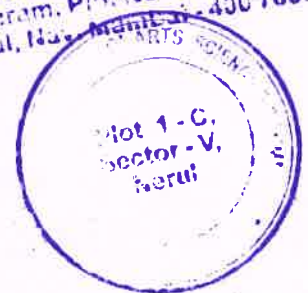


Sakina

Dul
19/8/19

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19/8/19

MS
PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No 1-C, Sector-V,
Nerul, N.Y., Mumbai - 400 706.



PRIME IT

TRAINING & SERVICES

ADDENDUM

This addendum is extension of MOU between Prime IT, Kalyan-Thane and SIES College of Arts, Science and Commerce- Nerul signed on dated 19th August 2019 for conducting Add-On Courses at SIES College, Nerul.

In addition to existing 24 courses as per MOU we will also be conducting the following courses as a part of the same MOU. All the terms & Conditions will remain same as per the original MOU.

Program Schedule: List of Courses and Fees Details:

Sr. No	Course Nomenclature	Batch Size	Duration in HRS	Prime IT Part	SIES College Part	Total Fees
1	GST-Goods & Services Tax	20	30	2000	2000	4000
2	Spanish Language	20	50	4000	4000	8000

On behalf of Prime IT
(Name & Signature)

Satish



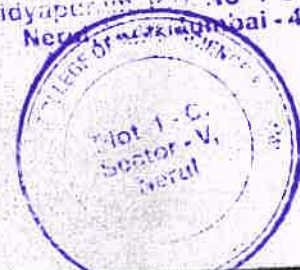
On behalf of SIES College, Nerul
(Name & Signature)

Mark
15/10/19
PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham Plot No 1-C Sector-V,
Nerul, Navi Mumbai-400 706

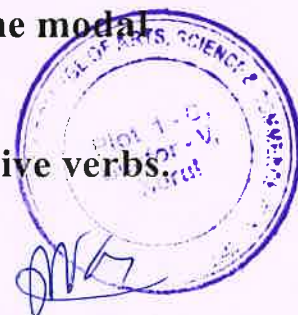
CS-40, Metro Plaza, Next to Metro Mall, Kalyan East-421306
info@prime-its.com | www.prime-its.com | Phone No: 9167726177

Mark
PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham Plot No 1-C Sector-V,
Nerul, Navi Mumbai - 400 706.



Level A1 - Syllabus For Spanish Classes

- . Los números. / The numbers.**
- . Pronombres. / Pronouns.**
- . Usos elementales de SER. / Elementary uses of SER.**
- . Usos elementales de ESTAR. / Elementary uses of ESTAR.**
- . HAY y ESTAR. / THERE AND BE.**
- . Demostrativos. / Demonstrations.**
- . Posesivos. / Possessive.**
- . Adverbios de lugar. / Adverbs of place.**
- . Preposiciones básicas de lugar. / Basic place prepositions.**
- . Verbo hacer (depende del estudiante, puede ir antes). / Verb do (depends on the student, can go before).**
- . Presente regular. / Present regular.**
- . Presente Irregular (más frecuentes). / Present Irregular (more frequent)**
- . Usos de saber y conocer. / Uses of knowing and knowing.**
- . Algunos verbos modales: poder, querer, tener que. / Some modal verbs: power, want, have to.**
- . Verbos reflexivos más frecuentes. // Most frequent reflexive verbs.**
- . Verbo GUSTAR. / Verb like.**
- . También, tampoco. / Also not.**
- . Condicional básico. / Basic conditional.**



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S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vignapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

. Pretérito Indefinido, verbos regulares e irregulares más
frecuentes (ser, estar, tener). // Preterite Indefinite, regular and
irregular verbs more
frequent (be, be, have)

. IR A + INFINITIVO. / GO TO + INFINITIVE.




PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No 1-C, Sector-V,
Nerul, New Mumbai - 400 706.

30/07/2019

Memorandum of Understanding

This is to certify that BMS Dept. and ADD-ON Committee SIES (Nerul) College of Arts, Science and Commerce (SIESASCN) is associating with Eminent Minds Business Consulting LLP (EMBCL)

TERMS AND CONDITIONS

Order Commitment

- The Invoice/Mail shall set forth the Services for Imparting **HRP Level 1 & Level 2** at SIES Nerul College Premise.
- EMBCL shall Conduct a Training program of 30 hours for both modules as discussed and agreed on Weekends.
- Our team will able to complete the program in 4 months as commitment.
- HRP Level 1 will be introduced for SY & HRP Level 2 to be introduced for TY.

Tenure

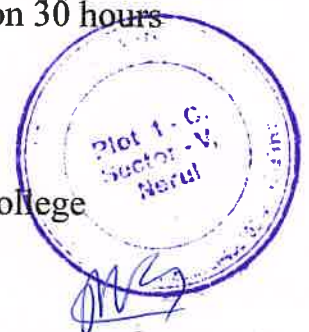
These Terms and Conditions shall be in full force and effect for a period beginning with 1st August 2019 by the EMBCL Team & College Management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.

Deliverables from EMBCL

- 2 different batches of HRP level 1 and HRP Level 2 for duration 30 hours each.
- Session on GD & PI (For Final Year Student).
- Confirmed Internship Assistance (40 Hrs).
- Expert lecture by Industrialist having practical experience in College Premises.

Sarav

Signature
21/8/19.



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C Sector-V,
Nerul, New Mumbai - 400 706.

Course Timings

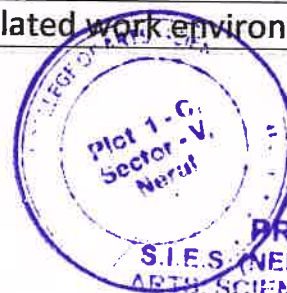
August 2019 onwards [On Weekends]

Course Content

Human Resource Professional - Level 1		
Sr. No	Topics	Description
1	Introduction to HR World	Understand the Evolution of HR as a domain
2	Talent Acquisition	Shift from Recruitment to Talent Acquisition
3	Resume Writing & Interview Skills	Basic tools of TA & Interviewing
4	Joining Process & Documentation	Understanding the Generalist Profile of HR
5	Human Resource Planning	Understanding the hierarchy of the organisation and making of Employee Tree
6	Mock Interviews	Roleplays and Case Studies
Human Resource Professional - Level 2		
Sr. No	Topics	Description
1	Learning & Development	Getting into the depth of the L&D Cycle of Organisation
2	Compensation Management	Compensation Management and Salary Negotiation
3	HR Communications	HR being the main pillars of communication in the organisation
4	Employee Engagement & Welfare	How to Wow your Employees and Keep a Healthy Environment
5	POSH	HRs being the flag bearer of POSH in an organisation
6	Roleplays and Case Studies	Having a simulated work environment

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21/8/19



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vidyapeetham, Plot No. 1 - G, Sector - V,
Nerul, Navi Mumbai - 400 706.

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP.
- Within 1 week of start of the session, EMBCL shall provide with Blank Certificates with EMBCL Seal and Sign. Certificates will be distributed by the college at the end of the session.

Services Specific Conditions

- a) EMBCL shall be subject to deliver the training services within a reasonable time of 3 months of the acceptance by college management.
- b) All efforts will be made to keep up to the Training schedule committed to client.
- c) Maintaining attendance of the students would be the responsibility of the College management and EMBCL. Same will be available at both the ends to check and verify at any point of time.
- d) College Management / Representative from the college must take the responsibility of 100 percent attendance of the students.

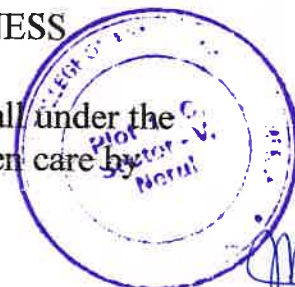
Payment and Rendering of Bills

- Fees for HRP Level 1 – Rs. 3000/-
- Fees for HRP Level 2 – Rs. 3000/-

College Share (50%)	EMBCL Share (50%)	Total Fees
Rs. 1,500	Rs. 1,500	Rs.3,000/- Per Student

- EMBCL will be responsible for collection of fees from the students.
- College to provide window period to collect the fees and issue receipts to the students.
- EMBCL to collect fees in DD from the students.
- DD to be made in the name of EMINENT MINDS BUSINESS CONSULTING LLP.
- EMBCL shall not charge any GST as currently we don't fall under the purview of GST. Taxation on amount received will be taken care by EMBCL and SIESASCN shall have no liability towards it.

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PRINCIPAL
S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-G, Sector-2,
Nerul, New Mumbai - 400 706.

- At the time of 50-50% sharing, EMBCL shall share the students count and receipt statement with 100% collection.
- College share will be paid to college in Cheque in form of Donation / Usage of space to conduct the course for which the College Management shall issue receipt to EMBCL in return.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers to the subject matter hereof, whether oral or in writing, are hereby deemed null

IN WITNESS WHEREOF:



Saroj

Saroj Sharma
Eminent Minds Business Consulting LLP.



[Signature]

Dr. Milind Vaidya
Principal

[Signature]
21/01/19

SIES (Nerul) College of ASCN

Date: 03/08/2019

Place: NAVI mumbai



[Signature]
PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

30/07/2019

Memorandum of Understanding

This is to certify that BMS Dept. and ADD-ON Committee SIES (Nerul) College of Arts, Science and Commerce (SIESASCN) is associating with Eminent Minds Business Consulting LLP (EMBCL)

TERMS AND CONDITIONS

Order Commitment

- The Invoice/Mail shall set forth the Services for Imparting Capital Market and Portfolio Management & Wealth Planning at SIES Nerul College Premise.
- EMBCL shall Conduct a Training program of 30 hours for both modules as discussed and agreed on Weekends.
- Our team will able to complete the program in 4 months as commitment.
- Capital Market will be introduced for FY & Portfolio Management & Wealth Panning to be introduced for SY & TY.

Tenure

These Terms and Conditions shall be in full force and effect for a period beginning with 1st August 2019 by the EMBCL Team & College Management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.

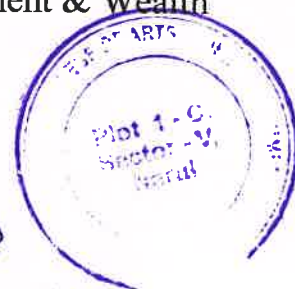
Deliverables from EMBCL

- 2 different batches of Capital Market and Portfolio Management & Wealth Planning Course for duration 30 hours each.
- Visit to NSE as part of Industrial Visit.
- Session on GD & PI (For Final Year Student).
- Confirmed Internship Assistance (40 Hrs).
- Expert lecture by Industrialist having practical experience.

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31/8/19

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vidyalayam Plot No. 1 C Sector-V,
Nerul, India. Mumbai - 400 706.



Course Timings

August 2019 onwards [On Weekends]

Module 1 - Course Content – Capital Market

- Overview of Indian Securities Market
- Primary Markets
- IPO & FPO through Book Building
- Secondary Markets
- Trading Membership
- Technical Analysis
- Trading
- OTCEI Trading of Stocks
- Clearing and Settlement
- Legal framework
- Market and Financial Instruments

Practical Session – Trading on Virtual Platform.

Module 2 - Course Content – Portfolio Management & Wealth Planning

- Portfolio Management
- Investment Book Building
- Different tools of Wealth Planning
- Alternate Products in Wealth Planning
- Tax Planning as a tool to Wealth Planning
- Estate Planning

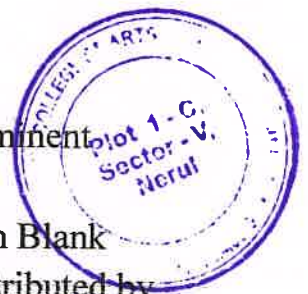
Practical Session – Live Case Studies

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP.
- Within 1 week of start of the session, EMBCL shall provide with Blank Certificates with EMBCL Seal and Sign. Certificates will be distributed by the college at the end of the session.

Saty

Signature
3/8/19



Signature
PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.

Services Specific Conditions

- EMBCL shall be subject to deliver the training services within a reasonable time of 3 months of the acceptance by college management.
- All efforts will be made to keep up to the Training schedule committed to client.
- Maintaining attendance of the students would be the responsibility of the College management and EMBCL. Same will be available at both the ends to check and verify at any point of time.
- College Management / Representative from the college must take the responsibility of 100 percent attendance of the students.

Payment and Rendering of Bills

- Fees for Capital Market – Rs. 3000/-
- Fees for Portfolio Management & Wealth Planning – Rs. 3000/-

College Share (50%)	EMBCL Share (50%)	Total Fees
Rs. 1,500	Rs. 1,500	Rs.3,000/- Per Student

- EMBCL will be responsible for collection of fees from the students.
- College to provide window period to collect the fees and issue receipts to the students.
- EMBCL to collect fees in DD from the students.
- DD to be made in the name of EMINENT MINDS BUSINESS CONSULTING LLP.
- EMBCL shall not charge any GST as currently we don't fall under the purview of GST. Taxation on amount received will be taken care by EMBCL and SIESASCN shall have no liability towards it.
- At the time of 50-50% sharing, EMBCL shall share the students count and receipt statement with 100% collection.
- College share will be paid to college in Cheque in form of Donation / Usage of space to conduct the course for which the College Management shall issue receipt to EMBCL in return.
- Visit to NSE will be charged differently at the end of the session. Charges will be on actual charges borne for Visit and Travel.

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3/8/19

PRINCIPAL

S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Kurla, Near, Mumbai - 400 706.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers to the subject matter hereof, whether oral or in writing, are hereby deemed null

IN WITNESS WHEREOF:



Saroj

Saroj Sharma
Eminent Minds Business Consulting LLP.



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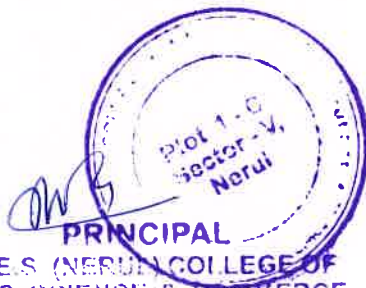
Dr. Milind Vaidya
3/8/19

Dr. Milind Vaidya
Principal

SIES (Nerul) College of ASCN

Date: 03/08/2019

Place: NAVI MUMBAI



PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidya-parvat Plot No. 1-C Sector-V,
Nerul, Navi Mumbai - 400706.

30/07/2019

Memorandum of Understanding

This is to certify that BMS Dept. and ADD-ON Committee SIES (Nerul) College of Arts, Science and Commerce (SIESASCN) is associating with Eminent Minds Business Consulting LLP (EMBCL)

TERMS AND CONDITIONS

Order Commitment

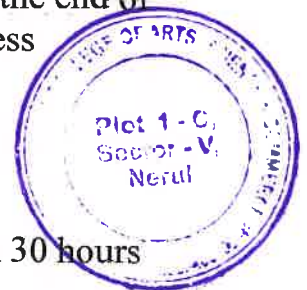
- The Invoice/Mail shall set forth the Services for Imparting **Digital Marketing Specialist (DMS) Level 1 & Digital Marketing Specialist (DMS) Level 2** at SIES Nerul College Premise.
- EMBCL shall Conduct a Training program of 30 hours for both modules as discussed and agreed on Weekends.
- Our team will able to complete the program in 4 months as commitment.
- DMS Level 1 will be introduced for SY & DMS Level 2 to be introduced for TY.

Tenure

These Terms and Conditions shall be in full force and effect for a period beginning with 1st August 2019 by the EMBCL Team & College Management till the end of period as mentioned in the order including any automatic extension unless terminated pursuant to the terms hereof.

Deliverables from EMBCL

- 2 different batches of DMS level 1 and DMS Level 2 for duration 30 hours each.
- Session on GD & PI (For Final Year Student).
- Live Case Study (40 Hrs).
- Expert lecture by Industrialist having practical experience in College Premises.



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PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 406 106.

Course Timings

August 2019 onwards [On Weekends]

Course Content

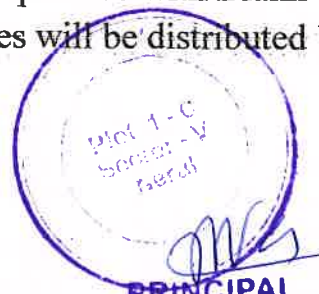
Digital Marketing Specialist Level 1	
Sr No	Topics
1	Introduction to Digital World
2	Basics of Consumer Behaviour w.r.t Digital World
3	Market Research Basics
4	Digital Decision Making
5	Digital Marketing Platforms
6	Website Design and SEO
7	Live Case Study

Digital Marketing Specialist Level 2	
Sr No	Topics
1	Introduction to Social Media Handles
2	Running different Social Media Campaigns
3	PPC Marketing and Google Add-words
4	GDN - Google Display Network
5	Content Marketing - Strategy
6	Live Case Study

Certification of the Course

- The Course mentioned above will be certified by College and Eminent Minds Business Consulting LLP.
- Within 1 week of start of the session, EMBCL shall provide with Blank Certificates with EMBCL Seal and Sign. Certificates will be distributed by the college at the end of the session.

Sarav
8/8/19.



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri. Chandrasekarendra Saraswathy
Vidyapeetham Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai. - 400 706.

Services Specific Conditions

- EMBCL shall be subject to deliver the training services within a reasonable time of 3 months of the acceptance by college management.
- All efforts will be made to keep up to the Training schedule committed to client.
- Maintaining attendance of the students would be the responsibility of the College management and EMBCL. Same will be available at both the ends to check and verify at any point of time.
- College Management / Representative from the college must take the responsibility of 100 percent attendance of the students.

Payment and Rendering of Bills

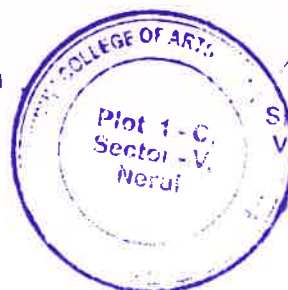
- Fees for DMS Level 1 – Rs. 3000/-
- Fees for DMS Level 2 – Rs. 3000/-

College Share (50%)	EMBCL Share (50%)	Total Fees
Rs. 1,500	Rs. 1,500	Rs.3,000/- Per Student

- EMBCL will be responsible for collection of fees from the students.
- College to provide window period to collect the fees and issue receipts to the students.
- EMBCL to collect fees in DD from the students.
- DD to be made in the name of EMINENT MINDS BUSINESS CONSULTING LLP.
- EMBCL shall not charge any GST as currently we don't fall under the purview of GST. Taxation on amount received will be taken care by EMBCL and SIESASCN shall have no liability towards it.
- At the time of 50-50% sharing, EMBCL shall share the students count and receipt statement with 100% collection.
- College share will be paid to college in Cheque in form of Donation / Usage of space to conduct the course for which the College Management shall issue receipt to EMBCL in return.

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PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathi
Vidyapeetham, Plot No. 1 C, Sector-V
Nerul, Navi Mumbai - 400 706.

Entire Understanding

These Terms and Conditions, constitute the entire understanding of the parties and replaces any and/or all prior agreements, representations, understandings and offers to the subject matter hereof, whether oral or in writing, are hereby deemed null

IN WITNESS WHEREOF:



Saroj

Saroj Sharma
Eminent Minds Business Consulting LLP.



Milind
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2/8/19

Dr. Milind Vaidya
Principal

SIES (Nerul) College of ASCN

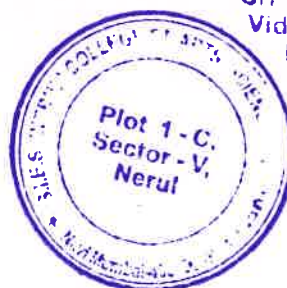
Date: 03/08/2019

Place: NAVI MUMBAI

Milind

PRINCIPAL

SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapeetham Plot No. 1 C, Sector-V,
Nerul, Navi Mumbai - 406 706.



Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Prime IT, Kalyan-Thane** and the Representative **SIES College**, South Indian Education Society, Nerul for arranging the following add-on courses, at SIES College, Nerul.
2. The course(s) to be offered with are mentioned in the **Program Schedule**.

Roles & Responsibilities of the Parties

Prime IT:

1. To provide well trained Faculty/ Trainer for scheduled courses.
2. To Deliver and Monitor the training program.
3. To provide promotional material required for the program.
4. To conduct written/practical assessment and provide certification to successful candidates.
5. To collect fees from the enrolled students and remit SIES share as mentioned in the course schedule.
6. To collect 100% fees from students through Demand Draft.
7. To provide students count, receipt statement and Demand Draft details with 100% collection.
8. To share 50% of total fees collected to college as Donation / Usage of space towards conduct of course.



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19/8/19

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Dr. Chackarendra Saraswati
Plot No 1-C, Sector-V,
Nerul, Mumbai - 400 706.

9. GST or TDS will be paid to government by Prime IT, if applicable.
10. To issue blank signed certificate for enrolled students in advance to SIES College for every batch.

SIES College:

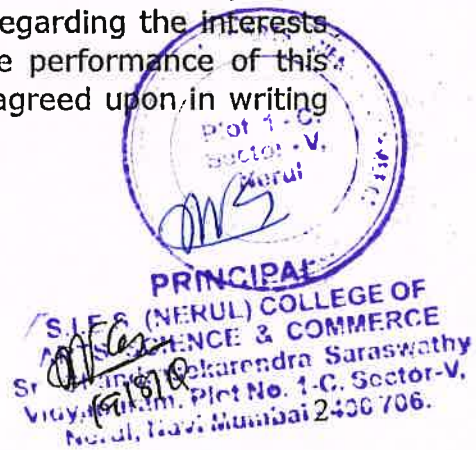
1. To mobilize students as per the respective batch size as mentioned in the course schedule.
2. To provide existing computer lab in free slots.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
3. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.



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4. **Modifications and Amendments:** The Parties by mutual agreement may make amendment and/or rectification to this Agreement. The changes that are made in writing to this Agreement and duly signed by both the Parties constitute an integral part of this Agreement. Terms of this Agreement, either directly or indirectly, shall not give rights to the Parties of any other obligations that are not explicitly specified in this Agreement.
5. **Copy Rights & IP Rights:** Any training documents including training material, brochures, datasheets and other documents belonging to any of the parties involved cannot be duplicated /copied without prior approvals. Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, 'without prior approval. No Party shall acquire any right in' the other Party Intellectual Property pertaining to any information disclosed by the Party pursuant to this MoU and any Intellectual Property so disclosed shall be owned, controlled and remain vested in the party disclosing such Intellectual Property. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.
6. **Termination of Agreement:** The objective of this association is to serve the youth through providing program mentioned in the course schedule. The terms and conditions are mean to secure the rights and interests of both the parties. It is responsibilities of both the parties to ensure that the terms and conditions of MOU to be adhered. In case of non adherence or breach of the terms and conditions by any party, both the parties shall work toward mutually agreeable solution. In the extreme situation where the terms cannot be adhered, the MOU/ Association will be called off.
7. **Force-majeure:** No party shall be held responsible for any eventual inability to provide facilities due to force-majeure reasons or due to circumstances beyond their control.
8. **Dispute and Arbitration:** Where the above articles of understanding are silent, or for special cases of deviation from these articles, the mutually agreed upon decision among the parties to this MOU will be final. However,



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19/8/19

in case of any dispute relating to or arising out of this MOU, shall be resolved amicably by mutual consultations.

In witness, whereof all the parties have put their hands to this indenture of Memorandum of Understanding on the _____ written in the presence of the following witnesses.



Satino

On behalf of Prime IT

Witness:- (Name & Signature)

1.

2.

On behalf of SIES College, Nerul

Witness:- (Name & Signature)

1.

M. G. Nambiar *M. G. Nambiar*
19/8/19

2.

M. G. Nambiar
19/8/19

M. G. Nambiar
PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chhatrasalendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.



Program Schedule: List of Courses and Fees Details:

Sr. No	Course Nomenclature	Batch Size	Duration in HRS	Prime IT Part	SIES College Part	Total Fees
1	Tally with GST		40			
2	Advance Excel	25	40	2000	2000	4000
3	Ethical Hacking	25	40	2500	2500	5000
4	Android App Development	25	50	2500	2500	5000
5	IOS App Development	20	50	3750	3750	7500
6	Web Development	20	50	3750	3750	7500
7	Software Development	20	40	3750	3750	7500
8	Core Java	25	40	2000	2000	4000
9	C++ Programming	25	40	2000	2000	4000
10	Robotics	20	30	3000	3000	6000
11	Hardware & Networking	20	40	2500	2500	5000
12	Advance Java	20	40	2000	2000	4000
13	JSF + Hibernate + Spring	20	30	2500	2500	5000
14	HTML5 + Bootstrap	20	30	1500	1500	3000
15	JavaScript + AJAX + JQuery	20	30	1500	1500	3000
16	React + AngularJS	20	30	1500	1500	3000
17	Web Services	20	30	1500	1500	3000
18	Wordpress CMS System	20	30	1500	1500	3000
19	Joomla CMS System	20	30	1500	1500	3000
20	Arabic Language	20	50	3500	3500	7000
21	Japanese Language	20	50	3500	3500	7000
22	French Language	20	50	3500	3500	7000
23	German Language	20	50	3500	3500	7000
24	Internship *	40		5000	2500	7500



Safina

Done
19/8/19

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SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chankrasekarendra Saraswathy
Vidyapeetham, Post No. 1, C Sector-V,
Vidyanagar, Madurai - 625 006.



*Internship Details

Topics Covered

- IOS Application Development (Apple Mobile Application Development).
- Web Design and Application Development.
- Mobile Application Development.

Duration	4 months
Batch	40 (Minimum Size)
Perk	Experience Letter & Certificate

We will conduct a technical test for interested students (Registration fees of INR 250). All registered students will be applicable for free job assistance.



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/S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1, C. Sector-V,
Nerul, Near Mumbai - 400 706.



PRIME IT

TRAINING & SERVICES

ADDENDUM

This addendum is extension of MOU between **Prime IT, Kalyan-Thane** and **SIES College of Arts, Science and Commerce- Nerul** signed on dated 19th August 2019 for conducting Add-On Courses at **SIES College, Nerul**.

In addition to existing 24 courses as per MOU we will also be conducting the following courses as a part of the same MOU. All the terms & Conditions will remain same as per the original MOU.

Program Schedule: List of Courses and Fees Details:

Sr. No	Course Nomenclature	Batch Size	Duration in HRS	Prime IT Part	SIES College Part	Total Fees
1	GST-Goods & Services Tax	20	30	2000	2000	4000
2	Spanish Language	20	50	4000	4000	8000

On behalf of Prime IT

(Name & Signature)

Satish



On behalf of SIES College, Nerul

(Name & Signature)

15/11/19

PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1-C Sector-V,
Nerul, New Mumbai - 401 306

CS-40, Metro Plaza, Next to Metro Mall, Kalyan East-422 306

http://primeitit.com | www.primeitit.com | Phone No: 0167100477

15/11/19

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Sri Chandrasekharendra Saraswathy
Vidyapuram, Plot No. 1-C Sector-V,
Nerul, New Mumbai - 401 306



Certification Course In GST

Course Code : GST-01

Eligibility : 10+2 / Equivalent

SYLLABUS

This course will cover highlights of the Goods & Services Tax which include 10 Chapters.

Module 1: Introduction to GST

- History of GST
- Need of GST
- Levy of GST
- Exercise

Module 2: Working of GST

- What is Supply
- Composite & Mixed Supply
- Exercise

Module 3: Levy and Collection of GST

- Introduction to CGST
- Introduction to IGST
- Introduction to Composition Scheme
- Exercise

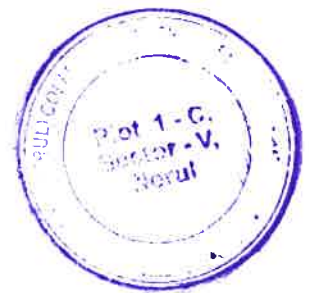
Module 4: Exemption list under GST

- Exemption list
- Exercise

Module 5: Time, Place & Value of Supply

- Time of Supply
- Place of Supply
- Value of Supply
- Exercise


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Vidyapuram, Plot No. 1, C Sector-V,
Nerul, Navi Mumbai - 400 706.



Module 6: Input tax Credit

- Eligibility & conditions for taking ITC
- Apportionment of Credit & blocked credit
- Availability of Credit in certain cases
- How ITC is Utilized
- Exercise

Module 7: Registration under GST

- Person liable to register
- Compulsory registration
- Person not liable to register
- Procedure
- Changes in details of Registration
- Cancellation of Registration under GST
- Exercise

Module 8: Important Documents under GST


- Tax Invoice
- Credit & Debit Notes
- E-way Bill
- Exercise

Module 9: Payment under GST Act

- Electronic Cash Ledger
- Electronic Credit Ledger
- Electronic Liability Register
- Interest on delayed Payment
- Transfer of ITC
- Exercise

Module 10: Returns

- Details of Outward Supply
- Furnishing of Returns under section 39
- Other Returns
- Default or Delay in furnishing returns
- Exercise


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Sri Chandrasekarendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706



19/9/2019

To,

SIES (Nerul) College of Arts, Science and Commerce

Subject : Permission to conduct the Advanced Excel course

Respected Sir/Ma'am,

The Add On Committee kindly requests your permission to conduct the Advanced Excel course every Sunday, from 10 AM to 1 PM in Lab No. 7/4.

We assure you that no damage will be caused by us during the class period.

Kindly grant us permission for the same.

Thanking you,



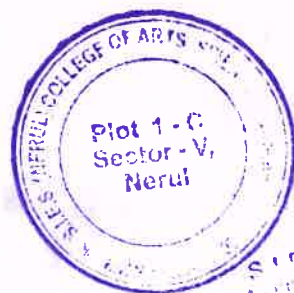
Ms. Anamika Beniwal


(Convenor)

Please speak to Arti Bansode
Ma'am for Sundays

Priya V
19/9/19

Use Lab 4/2
Arti
19/9/19




PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri. Chaitanya Mahaswamy
Village: Nerul, Sector-V, C. H. Road-V,
Nerul, Mumbai - 400 706.

Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Prime IT, Kalyan-Thane** and the Representative **SIES College**, South Indian Education Society, Nerul for arranging the following add-on courses, at SIES College, Nerul.
2. The course(s) to be offered with are mentioned in the **Program Schedule**.

Roles & Responsibilities of the Parties

Prime IT:

1. To provide well trained Faculty/ Trainer for scheduled courses.
2. To Deliver and Monitor the training program.
3. To provide promotional material required for the program.
4. To conduct written/practical assessment and provide certification to successful candidates.
5. To collect fees from the enrolled students and remit SIES share as mentioned in the course schedule.
6. To collect 100% fees from students through Demand Draft.
7. To provide students count, receipt statement and Demand Draft details with 100% collection.
8. To share 50% of total fees collected to college as Donation / Usage of space towards conduct of course.



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19/8/19



[Signature]

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SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekarendra Saraswathy
Vidyalayam Plot No. 1-C, Sector-V,
Nerul, East Mumbai - 400 706.

[Signature]
19/8/19

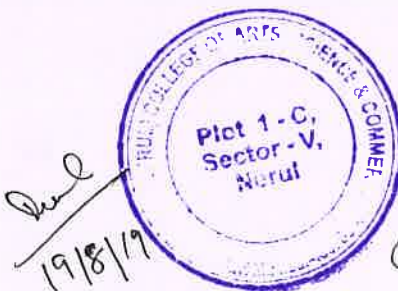
9. GST or TDS will be paid to government by Prime IT, if applicable.
10. To issue blank signed certificate for enrolled students in advance to SIES College for every batch.

SIES College:

1. To mobilize students as per the respective batch size as mentioned in the course schedule.
2. To provide existing computer lab in free slots.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
3. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.



PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Sarabawathy
Vidyanagar Plot No. 1-C, Sector-V,
Nerul, Mumbai - 400 706.

[Signature]
19/8/19

4. **Modifications and Amendments:** The Parties by mutual agreement may make amendment and/or rectification to this Agreement. The changes that are made in writing to this Agreement and duly signed by both the Parties constitute an integral part of this Agreement. Terms of this Agreement, either directly or indirectly, shall not give rights to the Parties of any other obligations that are not explicitly specified in this Agreement.
5. **Copy Rights & IP Rights:** Any training documents including training material, brochures, datasheets and other documents belonging to any of the parties involved cannot be duplicated /copied without prior approvals. Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, 'without prior approval. No Party shall acquire any right in' the other Party Intellectual Property pertaining to any information disclosed by the Party pursuant to this MoU and any Intellectual Property so disclosed shall be owned, controlled and remain vested in the party disclosing such Intellectual Property. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.
6. **Termination of Agreement:** The objective of this association is to serve the youth through providing program mentioned in the course schedule. The terms and conditions are mean to secure the rights and interests of both the parties. It is responsibilities of both the parties to ensure that the terms and conditions of MOU to be adhered. In case of non adherence or breach of the terms and conditions by any party, both the parties shall work toward mutually agreeable solution. In the extreme situation where the terms cannot be adhered, the MOU/ Association will be called off.
7. **Force-majeure:** No party shall be held responsible for any eventual inability to provide facilities due to force-majeure reasons or due to circumstances beyond their control.
8. **Dispute and Arbitration:** Where the above articles of understanding are silent, or for special cases of deviation from these articles, the mutually agreed upon decision among the parties to this MOU will be final. However,



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Sector-V, Naraswathy
Vidyanagar, Mumbai - 400 706.

in case of any dispute relating to or arising out of this MOU, shall be resolved amicably by mutual consultations.

In witness, whereof all the parties have put their hands to this indenture of Memorandum of Understanding on the _____ written in the presence of the following witnesses.



Santino

On behalf of Prime IT

Witness:- (Name & Signature)

1.

2.

On behalf of SIES College, Nerul

Witness:- (Name & Signature)

1.

M. G. Nambiar *M. G. Nambiar*
19/8/19

2.

M. G. Nambiar
19/8/19

[Signature]
PRINCIPAL
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharrao Narayana
Vidyapuram Plot 1-C Sector-V,
Nerul, Navi Mumbai - 401 706.



Advance Excel Duration 2 Days

Module 1: Overview of the Basics

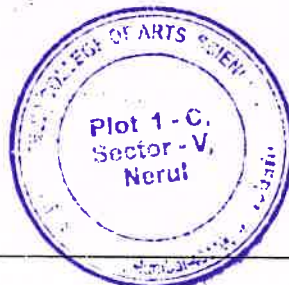
- Explore the User Interface
- Work with the Ribbon & Backstage view
- Work with Contextual Tabs
- Use the Excel Galleries
- Customize the Excel Interface
- Save & Shares files Online
- Embed Worksheet Data in a Web Page
- Share an Excel Worksheet in an online meeting
- Save to a new file format


Module 2: Working with Cell Reference

- Understanding Cell Reference
- Working with all kind of cell reference(Relative, Absolute & Mixed)
- Understanding Mixed cell reference with some formulas

Module 3: Working with Formulas & Functions

- Flash Fill recognizes data entry patterns
- Working with general & advance function(SUM, AVERAGE, MAX,MIN, LARGE & SMALL,SUMIF,SUMIFS,AVERAGEIF,AVERAGEIFS,COUNTIF,COUNTIFS,RANK)
- Writing conditional expressions (using IF)
- Using Nested IF
- Limitations of IF
- Using logical functions (AND, OR, NOT) inside IF
- Using Date & Time function(Datedif,Workday,NETWORKDAYS,WEEKDAY) in IF
- Enter A 3-D Formula Across Worksheets & Enter A 3-D Formula Across Worksheets Using A Function
- Text Functions (LEFT,RIGHT,MID,LOWER,UPPER,PROPER,TEXT, CONCATENATE) ▪ PMT Function




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Nerul, Navi Mumbai - 400 706.

Module 4: Sorting and Filtering Data

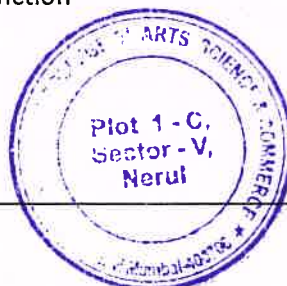
- Sorting lists
- Sorting data according to color
- Different option of Sort
- Using multiple-level sorting
- Using custom sorting
- Using simple Filter
- Working with top/bottom records
- Working with date filter
- Using wild card in filter
- Working with text filter
- Limitation of custom filter
- Understanding advance filter
- Copying filter data into different location using
- Using formula & function in filter
- Working with unique records in filter


Module 5: Working with Styles & Formatting

- Cell Styles
- Creating lists using Table
- Formatting the structure of a list
- Conditional Formatting
- Working with different option of conditional formatting
- Using formula/function in formatting

Module 6: Working with VLookup & Index and Match

- Finding approximate or exact matches
- Using Match function in Vlookup
- Limitation of Vlookup
- Reverse Vlookup & Nested Vlookup
- Vlookup & Iferror function
- Joining two Vlookup using Concatenate function
- Working with Index & Match function




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Nerul, Navi Mumbai - 400 706.

- Understanding Hlookup function

Module 7: Working with Range Names

- Defying a range name
- Defying the scope of a range name
- Modifying/deleting the range name
- Understanding OFFSET function
- Making a range name dynamic using OFFSET function

Module 8: Data Validations

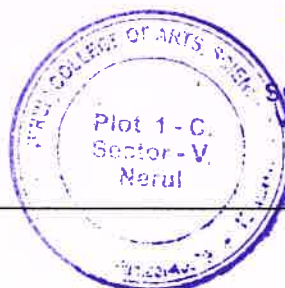
- Specifying a valid range of values for a cell
- Specifying a list of valid values for a cell
- Specifying custom validations based on formula for a cell
- Using dynamic range name in validation


Module 9: Advanced Charting

- View Animation Chart
- Add a Chart to an Excel Spreadsheet
- Add, Remove and Format Gridlines
- Apply a Chart Layout, Chart Style
- Format an Axis
- Change the Axis Scale
- Format the Data Series
- Modifying the Chart Title, Legend & Data Labels
- Add Data - Different Worksheets
- Moving a Chart to Another Sheet
- Creating combination charts
- Use a Secondary Axis
- Change Data Series Chart Types
- Add a Trendline
- Create User-defined Charts
- Create, Customize, Remove Sparkline

Module 10: Working with Pivot tables

- Creating subtotals




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Nerul, Navi Mumbai - 400 706.

- Multiple-level subtotals
- Creating Pivot tables
- Formatting and customizing Pivot tables
- Using advanced options of Pivot tables
- Creating group in Pivot tables
- Pivot charts
- Create a standalone Pivot Chart
- Consolidating data from multiple sheets and files using Pivot tables
- Using external data sources
- Using data consolidation feature to consolidate data
- The New Timeline Filter Option
- Use Multiple tables in your Data Analysis
- Create Relationship between tables
- Using Multiple tables in Data Model
- PivotTable using an External Data Connections
- Use Drill up ,Drill down & Cross drill to get different levels of details
- Use OLAP calculated measures
- Inquire Add-in

Module 11: Creating a New Workbook Based On a Template

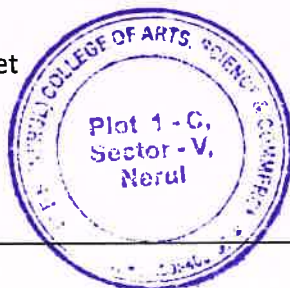
- Create A New Template
- Create A New Workbook Base On Your Own Template
- Edit The Template


Module 12: What-If Analysis

- Using goal seek
- Using data tables
- Using a One Input Datable
- Using a Two Input Datable
- Creating and editing scenarios

Module 13 Protecting Worksheet Styles, Contents and Elements

- Protect & Unprotect The Worksheet




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Nerul, Navi Mumbai - 400 706.

- Unlock Cells For Editing In A Protected Sheet
- Hide a Cell Formula
- Set a Password To Edit A Specific Range
- Grant Selected Users Permission To Edit A Range Without A Password
- Protect And Unprotect The Workbook Structure
- Set a Password To Open A Workbook
- Remove A Password From A Workbook

Module 14: Workbook Sharing and Auditing

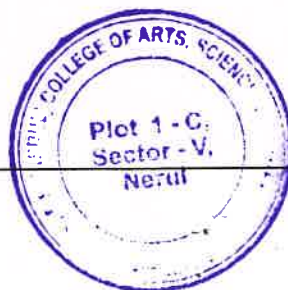
- Tracking changes
- Merging workbooks
- Tracing precedents and dependents
- Tracing errors

Module 15: Working with External Data

- Querying external databases
- Power Query
- Saving, editing and reusing external data queries
- Importing text files
- Refreshing data
- Creating a Web Query
- Importing Web Data using a Saved Query

Module 16: Using Macros

- What Is A Macro
- Displaying the Developer Tab
- Recording and executing macros
- Understanding different types of references in macros
- Saving Workbooks With Macros
- Assigning macros to toolbars or menu items
- The Personal Macro Workbook
- Use Of Relative Or Absolute Referencing
- Trigger A Macro With A Keyboard Shortcut
- Formatting With A Macro
- Switch Scenarios And Views With Macros



A handwritten signature in blue ink, appearing to be "M. S. Narayan".

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NIIT

- Use Of Worksheet Buttons To Trigger Macros
- Prompting for User Input
- Using the If...Then...Else Statement
- Writing function using VBA Editor




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Nerul, Navi Mumbai - 406 706.

MS-Excel 2010 Macros

Duration: 2 days

GETTING STARTED WITH VBA

- What Is VBA?
- VBA by Recording Macros

WRITING VBA PROCEDURES

- Overview of the Visual Basic Editor
- Working with the Project Explorer
- Creating Simple Procedures
- Understanding the Code Window
- Customizing the Visual Basic Editor

WORKING WITH VARIABLES AND CONSTANTS

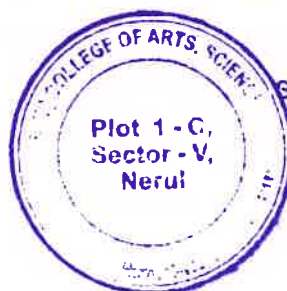
- What Is a Variable?
- Data Types


INVESTIGATING BUILT-IN FUNCTIONS

- VBA's Built-In Functions
- Using the Object Browser to Find VBA Functions
- Testing Functions in the Immediate Window

VBA CONTROL STRUCTURES

- Branching Structures
- If... then ... elseif




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 Nerul, Navi Mumbai - 400 706.

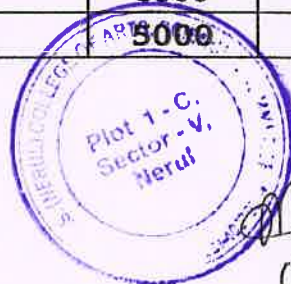
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10	Robotics	20	30	3000	3000	6000
11	Hardware & Networking	20	40	2500	2500	5000
12	Advance Java	20	40	2000	2000	4000
13	JSF + Hibernate + Spring	20	30	2500	2500	5000
14	HTML5 + Bootstrap	20	30	1500	1500	3000
15	JavaScript + AJAX + Jquery	20	30	1500	1500	3000
16	React + AngularJS	20	30	1500	1500	3000
17	Web Services	20	30	1500	1500	3000
18	Wordpress CMS System	20	30	1500	1500	3000
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22	French Language	20	50	3500	3500	7000
23	German Language	20	50	3500	3500	7000
24	Internship *	40		5000	2500	7500



Safina

Done
19/8/19



PRINCIPAL
S.I.E.S. (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandrasekharendra Saraswathy
Vidyapeetham, Plot 1-C, Sector-V,
Nerul, Mumbai - 400 706.

*Internship Details

Topics Covered

- IOS Application Development (Apple Mobile Application Development).
- Web Design and Application Development.
- Mobile Application Development.

Duration	4 months
Batch	40 (Minimum Size)
Perk	Experience Letter & Certificate

We will conduct a technical test for interested students (Registration fees of INR 250). All registered students will be applicable for free job assistance.



Sakina

Dul
19/8/19

OR
19/8/19

OR

PRINCIPAL
S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sri Chandra Sekhara Narasimha
Vidyapuriam Plot No. 1-C, Sector-V,
Nerul, New Mumbai - 400 706.



To,

SIES (Nerul) College of Arts, Science and Commerce

Subject: Permission for conducting the German Course

Respected Sir/Madam,

The Add On Committee would like to request your kind permission to begin with the German course on the 29th of September, 2019 in the college premises.

We would require Room No. 9 for the same, for every class henceforth. We assure that no damage or disturbance will be caused during this time.

Kindly grant us the permission for the same.

Thanking you,



Ms. Anamika Beniwal

(Add On Convenor)

available
ok
28/9/19.

ok
28/9/19



Principal
SIES (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE
Sector - V, Nerul
Phone: 400 706

Memorandum of Understanding

1. This Memorandum of Understanding is executed among the Representative, **Prime IT, Kalyan-Thane** and the Representative **SIES College**, South Indian Education Society, Nerul for arranging the following add-on courses, at SIES College, Nerul.
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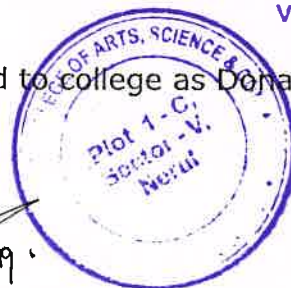
Roles & Responsibilities of the Parties

Prime IT:

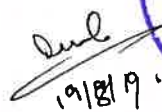
1. To provide well trained Faculty/ Trainer for scheduled courses.
2. To Deliver and Monitor the training program.
3. To provide promotional material required for the program.
4. To conduct written/practical assessment and provide certification to successful candidates.
5. To collect fees from the enrolled students and remit SIES share as mentioned in the course schedule.
6. To collect 100% fees from students through Demand Draft.
7. To provide students count, receipt statement and Demand Draft details with 100% collection.
8. To share 50% of total fees collected to college as Donation / Usage of space towards conduct of course.


PRINCIPAL

**S.I.E.S (NERUL) COLLEGE OF
ARTS, SCIENCE & COMMERCE**
Sr. Chairman: Dr. J. G. Karaswathy
Vidyanagar Plot No. 1 G. Sector-V,
Nerul, Dist. Mumbai - 400 706.






19/8/19


19/8/19

9. GST or TDS will be paid to government by Prime IT, if applicable.
10. To issue blank signed certificate for enrolled students in advance to SIES College for every batch.

SIES College:

1. To mobilize students as per the respective batch size as mentioned in the course schedule.
2. To provide existing computer lab in free slots.

Terms & Conditions:

1. The MOU will be valid for the period of 1 Year from the date of signing the same.
2. In case of any disputes arising out of the circumstances shall be solved amicably by the parties to arrive at mutually agreeable solutions. All legal disputes if any will be subject to Mumbai High Court Jurisdiction only.
3. **Confidentiality:** None of the Parties during the term of this Agreement shall, without the prior consent of the other Party, disclose to third parties any confidential information, as well as information regarding the interests of the other Party, which became known due to the performance of this Agreement, or use the information for purposes not agreed upon in writing by the other Party.



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Sri Chandrasekhar V. Saraswathy
Vice-Chancellor, Director-V,
Nerul, Mumbai - 400 706.

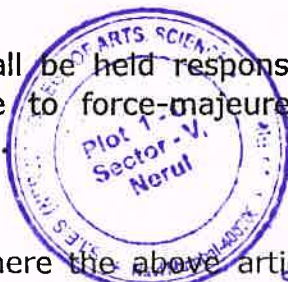
4. **Modifications and Amendments:** The Parties by mutual agreement may make amendment and/or rectification to this Agreement. The changes that are made in writing to this Agreement and duly signed by both the Parties constitute an integral part of this Agreement. Terms of this Agreement, either directly or indirectly, shall not give rights to the Parties of any other obligations that are not explicitly specified in this Agreement.
5. **Copy Rights & IP Rights:** Any training documents including training material, brochures, datasheets and other documents belonging to any of the parties involved cannot be duplicated /copied without prior approvals. Each party shall respect the other's intellectual property (IP) and shall not use any trade name, trade mark, symbol or designation belonging to the other, 'without prior approval. No Party shall acquire any right in' the other Party Intellectual Property pertaining to any information disclosed by the Party pursuant to this MoU and any Intellectual Property so disclosed shall be owned, controlled and remain vested in the party disclosing such Intellectual Property. No party shall hold out as an agent or representative of the other or create any liability for the other. The parties shall indemnify the other for breach of this clause.
6. **Termination of Agreement:** The objective of this association is to serve the youth through providing program mentioned in the course schedule. The terms and conditions are mean to secure the rights and interests of both the parties. It is responsibilities of both the parties to ensure that the terms and conditions of MOU to be adhered. In case of non adherence or breach of the terms and conditions by any party, both the parties shall work toward mutually agreeable solution. In the extreme situation where the terms cannot be adhered, the MOU/ Association will be called off.
7. **Force-majeure:** No party shall be held responsible for any eventual inability to provide facilities due to force-majeure reasons or due to circumstances beyond their control.
8. **Dispute and Arbitration:** Where the above articles of understanding are silent, or for special cases of deviation from these articles, the mutually agreed upon decision among the parties to this MOU will be final. However,



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Sri Chandra Sekhara Saraswathy
Vidya Bhavan, Plot 1-2, Sector-V, Nerul, Dist. West, Mumbai - 400 706.

in case of any dispute relating to or arising out of this MOU, shall be resolved amicably by mutual consultations.

In witness, whereof all the parties have put their hands to this indenture of Memorandum of Understanding on the _____ written in the presence of the following witnesses.



Signature

On behalf of Prime IT

Witness:- (Name & Signature)

1.

2.

On behalf of SIES College, Nerul

Witness:- (Name & Signature)

1. M. G. Nambiar *Signature*
19/8/19

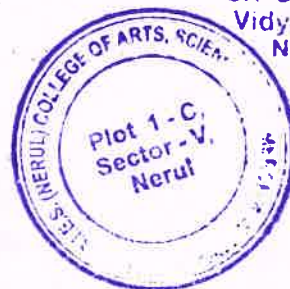
2.

Signature
(19/8/19)

Signature

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Sri Chandrasekharendra Saraswathy
Vidyapeetham, Plot No. 1-C, Sector-V,
Nerul, East. Mumbai - 400 706.

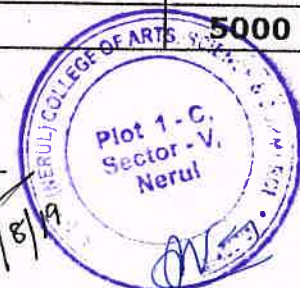


Program Schedule: List of Courses and Fees Details:

Sr. No	Course Nomenclature	Batch Size	Duration in HRS	Prime IT Part	SIES College Part	Total Fees
1	Tally with GST		40			
2	Advance Excel	25	40	2000	2000	4000
3	Ethical Hacking	25	40	2500	2500	5000
4	Android App Development	25	50	2500	2500	5000
5	IOS App Development	20	50	3750	3750	7500
6	Web Development	20	50	3750	3750	7500
7	Software Development	20	40	3750	3750	7500
8	Core Java	25	40	2000	2000	4000
9	C++ Programming	25	40	2000	2000	4000
10	Robotics	20	30	3000	3000	6000
11	Hardware & Networking	20	40	2500	2500	5000
12	Advance Java	20	40	2000	2000	4000
13	JSF + Hibernate + Spring	20	30	2500	2500	5000
14	HTML5 + Bootstrap	20	30	1500	1500	3000
15	JavaScript + AJAX + Jquery	20	30	1500	1500	3000
16	React + AngularJS	20	30	1500	1500	3000
17	Web Services	20	30	1500	1500	3000
18	Wordpress CMS System	20	30	1500	1500	3000
19	Joomla CMS System	20	30	1500	1500	3000
20	Arabic Language	20	50	3500	3500	7000
21	Japanese Language	20	50	3500	3500	7000
22	French Language	20	50	3500	3500	7000
23	German Language	20	50	3500	3500	7000
24	Internship *	40		5000	2500	7500



Safina



19/8/19

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 Sri Chandi Mata Mandira Sanshodhan
 Vidyapeeth, Plot 1-C, Sector-V, Nerul,
 Kalyan East-421306

*Internship Details

Topics Covered

- IOS Application Development (Apple Mobile Application Development).
- Web Design and Application Development.
- Mobile Application Development.

Duration	4 months
Batch	40 (Minimum Size)
Perk	Experience Letter & Certificate

We will conduct a technical test for interested students (Registration fees of INR 250). All registered students will be applicable for free job assistance.



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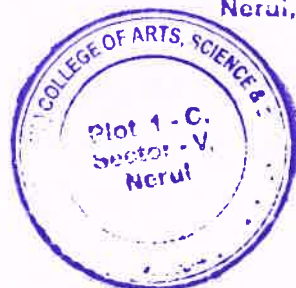
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der Lehrplan

1 Café D

jemanden kennen lernen: ein Gespräch beginnen (to get to know somebody: start a conversation)

sich und andere vorstellen (to introduce oneself and others)

Zahlen von 1 bis 1000 (Numbers from 1 to 1000)

etwas im Café bestellen und bezahlen (to order something in Café and pay)

Fragesätze (Interrogative clauses)

Konjugationen von regelmäßigen und unregelmäßigen Verben im Präsens (conjugation of regular and irregular verbs in present tense)

2 Im Sprachkurs (In Language Course)

Sprache im Kurs (language in Course)

mit Wörterbüchern arbeiten (to work with dictionaries)

bestimmte und unbestimmte Artikel im Nominativ (definite and indefinite articles in nominative)

Negativartikel im Nominativ (negative articles in nominative)

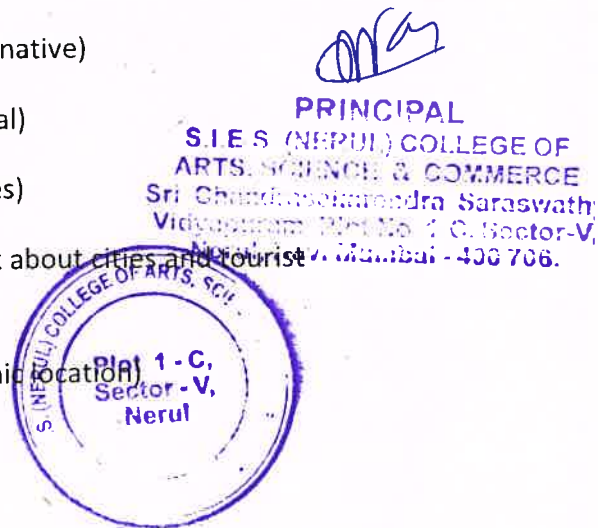
Nomen: Singular und Plural (nouns: singular and plural)

3 Städte – Länder – Sprachen (Cities, Countries and Languages)

Über Städte und Sehenswürdigkeiten sprechen (to talk about cities and tourist attractions)

die geografische Lage angeben (to specify the geographic location)

das Präteritum von sein (past tense of sein)



Verbstellung in W-Frage, Aussagesatz und Satzfrage (position of verb in interrogative sentence, declarative sentence and yes/no question)

4 Menschen und Häuser (People and Houses)

eine Wohnung beschreiben (to describe an apartment)

über Personen und Sachen sprechen (to talk about persons and things)

bestimmte und unbestimmte Artikel im Akkusativ und Dativ (definite and indefinite articles in accusative and dative)

Negativartikel im Akkusativ und Dativ (negative articles in accusative and dative)

Possessivartikel im Nominativ, Akkusativ und Dativ (possessive articles in nominative, accusative and dative)

Adjektive im Satz (adjective in sentence)

5 Termine (Appointments)

Zeitangaben machen (Uhrzeiten/ Wochentage) (specify date and time)

Termine machen und sich verabreden (make an appointment)

sich für eine Verspätung entschuldigen (to apologise for coming late)

Präpositionen mit Zeitangaben: am, um von-bis (prepositions which specify time)

trennbare und untrennbare Verben: (separable and inseparable verbs)

Präteritum von haben (past of haben)

Verneinung mit nicht (negation with nicht)

6 Orientierung (Orientation)

sagen, wo Leute arbeiten und wohnen (say where people work and stay)

sagen, wie Leute zur Arbeit kommen (say how people come for work)




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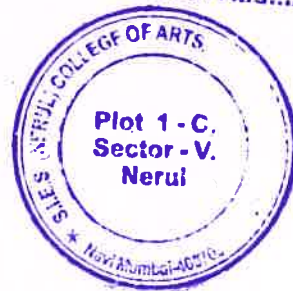
SIES (NERUL) COLLEGE OF
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Nerul, Navi Mumbai - 400 706.

Orientierung im Bürogebäude (orientation in office building)

Verkehrsmittel (modes of transport) Präpositionen mit Dativ und Akkusativ und
Wechselpäpositionen (prepositions in dative and accusative and two case prepositions)

Ordnungszahlen (ordinal numbers)


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MEMORANDUM OF UNDERSTANDING

BETWEEN

S.I.E.S (NERUL) COLLEGE OF ARTS, SCIENCE AND COMMERCE

AND

CODEPYX

Purpose:

With the object of promoting their co-operation in academic education for BSc. Computer Science students, S.I.E.S (Nerul) College of Arts, Science and Commerce And CodePyx enter into the following Memorandum Of Understanding.

CodePyx will offer the BSc. Computer Science students the knowledge required in the industry along with preparing them for the corporate world and corporate etiquettes.

Forms Of Co-operation:

Within such fields as are mutually acceptable for Parties, the following forms of co-operation, amongst others, may be pursued hereunder:

S.I.E.S College Of Arts, Science and Commerce

- College will provide students for Codepyx program.
- College will provide its premises for Codepyx to conduct program.

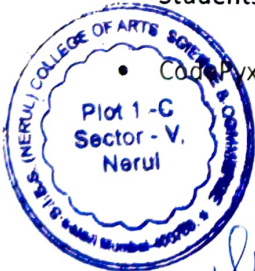
CodePyx


- CodePyx will use college premises for conducting its program.
- Students will be charged for enrolling in the program conducted by CodePyx.
- CodePyx will conduct seminar to create awareness regarding the program.


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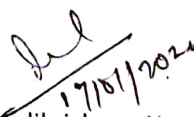
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ARTS, SCIENCE & COMMERCE**

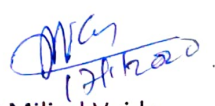
**Sri Chandrasekarendra Saraswathy
Vidyapuram, Plot No. 1-C, Sector-V,
Nerul, Navi Mumbai - 400 706.**




Vijay Ganesh
(CodePyx Founder)


PadmaLeela Damaraju
(BSc. Cs Co-ordinator)


Muralikrishnan Nambiar
(Registrar)


Dr. Milind Vaidya
(Principal)

CodePyx

About CodePyx

A company started by a group of experienced individuals from the industry with a vision to inculcate the industry level knowledge to the students currently having the basic knowledge of the programming languages as well as the etiquettes. At CodePyx we offer the students the knowledge required in the industry along with preparing them for the corporate world, corporate etiquettes. We aim to provide a structured training program to help students to get a final admit to their dream companies by providing experienced faculties, expert counselling and quality material, along with internships.

CodePyx company provides an opportunity for Computer Science students to enhance and boost their career by improving their technical skill set.

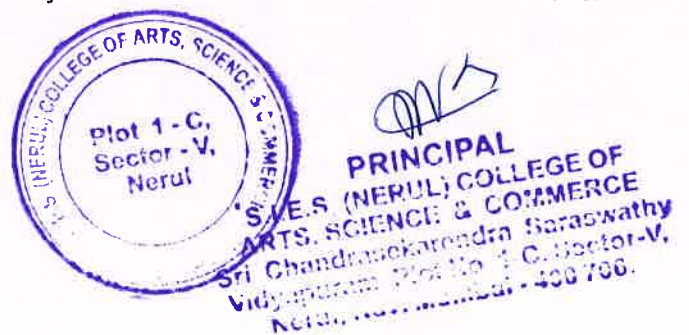
The need

Students invariably face the difficult task to face the interview sessions as well as the languages that are been used in the industry. Each year students appear for interviews for different companies with the aspiration for getting into one of the top best companies. We guide them with trainings which helps the students to fit into the corporate environments easily. Also we provide internships which give them a gist of how the industry actually works. We learn basics in each subject in the graduation level whereas in the industry the knowledge requirement is high we prepare the students to face the industry so that when they get placed in the industries they would be able to grasp the subjects also with internships they get one step closer to get placed into companies.

We offer:

- Foundation program on aptitude test
- Sessions on placement preparations, personality development.
- Orientation on the industry level requirements after graduation.
- Seminar on significance on having knowledge other than things learnt in graduation curriculum.
- Conduct above mentioned programs in college campus for aspiring students.
- Counsel students in large or individually to face the interviews and industry.

CodePyx also offers internships for students that can help students to get a gist of the industry. This program will be conducted in the college campus subject to the fulfilment of a minimum batch size.



CodePyx

Knowledge blocks covered:

Industry level skill set:

1. Front – End (Java Script and Angular JS)
2. Middleware (JavaScript and Angular JS)
3. Back – End (Java and Python)
4. Database (MySQL, MSSql, Sql lite and NoSql)
5. Debugging and Testing (Postman and Browser Development Tools)
6. Deployment of Applications on Server
7. Designing Structure and Creating Logic of Applications
8. Mobile Applications (Android and IOS)

Additional Fundamentals like Documentation, Designing Structure and Developing Business Logic for various Applications.

Doubt Sessions and Assignments will be provided.

Benefits to the college students:

With CodePyx as a preparation partner the college will not only be able to provide its students with guidance to face the industry after graduation but also help them to achieve a job in their dream company. The college will provide its students with a platform whereby they can balance their coursework with structure preparation for a better future. Students from FY, SY and TY will be trained with industry level skill sets.

Benefit to the college:

CodePyx will pay the college a fixed amount per student for any training conducted at the college premises. This will be towards the usage of classroom, electricity, stationary and infrastructure. The proposed amount to be shared can be discussed and the same will be against the net fee realised per student.


Course Schedule:

Only on Saturdays and Sundays

Total Number of lectures needed : 16

Total Number of hours : $16 \times 4 = 64$

Knowledge Blocks	Duration
Front – End and Middleware	10 hrs
Back – End	16hrs
Database	5 hrs
Web Applications	12hrs
Mobile Application	12hrs
Professional Ethics	5hrs


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Nerul, Navi Mumbai - 400 706.

CodePyx

Course Fees:

Count	Charges
Per Head	2000/-

We hope the aforesaid interests you in totally. We look forward to receiving a confirmation from your end to proceed further on this matter .

We would like to conduct a seminar to create awareness for the same.

Thanking You,



Vijay Ganesh
(Founder)

Email Id : vijayganesh645@gmail.com

Contact No: +91 8104682748




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RISE WITH EDUCATION

(Nerul) College
of Arts, Science
& Commerce

NAAC REACCREDITED - "A" GRADE • ISO CERTIFIED COLLEGE: 9001:2015 • AFFILIATED - TO UNIVERSITY OF MUMBAI

Date: 10.01.2020

Ref No.:

Date :

To
Mr. Vijay Ganesh
Codepyx Pvt. Ltd
Flat B-11 Plot E-29/48 , Sector-09, Diva Airoli, Navi Mumbai, Thane, Maharashtra, India ,
400708

Subject: Recommendations for incorporating topics in FullStack Developer Certificate course syllabus

Respected Sir

I would like give you my inputs for incorporating certain topics in the syllabus to make it more beneficial to the students.

I recommend you to train them on frameworks for Javascript for Web development like Angular JS etc. Also, if the students can learn the project structure and logic behind creating Applications with a hands-on approach, it will be more useful to the students who have to develop projects as part of their curriculum in T.Y.B.BSC Computer Science.

Looking forward to a mutually beneficial collaboration with you.

Thanking you,

Yours sincerely

()

Padmaleela Damaraju

Co-ordinator

B.SC (Computer Science)





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Nerul, Navi Mumbai - 400 706.

SIES (NERUL) COLLEGE OF ARTS, SCIENCE & COMMERCE

Sri Chandrasekarendra Saraswathy Vidyapuram, Plot 1-C, Sector V, Nerul, Navi Mumbai - 400 706.

• Tel: 2770 8371 / 6119 6402 / 6119 6415 • Fax : 2771 3356

• E-mail : siesascn@yahoo.in / ascnsies@sies.edu.in

www.siesascn.edu.in



CodePyx Pvt. Ltd

Flat B-11 Plot E-29/48 , Sector-09, Diva Airoli, Navi Mumbai, Thane,
Maharashtra, India , 400708

Email: codepyx@gmail.com

To,

Ms. Padmaleela Damaraju
Co-ordinator,
B.SC (Computer Science),
S.I.E.S (Nerul) College of Arts, Science and Commerce,
Plot 1-C, Sector V, Nerul,
Navi Mumbai-400 706

Date: 10th January 2020

Subject: Response to the resourceful recommendations provided by the college

Respected Ma'am/Sir,

We have dutifully considered your suggested additions to the syllabus revering your experience in making students insightful and enabling them to perform in the industry.

We assure you that the students will be educated on topics like Angular JS framework. We will also provide topnotch training with hands-on approach that will nurture the ability of the students to understand project structure and the logic behind creating applications because all these aforementioned topics are already a part of the MOU we have agreed upon.

Looking forward to more expert suggestions and seamless cooperation.

Thanking You

Yours Faithfully

Vijay Ganesh
Founder and Director



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